U.S. DEPARTMENT OF AGRICULTURE

# Fruit and Vegetable Market News User Guide

U.S. Department Of Agriculture

Agricultural Marketing Service

Fruit and Vegetable Programs

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## **INTERNET INFORMATION**

Agricultural Marketing Service (AMS) Market News reports are available on the Internet at:

#### http://www.marketnews.usda.gov

All of the AMS Market News reports can be accessed at this USDA Market News Portal website. Reports are available here for each of the Market News branches as shown below:

Cotton Market News Dairy Market News Fruit and Vegetable Market News Livestock and Grain Market News Poultry Market News

For general information on USDA or access to other USDA agencies, visit the Website at:

### http://www.usda.gov

Please note that both individual and composite market reports are available on the USDA Market News Portal website at no charge. Reports are also available for free through a self-subscription e-mail delivery service. The service is offered by Cornell University through a partnership with AMS. The link at: <u>http://usda.mannlib.cornell.edu/MannUsda/viewTaxonomy.do?taxonomyID=40</u> provides a list of reports and instructions for subscribing to the reports shown on the 'reports by Email' tab.

For additional information about Fruit and Vegetable Market News reports see the pages which follow or contact Branch headquarters at (202) 720-2175.

## FRUIT AND VEGETABLE MARKET NEWS

<u>Eyes and Ears of the Produce Industry</u> Since 1915, Fruit and Vegetable Market News reports have provided an exchange of information among growers, shippers, wholesalers, and others on current supplies, demand, and prices of over 400 fresh fruit, vegetable, nut, ornamental, and other specialty crops. Because of the perishable and seasonal nature of fresh fruits and vegetables, prices and supplies fluctuate rapidly from day to day, and even from hour to hour. Thus, fast, timely and impartial reporting of supply, price, and market conditions helps facilitate an efficient marketing system.

The information is gathered through confidential telephone and face-to-face interviews carried out by skilled market reporters employed jointly by the U.S. Department of Agriculture and State agencies. Reports are impartial, current, and reliable. They are disseminated free of charge through the USDA Market News Portal, and through newspapers, radio, and telephone recorders. Nearly 400 different reports are issued daily, weekly, monthly, or annually to assist industry members in making marketing decisions.

**Wholesale (Terminal) Market Reports** provide wholesale market information on fruits and vegetables. The reports are issued daily based on information gathered at 15 major U.S. cities. These reports include price data on commodities traded at the local wholesale market level. Prices reported in wholesale markets are those received by wholesalers for sales of less than a carload or truckload of a product, for product that is of good merchantable quality and condition, unless otherwise described.

**Shipping Point Reports** cover major fruit and vegetable growing areas and provide rail and truck shipment information. The reports include F.O.B., or shipping point, prices that represent the most uniform level of trading. Prices are reported daily by type of sale and indicate price at which the product was sold.

The <u>National F.O.B. Review</u> is a report that contains all of the shipping point reports released by Market News on that day. The report is released by the close of business each day, allowing more timely access to the market information.

The *National Shipping Point Trends* is a weekly report that details background information at various shipping points on such things as shipments, prices, trading during the past week, crop conditions, harvesting progress, and the outlook for the upcoming two weeks.

The *National Potato and Onion Report* is released daily and includes F.O.B. price and supply information for all major potato and onion producing regions throughout the United States and for imports. Also included in the reports are National Shipping Trends and Crop Weather Highlights.

The <u>National Watermelon Report</u> contains daily F.O.B. price information and daily shipments in 40,000 pound units for watermelons grown domestically and imported from Mexico. This report also includes information on cantaloupe and honeydew melons. Included in the domestic growing areas are Arizona, Arkansas, California, Delaware, Florida, Georgia, Illinois, Indiana, Maryland, Missouri, North Carolina, Oklahoma, South Carolina, Texas, and Virginia. Wholesale market reports are also included.

#### **Movement Reports**

The <u>Daily Movement Report</u> contains domestic rail and piggyback shipments, available truck and air shipments and exports of fresh fruits and vegetables by commodity, modes of transportation and origins.

