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# USDA AMS Fruit and Vegetable Programs

*Presents...*



## Interpreting USDA Fruit & Vegetable Inspections: Does the Shipment Make Good Delivery?

December 5, 2013

[www.ams.usda.gov/paca](http://www.ams.usda.gov/paca)



## *Your Host*

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U.S. Dept. of Agriculture (USDA)

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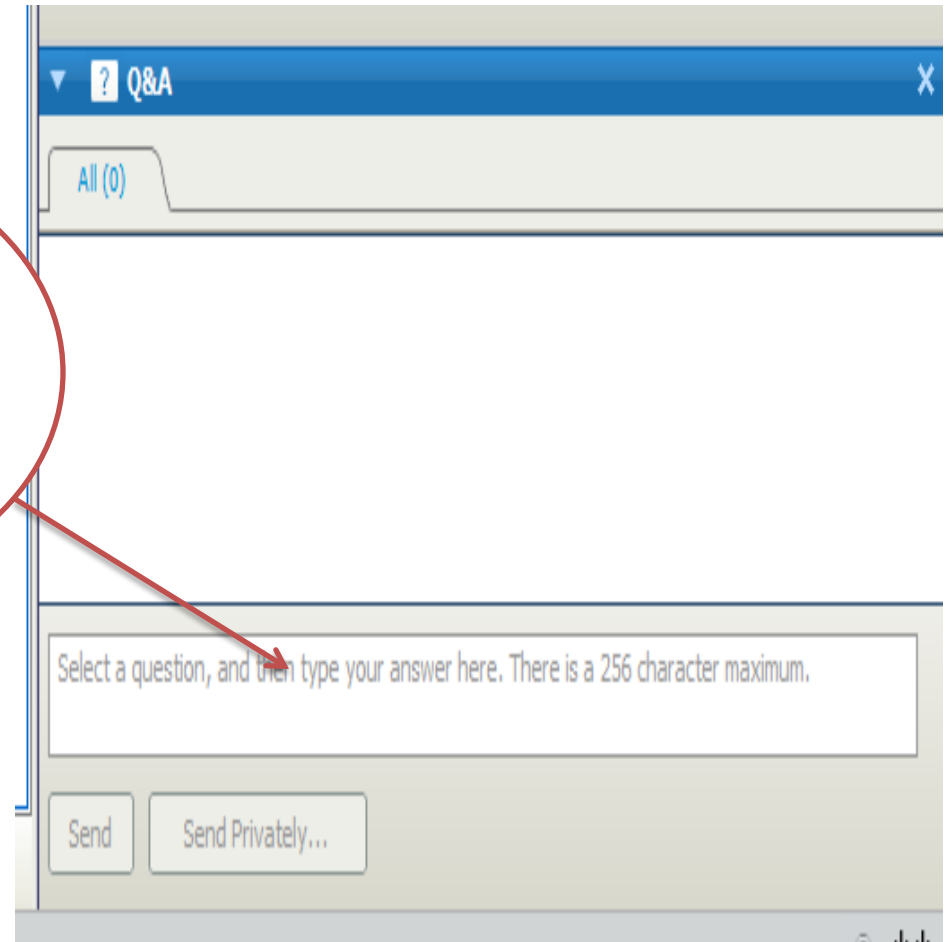
[www.ams.usda.gov/fv](http://www.ams.usda.gov/fv)





Communicating  
with webinar  
session speaker.

Use "Q&A" area to  
ask questions.  
Enter questions in  
small window and  
hit "send".



## *Your Speaker*

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### ***Jacob Garcia***

Senior Investigator/Mediator

U.S. Dept. of Agriculture (USDA)  
AMS Fruit and Vegetable Program  
PACA Division  
Central Regional Office

Good Delivery Line: 800-495-7222 option #2  
[jacob.garcia@ams.usda.gov](mailto:jacob.garcia@ams.usda.gov)  
[www.ams.usda.gov/paca](http://www.ams.usda.gov/paca)



- **PACA Basics**
- **Good Delivery/Suitable Shipping Condition (SSC)**
- **USDA Inspection Certificates and How They Relate to Good Delivery**
- **Examples**



# *How Does PACA Work?*

- PACA license
- Defines common language
- Establishes fair business rules
- Provides a forum for dispute resolution
- Good Delivery line

**1-800-495-7222, option #2**



## ***FAQ's on the Good Delivery Line***

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- **Is my customer licensed and do they have any complaints pending?**
- **Rejection of product?**
- **Is the return reasonable?**
- **Misbranding and misrepresenting of product?**
- **Does the shipment make good delivery?**

## *What is Good Delivery?*

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- **“Suitable Shipping Condition” and “Good Delivery” are terms used interchangeably by the industry.**
- **The product at time of shipment, if handled under normal transportation conditions, will arrive without abnormal deterioration at the contract destination.**
- **Only applies to FOB transactions.**



## ***FOB Contracts***

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- **FOB No Grade:** Most common type of contract.
  - Only “condition” defects will be used against the good delivery tolerance.
- **FOB Grade Specified:** Both quality and condition defects will be used against the good delivery tolerance.

## *Other Contract Terms*

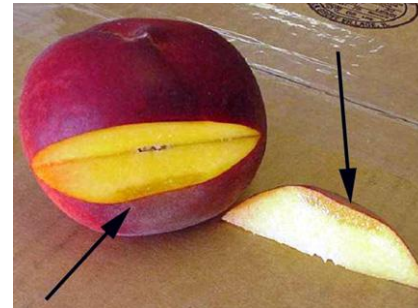
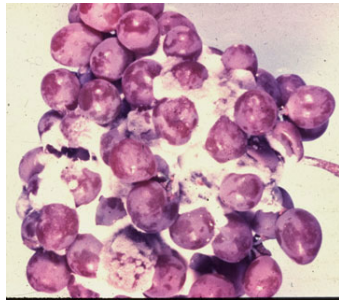
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- **FOB Acceptance Final**
- **Open or Price after Sale (PAS)**
- **Delivered Sale**

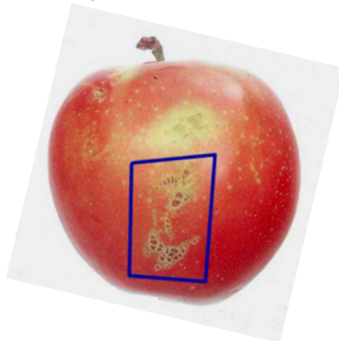


# Types of Defects

- **Condition Defects:** Defects that **will** change over time (decay, bruising, discoloration, etc.)



