Contracting Methods/Issues

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Outline

- ASN Discussion
- Late Delivery and Performance
- Delinquent Federal Debt
- Bill of Lading (BOL)/Proof of Delivery (POD)
- Reasons for Non-Responsive



Advanced Shipment Notifications (ASNs)

- Who gets them?
 - Not the recipient warehouses
 - State Ordering personnel
- Why do they need them?
 - To know when product will be available from the warehouse
 - Menu Planning
 - Commercial Purchase Planning



ASN – Ideal Process

- Vendor Produce/Pack Product
- Carrier availability/quotes
- Recipient delivery appointments
- Final Schedule of Truck and Inspector/Grader
- Create ASN
- Checkload and Ship



ASNs – Recipient Feedback

- Too Early
 - All at once when the PO is issued
- Too Late
 - At time of invoice



ASN Discussion

- Is this a realistic expectation?
 - -Why
 - -Why not



Late Delivery and Performance

- Timely Performance Certification
- Delivery Status/Goods Receipt Report
- Status of Late Delivery Email Notification
- Inability to bid
- Causes of Late Delivery? Discussion



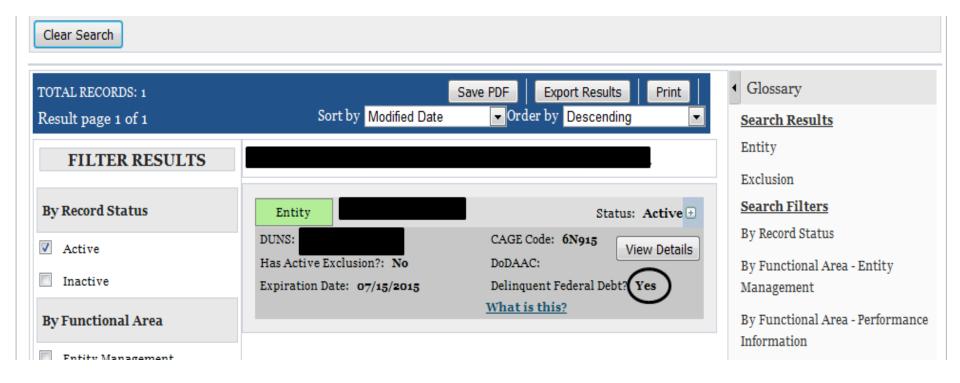
Delinquent Federal Debt

- Going forward:
- Attribute Certification
- You will be informed
- Must be resolved by vendor
- Payment may be offset by Department of Treasury





Delinquent Federal Debt



Financial Management Service (FMS) of the US Treasury has notified SAM of debt.

Proof of Delivery (POD) Proposal

- Invoices can be submitted without a signed POD
- Consequences of no POD
 - If the GR quantity ≠ Invoice quantity (and no SF-30), the invoice will be rejected
 - If the GR date is past the NLT date (and no SF-30), the invoice will be rejected



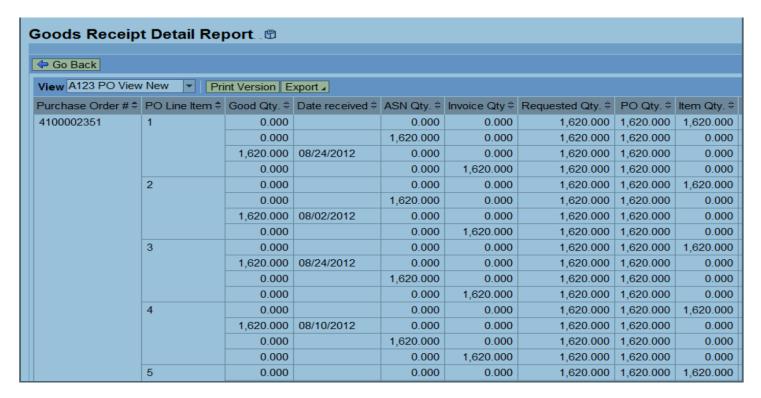
Continued

- If no GR exists, the invoice will be rejected
 - Run a GR report: see which items have GRs, date and quantity.
- If a POD is uploaded, we will use our current policies
 - POD controls if discrepancy between GR and POD
 - Enter GR using POD info, if no GR exists





Late Delivery and Performance



Instructions can be found:

http://www.ams.usda.gov/AMSv1.0/getfile?dDocName=STELPRDC5105219



Reasons for Non-Responsive

- Non-Compliant Plant or Shipping Point
 - No Food Defense Audit/Plant Survey (F&V)
 - Must be compliant when bids close
- Expired SAM
 - Must be current when bids close
- Small Business Suppliers for Set-Asides
 - Must be another SB for Set-Aside
 - Can be a Large Business if Full and Open

Continued

- Performance
 - Timely Delivery
 - 6 months
 - Notified prior to bid close



Recap

- ASN Discussion
- Late Delivery and Performance
- Delinquent Federal Debt
- BOL/POD Proposal
- Reasons for Non-Responsive



Questions?

