



Agricultural Marketing Service
United States Department of Agriculture

Contracting Methods/Issues

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Outline

- ASN Discussion
- Late Delivery and Performance
- Delinquent Federal Debt
- Bill of Lading (BOL)/Proof of Delivery (POD)
- Reasons for Non-Responsive



Advanced Shipment Notifications (ASNs)

- Who gets them?
 - Not the recipient warehouses
 - State Ordering personnel
- Why do they need them?
 - To know when product will be available from the warehouse
 - Menu Planning
 - Commercial Purchase Planning





ASN – Ideal Process

- Vendor Produce/Pack Product
- Carrier availability/quotes
- Recipient delivery appointments
- Final Schedule of Truck and Inspector/Grader
- Create ASN
- Checkload and Ship





ASNs – Recipient Feedback

- Too Early
 - All at once when the PO is issued
- Too Late
 - At time of invoice





ASN Discussion

- Is this a realistic expectation?
 - Why
 - Why not





Late Delivery and Performance

- Timely Performance Certification
- Delivery Status/Goods Receipt Report
- Status of Late Delivery Email Notification
- Inability to bid
- Causes of Late Delivery? - Discussion





Delinquent Federal Debt

- Going forward:
- Attribute Certification
- You will be informed
- Must be resolved by vendor
- Payment may be offset by Department of Treasury





Delinquent Federal Debt

Clear Search

TOTAL RECORDS: 1
Result page 1 of 1

Save PDF | Export Results | Print

Sort by Modified Date | Order by Descending

FILTER RESULTS

By Record Status

Active
 Inactive

By Functional Area

Entity Management

Entity [REDACTED] Status: Active +

DUNS: [REDACTED] CAGE Code: 6N915 View Details

Has Active Exclusion?: No DoDAAC:

Expiration Date: 07/15/2015 Delinquent Federal Debt? **Yes**

[What is this?](#)

Glossary

Search Results

Entity
Exclusion

Search Filters

By Record Status
By Functional Area - Entity Management
By Functional Area - Performance Information

Financial Management Service (FMS) of the US Treasury has notified SAM of debt.





Proof of Delivery (POD) **Proposal**

- Invoices can be submitted without a signed POD
- Consequences of no POD
 - If the GR quantity \neq Invoice quantity (and no SF-30), the invoice will be rejected
 - If the GR date is past the NLT date (and no SF-30), the invoice will be rejected





Continued

- If no GR exists, the invoice will be rejected
 - Run a GR report: see which items have GRs, date and quantity.
- If a POD is uploaded, we will use our current policies
 - POD controls if discrepancy between GR and POD
 - Enter GR using POD info, if no GR exists





Late Delivery and Performance

Goods Receipt Detail Report

[Go Back](#)

View:

Purchase Order #	PO Line Item	Good Qty.	Date received	ASN Qty.	Invoice Qty.	Requested Qty.	PO Qty.	Item Qty.
4100002351	1	0.000		0.000	0.000	1,620.000	1,620.000	1,620.000
		0.000		1,620.000	0.000	1,620.000	1,620.000	0.000
		1,620.000	08/24/2012	0.000	0.000	1,620.000	1,620.000	0.000
		0.000		0.000	1,620.000	1,620.000	1,620.000	0.000
	2	0.000		0.000	0.000	1,620.000	1,620.000	1,620.000
		0.000		1,620.000	0.000	1,620.000	1,620.000	0.000
		1,620.000	08/02/2012	0.000	0.000	1,620.000	1,620.000	0.000
	3	0.000		0.000	0.000	1,620.000	1,620.000	1,620.000
		1,620.000	08/24/2012	0.000	0.000	1,620.000	1,620.000	0.000
		0.000		1,620.000	0.000	1,620.000	1,620.000	0.000
	4	0.000		0.000	0.000	1,620.000	1,620.000	1,620.000
		1,620.000	08/10/2012	0.000	0.000	1,620.000	1,620.000	0.000
		0.000		1,620.000	0.000	1,620.000	1,620.000	0.000
	5	0.000		0.000	0.000	1,620.000	1,620.000	1,620.000
		0.000		0.000	1,620.000	0.000	1,620.000	1,620.000

Instructions can be found:

<http://www.ams.usda.gov/AMSV1.0/getfile?dDocName=STELPRDC5105219>





Reasons for Non-Responsive

- Non-Compliant Plant or Shipping Point
 - No Food Defense Audit/Plant Survey (F&V)
 - Must be compliant when bids close
- Expired SAM
 - Must be current when bids close
- Small Business Suppliers for Set-Asides
 - Must be another SB for Set-Aside
 - Can be a Large Business if Full and Open





Continued

- Performance
 - Timely Delivery
 - 6 months
 - Notified prior to bid close





Recap

- ASN Discussion
- Late Delivery and Performance
- Delinquent Federal Debt
- BOL/POD Proposal
- Reasons for Non-Responsive





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Questions?