- **Quality Defects:** Defects that **will not** change over time (scars, misshapen, etc.)



## ***What if I suspect the shipment does not make good delivery?***

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- **Call for an inspection immediately**  
**1-800-811-2373**
- **Notify the shipper**
- **Type of inspection**
- **Send the inspection to the shipper**

## ***What information should I have?***

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- **Type of contract**
- **Commodity**
- **Ship date and location**
- **Delivery date and location**
- **Inspection date**
- **Temperature**
- **Quantity shipped vs. quantity inspected**
- **Inspection results**
- **Good Delivery Guidelines**

# Good Delivery Guidelines

Good Delivery  
guidelines on our  
website

The screenshot shows the USDA Agricultural Marketing Service website. The main navigation bar includes links for Home, About AMS, Newsroom, Opportunities, Online Forms, Help, and Contact Us. The breadcrumb trail reads: Home / CommodityAreas / File a PACA Claim or Apply for a License. The page title is 'Fair Trading Regulations'. The main content area is divided into sections: 'Perishable Agricultural Commodities Act (PACA)', 'Education and Training', 'Dispute Resolution', and 'Licensing'. The 'Education and Training' section contains a list of links, with 'PACA Good Delivery Guidelines' highlighted in a red box. Other sections include 'Additional Information' with links to PACA Overview, PACA Statute, and Sample PACA Reparation Cases; 'Regulations' with links to PACA Regulations, Complaint Rules of Practice, and PACA Rulemaking; and 'PACA Trust'.

[www.ams.usda.gov/paca](http://www.ams.usda.gov/paca)

# Good Delivery Guidelines

- Total Damage
- Serious Damage
- Decay


or


- Total Damage
- Decay

COMMODITY	U.S. GRADE STANDARDS	MAXIMUM % OF DEFECTS ALLOWED	OPTIMUM TRANSIT TEMP (F)†	CHILLING INJURY?
<b>A</b>				
Anise, Sweet	10-1	15-3	32-36‡	
Apples	10-5-1	15-8-3	30-32	
Apricots	10-5-1	15-8-3	32	
Artichokes	10-2	15-4	32	
Asparagus*	10-5-1	15-8-3	32	
Avocados	10-5-1	15-8-3	40-55	Yes
<b>B</b>				
Bananas	No Stds.		56-58	Yes
Beans, Fava	No Stds.	15-3	32‡	
Beans, Lima	10-5-1	15-8-3	41-43	
Beans, Snap*	13-5-1	18-8-3	40-45	Yes

**USDA SCI Standardization Branch: 1-540-361-1120**

# Inspection Certificate (FV-300)

<b>CARRIER OR LOT IDENTIFICATION</b>		<b>Loading</b>		<b>Applicant:</b>		U.S. DEPARTMENT OF AGRICULTURE AGRICULTURAL MARKETING SERVICE <b>INSPECTION CERTIFICATE</b> 	
PREFIX: _____ NUMBER: _____ STATE: _____ Carrier / Lot ID stated by: _____ Additional Lot ID: _____ Carrier Type / Name: _____		Inspected: L/O _____ Pkg/Unit - PU _____ Lot/Ship - LU _____		Address: _____ Shipper: _____ Address: _____ Insp. Site: _____			
Refrigeration Unit: _____ On <input type="checkbox"/> Off <input type="checkbox"/>		Doors: _____ Open <input type="checkbox"/> Closed <input type="checkbox"/>		Date: _____ m m d d y y hour min A/P			
<b>TEMPERATURES</b> A _____ to _____ F B _____ to _____ F C _____ to _____ F D _____ to _____ F		<b>Product:</b> _____ <b>Brand / Markings:</b> _____		<b>Origin</b> _____ <b>Lot ID</b> _____		<b>Number of Containers:</b> _____ <b>Insp</b> _____	
<b>AVERAGE DEFECTS</b> Including SER. DAM. _____ Including SER. DAM. _____ V.S. Damage _____		<b>OFFSIZE / DEFECTS</b>		<b>OTHER</b>			
GRADE: _____ REMARKS: _____ _____ _____		<b>WARNING:</b> Any person who knowingly shall falsely make, issue, alter, forge, or counterfeit this certificate, or participate in any such actions, is subject to a fine of not more than \$1,000 or imprisonment for not more than one year, or both.		I, the undersigned, a duly authorized inspector of the United States Department of Agriculture, do hereby certify that at the request of the applicant and on the date indicated, samples of the herein described product were inspected and the quality and/or condition as shown by said sampling were as herein stated. Inspector's Signature: _____ Inspected Office: _____		<b>ESTIMATED TOTAL</b>	

