

**Dr. RONALD D. KNUTSON**  
**Dairy Résumé**

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BORN: July 12, 1940

MARRIED: September 16, 1961

CHILDREN: Three

EDUCATION:

| <u>University</u>  | <u>Dates Attended</u> | <u>Degree</u> | <u>Major</u> | <u>Minor</u>    |
|--|-----------------------|---------------|--------------|-----------------|
| University of Minnesota<br>(St. Paul, Minnesota)                 | 1958-1962             | B.S.          | Ag. Econ.    | Dairy Husbandry |
| Pennsylvania State University<br>(University Park, Pennsylvania) | 1962-1963             | M.S.          | Ag. Econ.    | Economics       |
| University of Minnesota  | 1964-1967             | Ph.D.         | Ag. Econ.    | Law             |

WORK EXPERIENCE:

| <u>Employer</u>                            | <u>Title</u>                       | <u>From-To</u>         | <u>Responsibilities</u>  |
|--|------------------------------------|------------------------|--|
| University of Minnesota                    | Instructor                         | 9/64-6/65              | Teaching: farm finance, dairy marketing, coop. mktg.   |
| Purdue University                          | Assistant Professor                | 7/67-7/70              | Teaching: marketing and government policy toward business<br>Research: market policy, dairy marketing, bargaining, coop. marketing |
|  | Associate Professor                | 7/70-9/73              |  |
| Agri. Mktg. Service<br>U.S. Dept. of Agr.  | Staff Economist                    | 9/71-9/73              | Economic advisor to the administrator  |
| Farmer Coop. Service<br>U.S. Dept. of Agr. | Administrator                      | 9/73-8/75              | Administered \$2.5 million research program,   |
| Texas A&M University                       | Professor                          | 9/75-8/2001            | Teaching: agricultural and food policy<br>Research: policy and marketing<br>Extension: policy and marketing                        |
|  | Regents Professor<br>Director-AFPC | 1999-2001<br>7/88-2001 | Leadership in responding to congressional requests for policy analyses   |
|  | Professor Emeritus                 | 2002                   | Teaching: agricultural and food policy   |

HONORS:

American Farm Economics Association Essay Contest on Effective Competition and Changing Patterns in the Marketing of Agricultural Products, "Cooperatives and the Competitive Ideal," first honorable mention, 1966.

Coach of the winning undergraduate debate team at the American Agricultural Economics Association meetings, 1968.

Listed in: *Who's Who in Government*, 2nd edition, Marquis Who's Who, Inc., Chicago, Ill., 1975-76.

*Who's Who in America*, Marquis Who's Who, Inc., Chicago, Ill., 1976-present.

*Who's Who in American Politics*, Jacques Cattell Press, New York and London, 1975-83.

*Personalities of the South*, 10th edition, American Biographical Institute, Raleigh, North Carolina.

*Who's Who in the World*, Marquis Who's Who, Inc., Chicago, Ill., 1978-

*Notable Americans*, American Biographical Institute, Raleigh, North Carolina, 1978-83.

American Agricultural Economics Association: Award for Professional Excellence, Distinguished Extension Programs, 1983.

Texas A&M University Deputy Chancellor's Distinguished Performance Award for Outstanding Extension Program, 1984. This is the highest award provided for agriculture programs in the Texas A&M University System.

Texas A&M University Alumni Association Award for Outstanding Extension Program, 1984. This is the highest extension award provided by the Texas A&M University System for performance of its faculty.

American Agricultural Economics Association: Quality of Communication Award, 1987.

Award in Excellence Program of the Texas A&M University System for Excellence in Extension Team for the Year 1989.

American Agricultural Economics Association: Distinguished Extension Program-Group Award for the National Rural Policy Project, 1991.

Deputy Chancellor's Award in Excellence for Research Support (On-Campus) Team, January 1993.

Vice-Chancellor's Award in Excellence for Industry Liaison and Support in recognition and appreciation of outstanding contributions and performance in Support of Industry/Agency/Association Partnership Efforts for 1994, January 1995.

Southern Agricultural Economics Association: Lifetime Achievement Award, January 1995.

Member of Economics and Marketing Panel for Outstanding Rice Economic Research, Education and Service Contribution to the Rice Industry by the Rice Technical Working Group, February 1996.