The annual <u>Fresh Fruit and Vegetable Shipments Report</u> contains domestic rail and piggyback shipments, available truck and air shipments and exports of fresh fruits and vegetables by commodity, modes of transportation, origins and months. Available domestic boat shipments from U.S. possessions and imports from foreign countries are also shown.

#### **Specialty Reports**

The weekly *Fruit and Vegetable Truck Rate Report* lists the average freight rates from most major shipping areas to selected markets across the United States.

The weekly *National Fruit & Vegetable Retail Report* provides weekly advertised retail price information on selected commodities, including organically grown products, from more than 200 retailers comprising roughly 17,000 individual stores. The report is generally issued on Fridays.

The weekly <u>Apple Processing Report</u> covers utilization figures by state of origin for juice and process grade apples.

The weekly <u>Western Table Grape Supplement</u> lists grape shipments and Mexico Crossings by specific date and variety. Issued seasonally, May to August.

The weekly <u>*Pecan Report*</u> covers the demand, market conditions, and prices paid to growers of pecans at southeastern shipping points as well as in some competing areas.

The monthly <u>National Honey Report</u> contains honey and other information which may be of interest to beekeepers and honey handlers.

#### **International Wholesale Market Reports**

Wholesale price information of fruits and vegetables are also available from:

Birmingham, United Kingdom Guadalajara, Mexico Mexico City, Mexico Monterrey, Mexico Montreal, Canada New Covent Garden, United Kingdom Paris (Rungis), France Plovdiv, Bulgaria Poznan, Poland Rotterdam, The Netherlands Sofia, Bulgaria Toronto, Canada Varna, Bulgaria Warsaw, Poland

## MARKET NEWS PORTAL

The USDA Market News Portal for Fruits, Vegetables and Specialty crops was developed in response to customer needs for increased information, tailored to a user's specific requirements and preferences. The portal is geared to provide current information in a timely manner, with a minimum number of navigational steps, and to allow you to refine the information to just the data you are searching for. The Portal is provides historical data quickly, both for viewing and for downloading to your own computer in a variety of formats. Users may retrieve information on the Portal from 1998 to the present.

The Portal gives you the option to register as a user, giving you even more customized features, such as saving reports with bookmarks, emailing reports or bookmarks, and creating graphs from the information shown on a Portal report. There is no charge for registration and the process is very simple, requiring just a user name and email address in most cases.

The Fruit and Vegetable Market News Portal is available at:

#### http://www.marketnews.usda.gov/portal/fv

Portal features include:

SEARCH MARKET NEWS:

- Search for text reports by report code or key word
- Advanced search for specific dates and report types

#### MY ACCOUNT

- Register or log on here for additional features
- Simple registration requires a user name and email address
- Save book marks, send bookmarks, schedule reports for future delivery
- Create graphs from reports automatically, join a Community

#### BROWSE BY COMMODITY

- Best way to explore a commodity
- Tab between terminal market, shipping point and movement
- Information for a single day at a time
- Current information displayed first
- View information from present back to 1998

#### BROWSE BY REPORT TYPE

- Quick way to view information by type of report and location
- Best way to explore a single location
- Information for a single day at a time
- Current information displayed first, then any date back to 1998
- For shipping point, navigate to information by state

#### CUSTOM REPORTS

- Information for multiple days, weeks, months, or by season for terminal (wholesale) markets, shipping points and movement based on your own selection
- View historical trends
- Many refinement possibilities and even more features for registered users

#### STANDARD REPORTS

- Conventional text reports
- Information for a single day at a time
- Reports grouped by type or reporting office

## HEADQUARTERS CONTACT INFORMATION USDA, AMS, FV Market News 1400 Independence Avenue SW Room 1529-S Washington, D.C. 20250-0238

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National Reporting Technology Manager Fred Teensma Phone: (510) 637-1815 FAX: (510) 637-1851 E-mail: fred.teensma@ams.usda.gov