 <b>U.S. DEPARTMENT OF AGRICULTURE</b> <b>AGRICULTURAL MARKETING SERVICE</b> http://FPBInspections.ams.usda.gov		<b>INSPECTION CERTIFICATE</b> PAGE 1 of 1 <b>EXAMPLE 01</b>																					
<b>CARRIER or LOT ID:</b> Lot 5050 <b>LOADING STATUS:</b> UNLOADED <b>STATED BY:</b> APPLICANT <b>ADDITIONAL ID:</b> NA <b>CARRIER TYPE:</b> NA <b>REFRIG UNIT:</b> NA <b>DOORS:</b> NA		<b>APPLICANT:</b> DORY'S PRODUCE BUFFALO, NY <b>SHIPPER:</b> HUNKY'S PRODUCE WATSONVILLE, CA <b>MARKET OFFICE:</b> BUFFALO, NY <b>INSP SITE:</b> APPLICANTS WAREHOUSE																					
<b>REQUESTED:</b> 04/11/07 5:00 AM <b>STARTED:</b> 04/11/07 11:00 AM <b>COMPLETED:</b> 04/11/07 11:55 AM <b>ESTIMATED FEE:</b>		<b>REMARKS:</b>																					
<b>LOT A (QAC) - STRAWBERRIES</b>																							
<b>TEMP:</b> 32-33 <b>MARKINGS:</b> BRAND: RED RUBIES MARKINGS: HUNKY'S FARMS, WATSONVILLE, CA 8-16 OZ BASKETS PRODUCE OF U.S.A.		<b>INSP CT:</b> YES <b>NUMBER OF CONTAINERS:</b> 300 FLATS <b>ORIGIN:</b> CA																					
<b>PLI:</b> NONE <b>OTHER ID:</b>		<b>OFFSIZE/DEFECTS</b>																					
<table border="1"> <thead> <tr> <th>INJURY</th> <th>DAM</th> <th>SER DAM</th> <th>V.S. DAM</th> <th>QUALITY DEFECTS</th> </tr> </thead> <tbody> <tr> <td>NA</td> <td>0</td> <td>0</td> <td>NA</td> <td>BRUISING (2 TO 15%)</td> </tr> <tr> <td>NA</td> <td>10</td> <td>4</td> <td>NA</td> <td>DECAY (0 TO 2%)</td> </tr> <tr> <td>NA</td> <td>1</td> <td>1</td> <td>NA</td> <td>CHECKSUM</td> </tr> </tbody> </table>	INJURY	DAM	SER DAM	V.S. DAM	QUALITY DEFECTS	NA	0	0	NA	BRUISING (2 TO 15%)	NA	10	4	NA	DECAY (0 TO 2%)	NA	1	1	NA	CHECKSUM	<b>GRADE:</b> FAILS TO GRADE U.S. NO. 1 ACCOUNT CONDITION <b>LOT DESC:</b> DIAMETER: 1 TO 2, MOSTLY 1-1/4 TO 1-1/2 INCHES; BRIGHTNESS: BRIGHT COLOR OF CALYX: LIGHT GREEN; FIRMNESS: GENERALLY FIRM STAGES OF DECAY: GENERALLY EARLY		
INJURY	DAM	SER DAM	V.S. DAM	QUALITY DEFECTS																			
NA	0	0	NA	BRUISING (2 TO 15%)																			
NA	10	4	NA	DECAY (0 TO 2%)																			
NA	1	1	NA	CHECKSUM																			
<b>WARNING:</b> Any person who knowingly shall falsely make, issue, alter, forge, or counterfeit this certificate or participate in any such actions, is subject to a fine of not more than \$1,000 or imprisonment for not more than one year, or both. FORM FV-8300 (1.0.11.1)																							

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**ELECTRONIC**





# Time and Date of Inspection

**CARRIER OR LOT IDENTIFICATION**

Prefix: \_\_\_\_\_ Number: \_\_\_\_\_ State: \_\_\_\_\_

Carrier / Lot ID Stated by: \_\_\_\_\_ Additional Lot ID: \_\_\_\_\_

Carrier Type / Name: \_\_\_\_\_

Applicant: \_\_\_\_\_

Address: \_\_\_\_\_

Shipper: \_\_\_\_\_

Address: \_\_\_\_\_

Insp. Site: \_\_\_\_\_

**INSPECTION CERTIFICATE**

Lot ID: \_\_\_\_\_

Product: \_\_\_\_\_

Brand / Markings: \_\_\_\_\_

Number of Containers: \_\_\_\_\_

Inspection Date and Time: **mm dd yy hour min A/P**

Temperature Log:

Time	A	B	C	D
1	to	to	to	to
2	to	to	to	to
3	to	to	to	to
4	to	to	to	to
5	to	to	to	to
6	to	to	to	to
7	to	to	to	to
8	to	to	to	to
9	to	to	to	to
10	to	to	to	to
11	to	to	to	to
12	to	to	to	to

OFFSIZE / DEFECTS

Category	%	%	%	%
AVERAGE DEFECTS				
including SER. DAM				
including V.S. Damage				

OTHER

GRADE:

REMARKS:

**WARNING:** Any person who knowingly shall falsely make, issue, alter, forge, or counterfeit this certificate, or participate in any such actions, is subject to a fine of not more than \$1,000 or imprisonment for not more than one year, or both.

I, the undersigned, a duly authorized inspector of the United States Department of Agriculture, do hereby certify that at the request of the applicant and on the date indicated, samples of the herein described product were inspected and the quality and/or condition as shown by said sampling were as herein stated.

Inspector's Signature: \_\_\_\_\_ Inspected Office: \_\_\_\_\_

**ESTIMATED TOTAL**

FORM FV-300 (1/0/99) Replaces FV-300 (4-88) and FV-300 (1-90) which are obsolete.

**PAPER**

**USDA U.S. DEPARTMENT OF AGRICULTURE AGRICULTURAL MARKETING SERVICE**

**INSPECTION CERTIFICATE**

EXAMPLE 01

CARRIER or LOT ID: Lot 5050

LOADING STATUS: UNLOADED

STATED BY: APPLICANT

ADDITIONAL ID: NA

CARRIER TYPE: NA

REFRIG UNIT: NA

DOORS: NA

APPLICANT: DORY'S PRODUCE BUFFALO, NY

SHIPPER: HUNKY'S PRODUCE WATSONVILLE, CA

MARKET OFFICE: BUFFALO, NY

INSP SITE: APPLICANTS WAREHOUSE

ESTIMATED FEE:

REQUESTED: 04/11/07 5:00 AM

STARTED: 04/11/07 11:00 AM

COMPLETED: 04/11/07 11:55 AM

REMARKS:

**LOT A (QAC) - STRAWBERRIES**

TEMP: 32-33 INSP CT: YES NUMBER OF CONTAINERS: 300 FLATS ORIGIN: CA

MARKINGS: BRAND: RED RUBIES  
MARKINGS: HUNKY'S FARMS, WATSONVILLE, CA 8-16 OZ BASKETS  
PRODUCE OF U.S.A.