American Agricultural Economics Association: Distinguished Policy Contribution Group Award, July 1997.

Association of Former Students Distinguished Achievement Award in Teaching, May 1998. This is the highest award provided for teaching in the Texas A&M University System.

Advisor for Undergraduate Research Fellow Award to Kristyn Stone, who received the Texas A&M Outstanding Fellows Thesis Award, 1998.

R. J. Hildreth Award for Career Achievement in Public Policy Education, September 22, 1998.

The Texas A&M University System Regents Professor Award, September 23, 1999. Highest faculty award for Texas A&M University.

Fellow, American Agricultural Economics Association, July 29, 2003. Highest award by professional association of agricultural economists.

#### MEMBERSHIP IN PROFESSIONAL SOCIETIES:

American Agricultural Economics Association  
Southern Agricultural Economics Association

#### SERVED AS INDUSTRY CONSULTANT TO:

Milk Industry Foundation on milk marketing research consultant and expert witness in federal order hearings.

Kraftco Corporation as expert witness in antitrust, marketing order, and tax proceedings.

Cumberland Farms as economic consultant and expert witness in state milk control hearings.

American Cultured Dairy Products Association as marketing research consultant.

McKennon Dairy Farms as an economic consultant and expert witness in antitrust proceedings.

State of Washington as expert witness in class action antitrust proceedings.

Dairymen, Inc. as economic consultant in Federal Trade Commission antitrust proceedings.

Dairymen Cooperative as consultant and expert witness in California Milk Commission hearing.

Farmland Industries as economic consultant and expert witness in farm program litigation.

Colvert Dairy as expert witness in federal milk marketing order hearing.

Mix-Mill Corporation as consultant and expert witness in product liability litigation.

Grocery Manufacturers Association as expert witness before International Trade Commission hearing regarding casein imports.

International Association of Ice Cream Manufacturers as a research consultant on developments in ice cream industry.

Borden Company as consultant and expert witness in contract performance and antitrust litigation.

Baskin-Robbins Company as consultant and expert witness in antitrust litigation.

Southland Corporation as consultant and expert witness in bankruptcy litigation.

Gossner Foods, Inc. as consultant and expert witness in federal milk marketing order hearing.

Biltmore Dairy Farms as management and marketing audit consultant.

Oakhurst Dairy in milk commission hearings.

National Cattlemen's Association as expert witness in litigation against USDA.

Eli Lilly Advisory Panel on BST.

Bank for Cooperatives study of Alternative Consolidation Strategies.

NutraSweet study of the Economic Impact of Fat Substitutes on the Dairy Industry.

Milk Industry Foundation on Federal Trade Commission merger issues.

International Dairy Foods Assn. as chair of Federal Order Milk Pricing study.

Dairy Farmers of American as economic consultant in contract performance litigation.

#### HELD USDA POSITIONS AS:

*Staff Economist, Agricultural Marketing Service (AMS).* The holder of this position serves as market policy advisor to the Administrator of AMS. The position brings the holder in frequent contact with high level policymakers both within and outside the USDA. Particular responsibilities involve analyzing and making recommendations on appropriate adjustments in market policy to changing conditions in agriculture, including dairy policy.

*Administrator, Farmer Cooperative Service (FCS).* This is the top policy position in the USDA relating to cooperative activity in agriculture. The administrator manages the research program with approximately sixty-five professional agricultural economists and a budget of \$2.5 million. Dairy cooperatives were a major constituency for FCS.