## FRUIT AND VEGETABLE MARKET NEWS FIELD OFFICES

Location	Reporting Responsibilities	Phone
ARIZONA		
Abbie Hannon 230 North First Avenue Suite 404 Phoenix, AZ 85003	Shipping Point: TX, OK Watermelons AZ, CA Vegetables, Melons, Citrus CO Cantaloupes MX, TX Fruits, Vegetables, Melons CA, MX (Baja) Tomatoes AZ, NM Pecans CO, NM Lettuce	(602) 514-7210 (602) 514-7215 Fax
CALIFORNIA		
Lori Tasos 2202 Monterey Street Suite 104-A Fresno, CA 93721	Shipping Point: CA Stone Fruit, Melons, Asparagus, Avocados	(559) 487-5178 (559) 487-5199 Fax
Brenda Likes (Fresno Satellite office) 3437 Myrtle Ave., Suite 405 North Highlands CA 95660	Shipping Point: CA Berries, Apples, Pears	(916) 334-7990 (916) 334-7365 Fax
Kevin Morris 1320 E. Olympic Blvd. Suite 212 Los Angeles, CA 90021-1907	Wholesale Terminal Market	(213) 894-3077 (213) 894-2898 Fax
James (Pat) King 1301 Clay Street Room 520-N Oakland, CA 94612-5217	Wholesale Terminal Market	(510) 637-1815 (510) 637-1851 Fax
FLORIDA		
John Newsom Brickell Plaza Building 909 S.E. 1st Avenue Suite 712 Miami, FL 33131	Wholesale Terminal Market Shipping Point Ornamental Imports, Caribbean Basin Imports	(305) 373-2955 (305) 373-3562 Fax
Philip Montgomery 2461 West State Road 426 Suite 1055 Oviedo, FL 32765	Shipping Point: FL Fruit and Vegetables Imported Fruit DE-MD-VA, GA, FL, IN, MO, NC, SC Watermelons FL, GA, NC, IN Cantaloupes AR, SC, TN Tomatoes	(407) 365-8813 (407) 365-9706 Fax

Location	Reporting Responsibilities	Phone
GEORGIA		
Penny Pederson 16 Forest Parkway Building 1-203 Forest Park, GA 30297	Wholesale Terminal Market	(404) 361-1376 (404) 363-2523 Fax
Mike Rafanan P.O. Box 1447 Thomasville, GA 31799	Shipping Point: GA Vegetables, GA, SC Peaches, LA, MS Sweet Potatoes, GA. LA pecans.	(229) 228-1208 (229) 225-1516 Fax
ІДАНО		
Patty Willkie 1820 E. 17th Street Suite 100 Idaho Falls, ID 83404	Shipping Point: AZ, CA, CO, GA, ID, MX, NM, OR, Peru, TX , UT, WI Onions CA, CO, FL, ID, KS, NE, MN, MT, ND, NV, TX, WI Potatoes	(208) 525-0166 (208) 525-5546 Fax
ILLINOIS		
Jacquelin (Jaxi) Hardy 2404 S. Wolcott Unit 6 Chicago, IL 60608	Wholesale Terminal Market	(773) 843-1053 (312) 843-1092 Fax
MARYLAND		
Holly Mozal Maryland Wholesale Produce Market 7460 Conowingo Ave., Building A, Unit 30 Jessup, MD 20794-9361	Wholesale Terminal Market Shipping Point: Appalachian District Apples, Nectarines, Peaches NJ Peaches, Nectarines Apple Processing	(410) 799-4840 (410) 799-8442 Fax
MASSACHUSETTS		
James Praski Boston Market Terminal 34 Market Street, Room 10 Everett, MA 02149	Wholesale Terminal Market Wholesale Ornamental Market	(617) 387-4498 (617) 389-1387 Fax