PLI: NONE OTHER ID:

INJURY	DAM	SER DAM	V.S. DAM	OFFSIZE/DEFECTS
NA	0	0	NA	QUALITY DEFECTS
NA	10	4	NA	BRUISING (2 TO 15%)
NA	1	1	NA	DECAY (0 TO 2%)
NA	11	5	NA	CHECKSUM

**GRADE:** FAILS TO GRADE U.S. NO. 1 ACCOUNT CONDITION

**LOT DESC:** DIAMETER: 1 TO 2, MOSTLY 1-1/4 TO 1-1/2 INCHES; BRIGHTNESS: BRIGHT  
COLOR OF CALYX: LIGHT GREEN; FIRMNESS: GENERALLY FIRM  
STAGES OF DECAY: GENERALLY EARLY

XXXXXXXXXXXXXXXXXXXXX

**Warning:** Any person who knowingly shall falsely make, issue, alter, forge, or counterfeit this certificate or participate in any such actions, is subject to a fine of not more than \$1,000 or imprisonment for not more than one year, or both.

FORM FV-300 (1.0.11)

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Agricultural  
Marketing  
Service

# *Time and Date of Inspection*

DATE AND LOCAL TIME INSPECTOR BEGAN INSPECTION.

m	m	d	d	y	y	hour	min	A/P
							:	
								M

REQUESTED:	04/11/07	5:00 AM
STARTED:	04/11/07	11:00 AM
COMPLETED:	04/11/07	11:55 AM

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# Temperature

CARRIER OR LOT IDENTIFICATION		Loading		Applicant:		U.S. DEPARTMENT OF AGRICULTURE AGRICULTURAL MARKETING SERVICE	
PREFIX NUMBER STATE		Inspected - I/O		Address:		INSPECTION CERTIFICATE <b>K -</b>	
Carrier / Lot ID (State by)		Ply Used - PU		Shipper:			
Carrier Type / Name		Inspected - UL		Address:		m m d d y y hour min A/P	
Refrigeration Unit:		Inspected - LI		Insp. Site:		M	
LOT: TEMPERATURES		Product:		Brand / Markings:		Number of Containers:	
A	to	F					
B	to	F					
C	to	F					
D	to	F					
AVERAGE DEFECTS		DAMAGE SER. DAM.		SER. DAM. V.S. Damage		OFFSIZE / DEFECTS	
%	%	%	%	%	%	OTHER	
%	%	%	%	%	%		
%	%	%	%	%	%		
%	%	%	%	%	%		
%	%	%	%	%	%		
%	%	%	%	%	%		
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%	%	%	%	%	%		
%	%	%	%	%	%		
%	%	%	%	%	%		
%	%	%	%	%	%		
GRADE:		REMARKS:		ESTIMATED TOTAL			
WARNING: Any person who knowingly shall falsely make, issue, alter, forge, or counterfeit this certificate, or participate in any such actions, is subject to a fine of not more than \$1,000 or imprisonment for not more than one year, or both.		I, the undersigned, a duly authorized inspector of the United States Department of Agriculture, do hereby certify that at the request of the applicant and on the date indicated, samples of the herein described product were inspected and the quality and/or condition as shown by said sampling were as herein stated.		Inspector's Signature:		Inspected Office:	

USDA U.S. DEPARTMENT OF AGRICULTURE AGRICULTURAL MARKETING SERVICE http://FPBInspections.ams.usda.gov		INSPECTION CERTIFICATE		EXAMPLE 01	
CARRIER OR LOT ID: Lot 5050		APPLICANT: DORY'S PRODUCE BUFFALO, NY		REQUESTED: 04/11/07 5:00 AM	
LOADING STATUS: UNLOADED		SHIPPER: HUNKY'S PRODUCE WATSONVILLE, CA		STARTED: 04/11/07 11:00 AM	
STATED BY: APPLICANT		MARKET OFFICE: BUFFALO, NY		COMPLETED: 04/11/07 11:55 AM	
ADDITIONAL ID: NA		INSP SITE: APPLICANTS WAREHOUSE		ESTIMATED FEE:	
CARRIER TYPE: NA		DOORS: NA		REMARKS:	
REFRIG UNIT: NA		TEMP: 32-33		INSPECT: YES	
REMARKS:		NUMBER OF CONTAINERS: 300 FLATS		ORIGIN: CA	
REMARKS:		MARKINGS: BRAND RED RUBIES		LOT A (QAC) - STRAWBERRIES	
REMARKS:		PRODUCE OF U.S.A.		HUNKY'S FARMS, WATSONVILLE, CA 8-16 OZ BASKETS	
REMARKS:		PLI: NONE		OTHER ID:	
INJURY		DAM		SER DAM	
V.S. DAM		OFFSIZE/DEFECTS			
NA		0		0	
NA		10		4	
NA		1		1	
NA		11		5	
GRADE:		FAILS TO GRADE U.S. NO. 1 ACCOUNT CONDITION			
LOT DESC:		DIAMETER: 1 TO 2, MOSTLY 1-1/4 TO 1-1/2 INCHES; BRIGHTNESS: BRIGHT			
LOT DESC:		COLOR OF CALYX: LIGHT GREEN; FIRMNESS: GENERALLY FIRM			
LOT DESC:		STAGES OF DECAY: GENERALLY EARLY			
WARNING: Any person who knowingly shall falsely make, issue, alter, forge, or counterfeit this certificate or participate in any such actions, is subject to a fine of not more than \$1,000 or imprisonment for not more than one year, or both.		FORM FV-8300 (1.0.11.1)		XXXXXXXXXXXXXXXXXXXX	

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**Agricultural Marketing Service**

# Product Identification

<b>CARRIER OR LOT IDENTIFICATION</b>		Applicant: Address: City: State:	U.S. DEPARTMENT OF AGRICULTURE AGRICULTURAL MARKETING SERVICE <b>INSPECTION CERTIFICATE</b>  <b>K -</b>		
PREFIX	NUMBER	STATE	Product	Brand / Markings	Origin
Carrier / Lot ID stated by:	Additional Lot ID	Shipper:			
Carrier Type / Name:		Address:			
Refrigeration Unit:	Hours:	Insp. Site:			
On					
TEMPERATURES					
A	to				
B	to				
C	to				
D	to				
E	to				
AVERAGE DEFECTS	including DAMAGE SER. DAM.	SER. DAM. V.S. Damage	OFFSIZE / DEFECTS		OTHER
%	%	%	%	%	%
%	%	%	%	%	%
%	%	%	%	%	%
%	%	%	%	%	%
%	%	%	%	%	%
%	%	%	%	%	%
%	%	%	%	%	%
%	%	%	%	%	%
%	%	%	%	%	%
%	%	%	%	%	%
%	%	%	%	%	%
%	%	%	%	%	%
GRADE:					
REMARKS:					
<b>WARNING:</b> Any person who knowingly shall falsely make, issue, alter, forge, or counterfeit this certificate, or participate in any such actions, is subject to a fine of not more than \$1,000 or imprisonment for not more than one year, or both.	I, the undersigned, a duly authorized inspector of the United States Department of Agriculture, do hereby certify that at the request of the applicant and on the date indicated, samples of the herein described product were inspected and the quality and/or condition as shown by said sampling were as herein stated. Inspector's Signature: _____	Inspected Office: _____	<b>ESTIMATED TOTAL</b>		

**PAPER**

<b>U.S. DEPARTMENT OF AGRICULTURE</b> <b>AGRICULTURAL MARKETING SERVICE</b> <a href="http://FPBInspections.ams.usda.gov">http://FPBInspections.ams.usda.gov</a>	<b>INSPECTION CERTIFICATE</b> PAGE 1 of 1 <b>EXAMPLE 01</b>	
<b>CARRIER or LOT ID:</b> Lot 5050 <b>LOADING STATUS:</b> UNLOADED <b>STATED BY:</b> APPLICANT <b>ADDITIONAL ID:</b> NA <b>CARRIER TYPE:</b> NA <b>REFRIG UNIT:</b> NA <b>DOORS:</b> NA	<b>APPLICANT:</b> DORY'S PRODUCE BUFFALO, NY <b>SHIPPER:</b> HUNKY'S PRODUCE WATSONVILLE, CA <b>MARKET OFFICE:</b> BUFFALO, NY <b>INSP SITE:</b> APPLICANTS WAREHOUSE	<b>REQUESTED:</b> 04/11/07 5:00 AM <b>STARTED:</b> 04/11/07 11:00 AM <b>COMPLETED:</b> 04/11/07 11:55 AM <b>ESTIMATED FEE:</b>
<b>LOT A (QAC) - STRAWBERRIES</b>		
<b>TEMP:</b> 32-33		<b>INSP CT:</b> YES
<b>MARKINGS:</b> BRAND: RED RUBIES		<b>NUMBER OF CONTAINERS:</b> 300 FLATS
<b>MARKINGS:</b> HUNKY'S FARMS, WATSONVILLE, CA 8-16 OZ BASKETS		<b>ORIGIN:</b> CA
<b>PLI:</b> NONE		<b>OTHER ID:</b> _____
<b>INSP</b>	<b>DAM</b>	<b>SER. DAM. U.S. DAM</b>
NA	0	0
NA	10	4
NA	1	1
NA	11	5
NA	0	0
NA	10	4
NA	1	1
NA	11	5
<b>GRADE:</b> FAILS TO GRADE U.S. NO. 1 ACCOUNT CONDITION		
<b>LOT DESC:</b> DIAMETER: 1 TO 2, MOSTLY 1-1/4 TO 1-1/2 INCHES; BRIGHTNESS: BRIGHT COLOR OF CALYX: LIGHT GREEN; FIRMNESS: GENERALLY FIRM STAGES OF DECAY: GENERALLY EARLY		
<b>WARNING:</b> Any person who knowingly shall falsely make, issue, alter, forge, or counterfeit this certificate or participate in any such actions, is subject to a fine of not more than \$1,000 or imprisonment for not more than one year, or both. FORM PV-8300 (1.0.11.1)		
XXXXXXXXXXXXXXXXXXXXXX		

**ELECTRONIC**


# Product Identification

FOR EACH LOT INSPECTED, THIS AREA LISTS PRODUCT NAME, CONTAINER BRANDS AND/OR MARKINGS, STATE OR COUNTRY OF ORIGIN, AND THE NUMBER OF CONTAINERS IN THE LOT.