Location	Reporting Responsibilities	Phone
MICHIGAN		
Debra Friday 830 South Pleasant St St. Joseph, MI 49085	MI, NY Potatoes, Onions, Apples, Vegetables NJ Blueberries DE, ME Potatoes WI Cabbage Canadian Potatoes	(269) 982-1004 (269) 982-1005 Fax
Ashraf Zaki Detroit Produce Terminal 7201 W. Fort St., Room 53 Detroit, MI 48209-4105	Wholesale Terminal Market	(313) 841-1111 (313) 841-8310 Fax
MISSOURI		
Dennis Jemmerson Unit 1, Produce Row Room 101 St. Louis, MO 63102-1418	Wholesale Terminal Market	(314) 425-4520 (314) 621-3214 Fax
NEW YORK		
Edward Martello 465B NYC Terminal Market Bronx, NY 10474-7355	Wholesale Terminal Market	(718) 542-2225 (718) 378-0891 Fax
NORTH CAROLINA		
Linda Franklin WNC Farmers' Market 570 Brevard Road Asheville, NC 28806	Shipping Point: Western NC Apples, Vegetables Farmers' Market	(828) 253-1691 (828) 252-2025 Fax
Sherry Barefoot 1020 Mail Service Center Raleigh, NC 27699-1020	Shipping Point: NC Sweet Potatoes, Vegetables, Fruit Farmers' Market	(919) 856-4377 (919) 715-6748 Fax
PENNSYLVANIA		
Michael Cramer 6700 Essington Ave Suite H-208 Philadelphia, PA 19153	Wholesale Terminal Market	(215) 551-6791 (215) 336-0355 Fax
Randy Foster Pittsburgh Terminal Marketing Bldg. 2100 Smallman Street, Room 207 Pittsburgh, PA 15222	Wholesale Terminal Market Auctions	(412) 644-5847 (412) 644-5667 Fax

Location	Reporting Responsibilities	Phone
SOUTH CAROLINA		
Jack Dantzler P.O. Box 13531 Columbia, SC 29201-0531	Wholesale Terminal Market Shipping Point: SC Greens and Green Onions Farmers Market	(803) 737-4497 (803) 737-9867 Fax
TEXAS		
Kathleen Posh 1406 Parker Street Rm 201 Dallas, TX 75215	Wholesale Terminal Market	(214) 767-5375 (214) 767-5383 Fax
VIRGINIA		
Brett Richardson 102 Governor Street, Suite 355 Richmond, VA 23219-3676	Shipping Point: VA Potatoes, Vegetables	(804) 371-0319 (804) 371-7787 Fax
WASHINGTON		
Joe Echanove 841 Central Ave North, Suite 231 Seattle, WA 98148-0099	Wholesale Terminal Market Shipping Point: Northwest, Canada blueberries Rhubarb	(253) 852-0375 (253) 852-4979 Fax
Jeffrey Main Agricultural Service Center 21 North First Avenue, Suite 224 Yakima, WA 98902-2663	Shipping Point: WA Fruit, Vegetables National Honey Apple Processing	(509) 575-8903 (509) 575-5648 Fax

#### **TELEPHONE RECORDERS**

Many Market News offices load telephone recorders with commodity information on a daily basis. Below is a list of the telephone numbers that our customers can call to hear up-to-date information on shipping point and wholesale market prices and conditions. Some recorders carry multiple commodity information.

#### F.O.B. FRUIT AND VEGETABLE

ThomasvilleFruit, Vegetables and Pecans(229) 226-7567MICHICANBay CityPotatoesGrand HavenBlueberriesNORTH CAROLINA(616)846-8141NORTH CAROLINARaleighFruit and VegetablesOREGONOntarioOnionsVIRGINIAOnleyFruit and VegetablesIn State (800) 552-5521
Bay CityPotatoes(989) 895-4029Grand HavenBlueberries(616)846-8141NORTH CAROLINARaleighFruit and Vegetables(919)733-0016OREGONOntarioOnions(541)889-4551VIRGINIAOnleyFruit and Vegetables(804)225-2812
Grand HavenBlueberries(616)846-8141NORTH CAROLINA
NORTH CAROLINA(919)733-0016RaleighFruit and Vegetables(919)733-0016OREGON0nions(541)889-4551VIRGINIAVIRGINIA(541)825-2812
RaleighFruit and Vegetables(919)733-0016OREGONOntarioOnions(541)889-4551VIRGINIAOnleyFruit and Vegetables(804)225-2812
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VIRGINIA Onley Fruit and Vegetables (804)225-2812
Onley Fruit and Vegetables (804)225-2812
•
In State (800) 552-5521
WASHINGTON
YakimaApples, Pears, Soft Fruit(509) 453-6073
YakimaAsparagus, Blueberries(5-9) 453-6073
WHOLESALE & FARMERS MARKETS
SOUTH CAROLINA
Columbia (803) 737-5900
ORNAMENTALS/CUT FLOWERS
Florida
Miami (305) 373-3048

## HOW TO READ A MARKET REPORT

The following terms and definitions are frequently used in Fruit and Vegetable Market News reports:

**<u>QUALITY</u>** includes size, color, shape, texture, cleanness, freedom from defects, and other more permanent physical properties of a product which can affect its market value.