## PAPER

Product:	Brand / Markings:	Origin	Lot ID:	Number of Containers:	Insp count

## ELECTRONIC

LOT A (QAC) - STRAWBERRIES			
TEMP: 32-33	INSP CT: YES	NUMBER OF CONTAINERS: 300 FLATS	ORIGIN: CA
MARKINGS:	BRAND: RED RUBIES MARKINGS: HUNKY'S FARMS, WATSONVILLE, CA 8-16 OZ BASKETS PRODUCE OF U.S.A.		
PLI: NONE	OTHER ID: 		

## *Partial Inspection*

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- **Determining the average defects of a load that has only a portion of the load inspected.**

**Example: Load of 1,000 cartons that has only 700 cartons inspected and has 20% condition defects.**

$$700 \times 20 = 14,000$$

$$\underline{300} \times 0 = \underline{0}$$

$$14,000$$

$$14,000/1,000 = \mathbf{14}$$

# Identified Defects and %

**INSPECTION CERTIFICATE**

CARRIER OR LOT IDENTIFICATION: PREFIX, NUMBER, STATE, Additional Lot ID

Applicant: Loading: U.S. DEPARTMENT OF AGRICULTURE AGRICULTURAL MARKETING SERVICE

Carrier / Lot ID: Carrier Type / Name

Refrigeration Unit: On/Off, Doors: Open/Closed

Product: Brand / Markings

TEMPERATURES: A, B, C, D, E, F (to, F)

LOT	AVERAGE DEFECTS	including DAMAGE SER. DAM	including SER. DAM V.S. Damage	OFFSIZE / DEFECTS	OTHER
	%	%	%		
	%	%	%		
	%	%	%		
	%	%	%		
	%	%	%		
	%	%	%		
	%	%	%		
	%	%	%		
	%	%	%		
	%	%	%		
	%	%	%		
	%	%	%		
	%	%	%		
	%	%	%		
	%	%	%		
	%	%	%		
	%	%	%		
	%	%	%		
	%	%	%		
	%	%	%		
	%	%	%		
	%	%	%		

REMARKS:

**WARNING:** Any person who knowingly shall falsely make, issue, alter, forge, or counterfeit this certificate, or participate in any such actions, is subject to a fine of not more than \$1,000 or imprisonment for not more than one year, or both.

ESTIMATED TOTAL

PAPER

**INSPECTION CERTIFICATE** EXAMPLE 01

U.S. DEPARTMENT OF AGRICULTURE AGRICULTURAL MARKETING SERVICE

CARRIER OR LOT ID: Lot 5050 APPLICANT: DORY'S PRODUCE BUFFALO, NY REQUESTED: 04/11/07 5:00 AM

LOADING STATUS: UNLOADED SHIPPER: HUNKY'S PRODUCE WATSONVILLE, CA STARTED: 04/11/07 11:00 AM

STATED BY: APPLICANT ADDITIONAL ID: NA CARRIER TYPE: NA MARKET OFFICE: BUFFALO, NY COMPLETED: 04/11/07 11:55 AM

REFRIG UNIT: NA DOORS: NA INSP SITE: APPLICANTS WAREHOUSE ESTIMATED FEE:

REMARKS:

**LOT A (QAC) - STRAWBERRIES**

TEMP: 32-33 INSP CT: YES NUMBER OF CONTAINERS: 300 FLATS ORIGIN: CA

MARKINGS: BRAND: RED RUBIES  
 MARKINGS: HUNKY'S FARMS, WATSONVILLE, CA 8-16 OZ BASKETS  
 PRODUCE OF U.S.A.

PLI: NONE OTHER ID:

INJURY	DAM	SER DAM	V.S. DAM	OFFSIZE/DEFECTS
NA	0	0	NA	QUALITY DEFECTS
NA	10	4	NA	BRUISING (2 TO 15%)
NA	1	1	NA	DECAY (0 TO 2%)
NA	11	5	NA	CHECKSUM

LOT DESC: DIAMETER: 1 TO 2, MOSTLY 1-1/4 TO 1-1/2 INCHES; BRIGHTNESS: BRIGHT  
 COLOR OF CALYX: LIGHT GREEN; FIRMNESS: GENERALLY FIRM  
 STAGES OF DECAY: GENERALLY EARLY

XXXXXXXXXXXXXXXXXXXXXXX

**WARNING:** Any person who knowingly shall falsely make, issue, alter, forge, or counterfeit this certificate or participate in any such actions, is subject to a fine of not more than \$1,000 or imprisonment for not more than one year, or both.

FORM PV-8300 (1.0.11.1)

ELECTRONIC

# *% of defects*

## PAPER

L O T	AVERAGE DEFECTS		including DAMAGE SER. DAM.		including SER. DAM. V.S. Damage		OFFSIZE / DEFECTS
		%		%		%	
		%		%		%	
		%		%		%	
		%		%		%	
		%		%		%	
		%		%		%	
		%		%		%	
		%		%		%	
		%		%		%	

## ELECTRONIC

INJURY	DAM	SER DAM	V.S. DAM	OFFSIZE/DEFECTS
NA	0	0	NA	QUALITY DEFECTS
NA	10	4	NA	BRUISING (2 TO 15%)
NA	1	1	NA	DECAY (0 TO 2%)
NA	11	5	NA	CHECKSUM





# Lot Description

OTHER

**LOT DESC:** DIAMETER: 1 TO 2, MOSTLY 1-1/4 TO 1-1/2 INCHES; BRIGHTNESS: BRIGHT  
COLOR OF CALYX: LIGHT GREEN; FIRMNESS: GENERALLY FIRM  
STAGES OF DECAY: GENERALLY EARLY  
XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX

PAPER

ELECTRONIC

# Grade Statement

<b>CARRIER OR LOT IDENTIFICATION</b>			Loading	Applicant:		<b>INSPECTION CERTIFICATE</b> U.S. DEPARTMENT OF AGRICULTURE AGRICULTURAL MARKETING SERVICE 								
Prefix / Lot ID (label by):			United - L.O.	Address:										
Carrier / Lot ID (label by):			Psy-USIS - PU	Shipper:										
Carrier Type / Name:			US-INS-4 - US	Address:										
Refrigeration Unit:			Inspection Date:		Inspection Site:		m m d d y y hour min A/P M							
A	TEMPERATURES		Product:		Brand / Markings:		Origin		Lot ID		Number of Containers:		Insp. Point	
B	to													
C	to													
D	to													
L	AVERAGE DEFECTS				including SER. DAM.		including SER. DAM.		<b>OFFSIZE / DEFECTS</b>		<b>OTHER</b>			
O	%				%		%							
T	%				%		%							
GRADE:														
REMARKS:														
<b>WARNING:</b> Any person who knowingly shall falsely make, issue, alter, forge, or counterfeit this certificate, or participate in any such actions, is subject to a fine of not more than \$1,000 or imprisonment for not more than one year, or both.														
ESTIMATED TOTAL Inspector's Signature: _____ Inspector's Office: _____														