The following terms, when used in connection with "quality," are interpreted as meaning:

FINE: Better than good. Superior in appearance, color, and other quality factors.

**GOOD:** In general, stock which has a high degree of merchantability with a small percentage of defects. This term includes U.S. No. 1 stock, generally 85 percent U.S. No. 1 or better quality on some commodities, such as tomatoes.

**FAIR:** Having a higher percentage of defects than "good." From a quality standpoint, having roughly 75 percent U.S. No. 1 quality with some leeway in either direction.

**ORDINARY:** Having a heavy percentage of defects as compared to "good." Roughly 50 to 65 percent U.S. No. 1 quality.

**POOR:** Having a heavy percentage of defects, with a low degree of salability, except to "low priced" trade. More than 50 percent grade defects.

<u>CONDITION</u> includes stage of maturity, decay, freezing injury, shriveling, or any other deterioration which may have occurred, or progressed since the product was harvested and which may continue to progress.

The following terms, when used in connection with "condition," are interpreted as meaning:

GOOD: Such condition does not justify price reduction because of condition factors.

**FAIR:** Having a slight degree of off-condition factors which may warrant a small price reduction as compared to "good."

**ORDINARY:** Having a heavier degree of off-condition factors which may warrant a substantial price reduction as compared to "good."

**POOR:** So badly off-condition as may warrant heavy price reduction.

**HOLDOVERS:** Refers to merchandise that has been on the terminal market or at shipping point longer than normal, but remains near its original condition. Prices are discounted in order to clear supplies because shelf-life is reduced.

**DEMAND** represents the immediate or current desire for a product coupled with the ability and willingness of the buyer to buy it.

The following terms, when used in connection with "demand," are interpreted as meaning:

**EXCEEDS SUPPLY/OFFERINGS:** When demand is substantially greater than available supplies/offerings.

**VERY GOOD:** Demand is well above average for seasonally normal supplies/offerings.

**GOOD:** Demand is better than average and trading is more active than normal.

FAIRLY GOOD: Demand is slightly above average buyer interest and trading.

**MODERATE:** Average buyer interest and trading.

FAIRLY LIGHT: Buyer interest and trading are slightly below average.

**LIGHT:** Demand is below average.

**VERY LIGHT:** Few buyers are interested in trading.

**PRACTICALLY NO DEMAND:** Indicates a stagnant condition on the market, with very little interest and very few or no sales.

The following terms, when used in Market News, Perishable Agricultural Commodities Act (PACA), or Federal-State inspection documents, are interpreted as meaning:

Occasional	1 to 5%
Few	6 to 10%
Some	11 to 25%
Many	26 to 50%
Mostly	51 to 90%
Generally	91 to 100%

## **MARKET TERMS**

**PRICE TREND** indicates comparisons with conditions and prices which prevailed on the previous day, and in certain situations, conditions expected on the day following, or both.

**STRONG:** Prices are measurably higher than the previous trading session, and it is the reporter's opinion that the trend toward higher prices has not yet reached its highest level.

**MUCH HIGHER:** Prices are substantially higher than the previous trading day.

**HIGHER:** The majority of sales have prices which are measurably higher than the previous trading session.

**SLIGHTLY HIGHER:** A condition in which advances are less definite and less general than when "higher" is used.

**UNSETTLED:** Used rarely to indicate a condition of market uncertainty with lack of agreement by the trade as to whether prices tend to be lower or higher. May also represent an attitude pending the development or outcome of extraneous factors which might affect the market.

**STEADY:** Prices are unchanged from the previous trading session.

**ABOUT STEADY:** Probably the most used term since a market situation seldom remains exactly the same two or more consecutive days without some change, even though not significant.

**DULL:** Prices are relatively unchanged from the previous session, trading is inactive, and prices represent few sales.

**SLIGHTLY LOWER:** A condition in which price declines are less definite and less general than when "lower" is used.

LOWER: Prices for most sales are measurably lower than the previous trading session.

MUCH LOWER: Prices are substantially lower than the previous trading session.