PAPER

<b>USDA</b>		<b>U.S. DEPARTMENT OF AGRICULTURE AGRICULTURAL MARKETING SERVICE</b>		<b>INSPECTION CERTIFICATE</b>		
http://FPBInspections.ams.usda.gov				PAGE 1 of 1		
CARRIER OR LOT ID: Lot 5050		APPLICANT: DORY'S PRODUCE BUFFALO, NY		REQUESTED: 04/11/07 5:00 AM		
LOADING STATUS: UNLOADED		SHIPPER: HUNKY'S PRODUCE WATSONVILLE, CA		STARTED: 04/11/07 11:00 AM		
STATED BY: APPLICANT		MARKET OFFICE: BUFFALO, NY		COMPLETED: 04/11/07 11:55 AM		
ADDITIONAL ID: NA		INSPECTION SITE: APPLICANT'S WAREHOUSE		ESTIMATED FEE:		
CARRIER TYPE: NA						
REFRIG UNIT: NA		DOORS: NA				
REMARKS:						
<b>LOT A (QAC) - STRAWBERRIES</b>						
TEMP: 32-33		INSP CT: YES		NUMBER OF CONTAINERS: 300 FLATS		ORIGIN: CA
MARKINGS: BRAND: RED RUBIES MARKINGS: HUNKY'S FARMS, WATSONVILLE, CA 8-16 OZ BASKETS PRODUCE OF U.S.A.						
PLI: NONE OTHER ID:						
<b>OFFSIZE/DEFECTS</b>						
INJURY	DAM	SER DAM	V.S. DAM	QUALITY DEFECTS		
NA	0	0	NA	BRUISING (2 TO 15%)		
NA	10	4	NA	DECAY (0 TO 2%)		
NA	1	1	NA	SERIOUS DAM		
<b>GRADE:</b> FAILS TO GRADE U.S. NO. 1 ACCOUNT CONDITION						
<b>LOT DESC:</b>						
COLOR OF CALYX: LIGHT GREEN; FIRMPNESS: GENERALLY FIRM STAGES OF DECAY: GENERALLY EARLY						
XXXXXXXXXXXXXXXXXXXXXXXXXX						
Warning: Any person who knowingly shall falsely make, issue, alter, forge, or counterfeit this certificate or participate in any such actions, is subject to a fine of not more than \$1,000 or imprisonment for not more than one year, or both. FORM FV-8300 (1.0.11.1)						

ELECTRONIC

# *Grade Statement*

- 
- **Remember, condition only inspections do not have a grade statement.**
- 
- **Meets U.S. No. 1**
  - **Fails to Grade U.S. No. 1 Account Condition**
  - **Fails to Grade U.S. No. 1 Account Quality**





**Agricultural  
Marketing  
Service**

## Interpreting a Certificate

		U.S. DEPARTMENT OF AGRICULTURE AGRICULTURAL MARKETING SERVICE <a href="http://FPBInspections.ams.usda.gov">http://FPBInspections.ams.usda.gov</a>		INSPECTION CERTIFICATE		PAGE 1 of 1		EXAMPLE 01	
CARRIER or LOT ID: Lot 5050			APPLICANT: DORY'S PRODUCE BUFFALO, NY			REQUESTED: 04/11/07 5:00 AM			
LOADING STATUS: UNLOADED						STARTED: 04/11/07 11:00 AM			
STATED BY: APPLICANT			SHIPPER: HUNKY'S PRODUCE WATSONVILLE, CA			COMPLETED: 04/11/07 11:55 AM			
ADDITIONAL ID: NA									
CARRIER TYPE: NA			MARKET OFFICE: BUFFALO, NY						
REFRIG UNIT: NA		DOORS: NA		INSP SITE: APPLICANTS WAREHOUSE		ESTIMATED FEE:			
REMARKS:									

LOT A (QAC) - STRAWBERRIES								
TEMP: 32-33		INSP CT: YES		NUMBER OF CONTAINERS: 300 FLATS			ORIGIN: CA	
MARKINGS: BRAND: RED RUBIES MARKINGS: HUNKY'S FARMS, WATSONVILLE, CA 8-16 OZ BASKETS PRODUCE OF U.S.A.								
PLI: NONE						OTHER ID:		
INJURY	DAM	SER DAM	V.S. DAM	OFFSIZE/DEFECTS				
NA	0	0	NA	QUALITY DEFECTS				
NA	10	4	NA	BRUISING (2 TO 15%)				
NA	1	1	NA	DECAY (0 TO 2%)				
NA	11	5	NA	CHECKSUM				
GRADE: FAILS TO GRADE U.S. NO. 1 ACCOUNT CONDITION								
LOT DESC: DIAMETER: 1 TO 2, MOSTLY 1-1/4 TO 1-1/2 INCHES; BRIGHTNESS: BRIGHT COLOR OF CALYX: LIGHT GREEN; FIRMNESS: GENERALLY FIRM STAGES OF DECAY: GENERALLY EARLY								

Warning: Any person who knowingly shall falsely make, issue, alter, forge, or counterfeit this certificate or participate in any such actions, is subject to a fine of not more than \$1,000 or imprisonment for not more than one year, or both.  
FORM FV-E300 (1.0.11.1)