**WEAK:** Indicates a downward trend. Prices are measurably lower than the previous trading session and may be lower the following day.

**DEMORALIZED:** A condition in which the terminal market or shipping point is oversupplied with perishable commodities that cannot be sold except at extremely low prices.

## **COMMON TYPES OF SALES**

**SALES F.O.B. SHIPPING POINT:** Product quoted or sold is to be placed free on board the boat, car, truck, or other type of land transportation at shipping point in suitable shipping condition. The buyer assumes all risk of damage and delay in transit not caused by the seller, regardless of how the shipment is billed. The buyer shall have the right to inspect the goods at the destination before payment is made to determine if the product shipped complied with the terms of the contract or order at time of shipment, subject to provisions covering suitable shipping conditions. The right of inspection does not convey or imply a right for the buyer to reject shipment because of any loss, damage, deterioration, or changes which have occurred in transit.

**DELIVERED SALES, SHIPPING POINT BASIS:** Product is to be delivered by the seller on board the car, truck, dock (if delivered by boat) to the market where the buyer is located, or at any such other market that is agreed upon, free of any charges for transportation or protective service. The seller assumes all risks of loss or damage in transit not caused by the buyer.

**SALES F.O.B. POINT (OR PORT) OF ENTRY:** Sales of imported produce on an F.O.B. shipping point basis, with the shipping point as the crossing point or port of import, with any duties, crossing charges, or import fees paid prior to the reported sale.

**PRICES PAID TO GROWERS:** Prices paid to growers by packers or shippers, indicating the unit of sale and point of sale, or basis of delivery most common in the territory. Examples: "Bulk per cwt: U.S. No. 1 at warehouse," "per ton sacked and loaded," or "per package, in field, buyer furnishing packages."

## **UNITED STATES ABBREVIATIONS**

Alaska	AK	Montana	MT
Alabama	AL	Nebraska	NE
Appalachia	AP	Nevada	NV
Arkansas	AR	New England	NENG
Arizona	AZ	New Hampshire	NH
Arizona-California	AZCA	New Jersey	NJ
California	CA	New Mexico	NM
California-Central	CA-C	New York	NY
California-Imperial Valley	CA-I	North Carolina	NC
California-North	CA-N	North Dakota	ND
California-South	CA-S	Ohio	OH
California-Oregon	CAOR	Oklahoma	OK
Colorado	CO	Oregon	OR
Connecticut	СТ	Pennsylvania	PA
District of Columbia	DC	Puerto Rico	PR
Delaware	DE	Rhode Island	RI
Florida	FL	South Carolina	SC
Georgia	GA	South Dakota	SD
Hawaii	HI	Tennessee	TN
Iowa	IA	Texas	TX
Idaho	ID	United States	US
Idaho-Oregon	IDOR	United States-Eastern	US-E
Illinois	IL	United States-Mid Central	USMC
Indiana	IN	United States-Mid West	USMW
Kansas	KS	United States-Rocky Mountain	USRM
Kentucky	KY	United States- Southwest	USSW
Long Island NY,	LI	United States-West Coast	USWC
Louisiana	LA	United States-Western	WR
		Irrigated Area	
Massachusetts	MA	United States-Western	US-W
Maine	ME	Utah	UT
Maryland	MD	Vermont	VT
Michigan	MI	Virginia	VA
Minnesota	MN	Washington	WA
Minnesota-North Dakota	MNND	West Virginia	WV
Mississippi	MS	Wisconsin	WI
Missouri	MO	Wyoming	WY