XXXXXXXXXXXXXXXXXXXX

- F.O.B. no grade contract
- Shipped from California on April 6, 2007
- Arrived in New York on April 11, 2007
- Contract consisted of 300 flats of strawberries.
- Bill of Lading temperature 32 to 34 degrees.
- Transit temperatures of 32 to 35 degrees.
- Tolerances: 15 – 8 – 3

		U.S. DEPARTMENT OF AGRICULTURE AGRICULTURAL MARKETING SERVICE <a href="http://FPBInspections.ams.usda.gov">http://FPBInspections.ams.usda.gov</a>		INSPECTION CERTIFICATE PAGE 1 of 1		EXAMPLE 01	
CARRIER or LOT ID: Lot 5050			APPLICANT: DORY'S PRODUCE BUFFALO, NY			REQUESTED: 04/11/07 5:00 AM	
LOADING STATUS: UNLOADED			SHIPPER: HUNKY'S PRODUCE WATSONVILLE, CA			STARTED: 04/11/07 11:00 AM	
STATED BY: APPLICANT			MARKET OFFICE: BUFFALO, NY			COMPLETED: 04/11/07 11:55 AM	
ADDITIONAL ID: NA			INSF SITE: APPLICANTS WAREHOUSE			ESTIMATED FEE:	
CARRIER TYPE: NA			REMARKS:				
REFRIG UNIT: NA		DOORS: NA					

LOT A (QAC) - STRAWBERRIES							
TEMP: 32-33		INSP CT: YES		NUMBER OF CONTAINERS: 300 FLATS		ORIGIN: CA	
MARKINGS:		BRAND: RED RUBIES MARKINGS: HUNKY'S FARMS, WATSONVILLE, CA 8-16 OZ BASKETS PRODUCE OF U.S.A.					
PLI: NONE				OTHER ID:			
INJURY	DAM	SER DAM	V.S. DAM	OFFSIZE/DEFECTS			
NA	0	0	NA	QUALITY DEFECTS			
NA	10	4	NA	BRUISING (2 TO 15%)			
NA	1	1	NA	DECAY (0 TO 2%)			
NA	11	5	NA	CHECKSUM			
GRADE: FAILS TO GRADE U.S. NO. 1 ACCOUNT CONDITION							
LOT DESC: DIAMETER: 1 TO 2, MOSTLY 1-1/4 TO 1-1/2 INCHES; BRIGHTNESS: BRIGHT COLOR OF CALYX: LIGHT GREEN; FIRMNESS: GENERALLY FIRM STAGES OF DECAY: GENERALLY EARLY							

**No breach of contract.**

- F.O.B. no grade contract
- Shipped from California on May 1, 2007
- Arrived in Arizona on May 2, 2007
- Contract consisted of 200 flats of strawberries
- Bill of lading temperature 32 to 36 degrees
- Transit temperatures of 32 to 35 degrees
- Tolerances: 12 – 6 – 2

USDA U.S. DEPARTMENT OF AGRICULTURE AGRICULTURAL MARKETING SERVICE http://FPBInspections.ams.usda.gov		INSPECTION CERTIFICATE PAGE 1 of 1	
CARRIER or LOT ID: LOT 4321		APPLICANT: PHOENIX PRODUCE PHOENIX, AZ	
LOADING STATUS: UNLOADED		REQUESTED: 05/02/07 5:00 PM	
STATED BY: APPLICANT		STARTED: 05/03/07 6:00 AM	
ADDITIONAL ID: NA		COMPLETED: 05/03/07 6:30 AM	
CARRIER TYPE: NA		SHIPPER: SALINA PRODUCE SALINAS, CA	
REFRIG UNIT: NA		MARKET OFFICE: PHOENIX, AZ	
DOORS: NA		INSP SITE: APPLICANTS WAREHOUSE	
		ESTIMATED FEE:	
REMARKS:			
<b>LOT A (QAC)-STRAWBERRIES</b>			
TEMP: 33 TO 34 F	INSP CT: YES	NUMBER OF CONTAINERS: 200 MASTER FLATS	ORIGIN: CA
MARKINGS: BRAND: RED RIPE			
MARKINGS: GROWN, PACKED, SHIPPED BY SALINA PRODUCE, SALINAS, CA			
PRODUCE OF U.S.A.			
PLI: NONE		OTHER ID:	
INJURY	DAM	SER DAM	V.S. DAM
OFFSIZE/DEFECTS			
NA	0	0	NA
QUALITY DEFECTS			
NA	9	6	NA
BRUISING (2 TO 16%)			
NA	1	1	NA
DECAY (0 TO 2%)			
NA	10	7	NA
CHECKSUM			
GRADE:	FAILS TO GRADE U.S. NO. 1 ACCOUNT CONDITION		
LOT DESC:	DIAMETER: 1 TO 2, MOSTLY 1-1/4 TO 1-1/2 INCHES		
	FIRMNESS: GENERALLY FIRM		
	STAGES OF DECAY: GENERALLY EARLY		
<b>Breach of contract.</b>			
Warning: Any person who knowingly shall falsely make, issue, alter, forge, or counterfeit this certificate or participate in any such actions, is subject to a fine of not more than \$1,000 or imprisonment for not more than one year, or both.		XXXXXXXXXXXXXXXXXXXXXXXXXXXX	
FORM FV-E300 (1.0,11.1)			

## ***Good Delivery Line***

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- Call **1-800-495-PACA (7222)**, then select option **#2**.
- Staffed by fruit and vegetable experts (Spanish and Korean speakers on staff), 7 AM – 7 PM Mon – Fri (EST)





# Questions?

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## ***Jacob Garcia***

Senior Investigator/Mediator

U.S. Dept. of Agriculture (USDA)  
AMS Fruit and Vegetable Program  
PACA Division  
Central Regional Office

Good Delivery Line: 800-495-7222 option #2  
[jacob.garcia@ams.usda.gov](mailto:jacob.garcia@ams.usda.gov)  
[www.ams.usda.gov/paca](http://www.ams.usda.gov/paca)