## **COUNTRY ABBREVIATIONS**

Andorra	AD	Greece	GR
Antigua	AT	Grenada	GE
Argentina	AG	Guadeloupe	GD
Armenia	AM	Guatemala	GU
Australia	AU	Guinea	GN
Austria	AS	Guyana	GY
Bahamas	BA	Haiti	HT
Barbados	BB	Honduras	HD
Belgium	BL	Hungary	HU
Belize	BZ	Iceland	IC
Benin	BJ	Imports	ZZ
Bermuda	BE	India	IQ
Bolivia	BO	Indonesia	IO
Bosnia-Herzegovina	BH	Iran	IR
Brazil	BR	Ireland	IE
Bulgaria	BU	Israel	IS
Burkina Faso	BF	Italy	IT
Cambodia	KH	Jamaica	JM
Cameroon	CM	Japan	JA
Canada	CD	Jordan	JD
Canary Islands	CY	Kenya	KE
Chile	CL	Latvia	LV
China	CQ	Lithuania	LT
Colombia	CB	Macedonia	МК
Costa Rica	CR	Malaysia	ML
Cote D'Ivoire	CI	Martinique	MQ
Croatia	HR	Mauritius	MÙ
Cuba	CU	Mexico	MX
Cyprus	СР	Morocco	MR
Czech Republic	CZ	Namibia	NA
Denmark	DN	Nepal	NP
Dominica	DM	Netherlands	NL
Dominican Republic	DR	New Caledonia	NN
Ecuador	EC	New Zealand	NZ
Egypt	EG	Nicaragua	NI
El Salvador	EL	Nigeria	NG
England	EN	Pakistan	РК
Ethiopia	ET	Palestinian Territory	PS
Fiji Islands	FI	Panama	PN
France	FR	Peru	PE
Germany	GM	Philippines	PI
Ghana	GH	Poland	PL
			Continued on next page
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## **COUNTRY ABBREVIATIONS (cont.)**

Portugal	РО	Taiwan	TW
Romania	RO	Tanzania	ΤZ
Russia	RU	Thailand	TL
Saint Lucia	LC	Togo	TG
Samoa	SM	Tonga	TO
Senegal	SE	Trinidad-Tobago	TT
Serbia	RS	Tunisia	ΤI
Serbia and Montenegro	CS	Turkey	TU
Singapore	SG	Uganda	UG
South Africa	SF	Ukraine	UA
South Korea	SK	United Kingdom	UK
Spain	SP	Uruguay	UR
Sri Lanka	SL	Venezuela	VZ
St Kitts and Nevis	KN	Vietnam	VN
St Vincent and Grenadines	VC	Virgin Islands	VI
Swaziland	SZ	Western Africa	FW
Sweden	SN	Windward Islands	WN
Switzerland	SW	Yugoslavia	YU
Syria	SY	Zambia	ZA
Tahiti	ТА	Zimbabwe	ZI

## CONTAINER APPROXIMATE NET WEIGHTS

This list shows commodities and their most common containers. The approximate net weight signifies the conversion factor used to convert weight packages to pounds.

<u>COMMODITY</u>	PACKAGE	APPROX WEIGHT(LBS)
APPLES	Carton, tray or cell pack	40
APRICOTS	Carton loose	24
	2-layer carton tray pack	18
ARTICHOKES	Carton	23
ASPARAGUS	Carton or crate bunched	11
	Pyramid carton/crate bunched	28
AVOCADOS	2-layer carton (CA)	26
	2-layer carton (CL)	23
BANANAS	Carton	40
BEANS, GREEN	Bushel basket carton or crate	30
BEETS	Carton or crate, 12s	20
BLUEBERRIES	Flats 12-1 pint cups	11
	Flats 12 6-ounce cups	5
	Flats 12 4.4-ounce/125 gram cups	4
	with lids	
BOK CHOY	Carton or crate	30 & 50
	WGA type crate	70
BROCCOLI	Carton, 14-18s	23
BRUSSELS SPROUTS	Carton	25
CABBAGE	Carton, crate or sack	50
CANTALOUPS	1/2 carton	40
CARROTS(Topped)	48 1-lb film bags	48
	Sacks, as marked	25 & 50
CAULIFLOWER	Carton, film wrapped	25
CELERY	Carton	60
	Hearts- carton film bags	28
CHAYOTE	Carton	40
CHERRIES	Carton or lug (CA, WA)	18
	Carton (CL)	11
CHINESE CABBAGE	Celery crate	50
	WGA type crate or carton	70
CILANTRO	Carton bunched 30s	11
CLEMENTINE	2.3 kg crate	5
CORN, SWEET	Carton or wirebound crate	42
CUCUMBERS	1-1/9 bushel carton or crate	55
	Greenhouse film wrapped 12s	12

<u>COMMODITY</u>	PACKAGE	APPROX WEIGHT(LBS)
ESCAROLE & ENDIVE	1-1/9 bushel carton or crate,	25
	Carton 24s	25
FRUIT, OTHER		
Apple Pear	Carton 1-layer	11
	Carton or lug 2-layer	22
GARLIC	Carton	30
GINGER ROOT	Carton	30
GRAPEFRUIT	4/5 bushel carton (FL)	40
	7/10 bushel carton (TX)	40
	7/10 bushel carton (AZ, CA)	34
GRAPES, TABLE	Carton or lug (CA)	18 & 19
CDEENG	Carton or lug (CL)	18
GREENS	Bushel basket, carton or crate	25
HONEYDEW & MISC MELON	2/3 carton	30
	1 lover flat	7
KIWIFRUIT LEMONS	1-layer flat $7/10$ hughed corten (AZ CA)	38
LEMONS LETTUCE,	7/10 bushel carton (AZ, CA)	38
ICEBERG	Carton, 24s	50
ROMAINE	1-1/9 bushel carton or crate	22
KOWANAL	Carton 24s (west)	40
OTHER:	Carton 243 (west)	40
LEAF	Carton 24s	20
LIMES	Carton (MX)	40
MALANGA	Carton	40
MANGOES	1-layer flat	10
NECTARINES	Carton loose	25
	2 layer carton or lug (CA)	22
	2-layer carton or lug (CL)	18
OKRA	1/2 or $5/9$ bushel basket or crate	15
ONIONS, DRY	Sacks as marked	<b>25 &amp; 50</b>
ONIONS, GREEN	Carton 48s bunched	13
ORANGES	4/5 bushel carton (FL)	43
	7/10 bushel carton (TX)	42
	7/10 bushel carton (CA)	38
РАРАҮА	Carton as marked	10, 25, 37
PARSLEY	Bushel, 60s bunched	21
PEACHES	1/2 bushel carton or crate	25
	carton loose	25
	2-layer or lug carton (CA)	22
	2-layer carton or lug (CL)	18
PEARS	4/5 bushel box or carton	45
	Carton	40

<u>COMMODITY</u>	PACKAGE	APPROX WEIGHT(LBS)
PEPPERS	1-1/9 bushel carton or crate	28
	Carton (CA, TX, MX)	25
PEPPERS, OTHER	1/2 & 5/9 bushel carton or crate	15
	Carton	10
PERSIMMONS	1-layer carton or lug	11
	2-layer carton or lug	22
PINEAPPLE	2-layer carton	40
	1-layer carton	20
PLANTAINS	Carton	50
PLUMS	Carton loose	28
	2-layer carton, lug or traypack	22
POMEGRANATES	2-layer carton or lug	22
POTATOES	Carton or Sack	50
	Sack or Cwt	100
PRUNES	Carton	30
RADISHES(topped)	Carton 30-6 ounce bags	12
	Carton or crate, 48 bunched	35
RASPBERRIES	Flats 12 6-ounce cups	5
	Flats 12 1/2-pt baskets with lids	6
RHUBARB	Carton	15 & 20
SPINACH	Carton or crate loose	25
	Carton 12 10-ounce bags	8
SQUASH (Soft Shell)	1/2 & 5/9 bushel carton or crate	21
	Carton or lug	26
SQUASH (Hard Shell)	Carton or crate	40
STRAWBERRIES	12 1-pint flats	12
	8 1-lb contaners with lids	8
SWEET POTATOES	Carton or crate	40
TAMARINDO	Crate or carton	40
TANGELOS	7/10 or 4/5 bushel carton (CA, AZ)	43
	1/2 bushel carton (CA, AZ)	25
TANGERINES	4/5 bushel carton or crate	43
	1/2 bushel carton (CA)	25
TARO	Carton or Sack	40
TEMPLES	4/5 bushel carton or crate	43
TOMATOES	Carton loose	25
	2-layer flat	20
	1-layer flat	15
TOMATOES, CHERRY	Flat12-1 pint baskets	15
TOMATOES, GRAPE	Flat12-1 pint containers with lids	9
TOMATOES, PLUM	Carton	25
TURNIPS	Film Bags	25
WATERMELONS	Cwt	100
SEEDLESS& SEEDED	Carton	75
YUCA(CASSAVA)	Carton	40

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