#### *Commission Appointments and Studies:*

- *Chairman of Milk Pricing Advisory Committee (1971-1972).* This committee was established by Assistant Secretary of Agriculture Lyng to develop and evaluate alternative milk pricing arrangements. The study had its origin in deterioration in the quality of competitive prices for manufacturing milk. The results indicated a need for a new pricing base.
- *Chairman of the Dairy Panel, National Commission on Productivity, Food Industry Productivity Study (1972).* This study was commissioned by President Nixon to explore methods of increasing productivity in the food industry as a method of dealing with higher food costs and as part of the economic stabilization program. The dairy panel was responsible for designation of productivity problems, recommending solutions, and obtaining industry reaction to the recommendations of the panel. The chairman was responsible for review of other food industry panel recommendations and presentation of the dairy recommendations to heads of affected government agencies.
- *Member of Economic Research Service Commercial Agriculture Research Evaluation Committee (1972).* This committee was established by the Administrator of the Economic Research Service to evaluate their research program with respect to commercial agriculture and make recommendations for changes in emphasis. The Committee was composed of representatives from industry, the universities, Economic Research Service, and other USDA agencies. The recommendations were one input into a reorientation and reorganization of the ERS program.
- *Member of Scientific Task Force of National Academy of Science, World Food and Nutrition Study (1976).* This study was requested by President Ford as an outgrowth of the World Food Conference in Rome. Its basic objective was to develop recommendations concerning ways in which U.S. research and development capabilities could best be applied to improve capabilities of all countries of the world to increase their production of needed food and to combat malnutrition. Specific assignment were one of serving as lead

analyst for task force assigned to the problem of evaluation of the organization of the U.S. food and nutrition research system. A total of 180 of the nation's leading experts on food and nutrition were involved in the overall study.

- Member of High Priority Agriculture Research Task Force of the Office of Technology Assessment, U.S. Congress (1976). This task force was established to aid Congress in the development of improved funding procedures for high priority agriculture and nutrition research. The task force included 18 private research university administrative and university research staff.
- Consultant to the General Accounting Office, U.S. Congress, on issues of public policy toward agriculture (1975-96). Advises GAO staff on study approach and program alternatives. Evaluates the impacts of specific policy alternatives on producer, agribusiness, and consumer segments. Policies toward cooperatives, milk, and exports have been emphasized.
- Leader of Federal Extension Service National project to develop educational materials on marketing alternatives for producers of cotton, beef, grain, milk, and peanuts (1978). Total project involved efforts of approximately 30 research and extension specialists from throughout the U.S.
- Consultant to the Food and Nutrition Study, President's Reorganization Project (1978). This study was making recommendations to President Carter on the organization for administration of, and policy decisions on, food and nutrition programs. Specific assignment was one of reacting to study recommendations in terms of feasibility, anticipated reactions from various clientele, and impact upon decisions.
- Member of President Reagan's USDA Transition Team (1980). Was responsible for identifying problems that would confront the President and new Secretary of Agriculture in agriculture, policy options to deal with those problems, and the impacts of each option.
- Member of the Agricultural Policy Advisory Committee to Secretary of Agriculture and Trade Representative (1981-87). This advisory committee is made up of about 25 agricultural leaders from across the United States. It advises the Secretary and Ambassador on the resolution of trade and agricultural policy issues.
- Consultant to the Office of Technology Assessment on the implications of evolving technology on agricultural research and extension policy (1985-86). Emphasis was placed on developments in biotechnology and its implications for the structure of agriculture. Specific responsibilities were evaluating the implications of evolving technology for dairy. Chairman of task force to analyze needed changes in research and extension policy.
- Member of Hopkin Associates American Bankers Association study team to evaluate future trends in agriculture and their implications for the farm credit system (1986-87).
- Member of Hopkin Associates Bank for Cooperatives study team to evaluate the feasibility of consolidating the Banks for Cooperatives into a single operating unit (1987).
- Member of Eli Lilly Dairy Advisory Panel on BST (1987-88). Purpose of panel was to evaluate research results, advise on additional research needs, and evaluate introduction strategy.
- Chairman of Agricultural Marketing Service/USDA University Scientist Committee. Committee to analyze options for federal milk marketing order policy reform under the 1996 Farm Bill (1996-97).
- Chairman of International Dairy Foods Assn. committee to study Federal Milk Marketing Order pricing provisions as basis for executive board decisions.

#### *International Experience and Projects*

1974            Leader of U.S. delegation to international cooperative policy conference in Hungary.

- 1991 National Academy of Science study team on production practices in Eastern European countries (Bulgaria, Hungary, Slovakia).
- 1992-98 Lecturer on policy, market economies, and privatization to Eastern European and Former Soviet Republic delegations on U.S. farm policy and policy reform strategies under market economies. Delegations included ministers and deputy ministers, other high-ranking government officials, state and collective farm managers, and private entrepreneurs. Delegations included representatives from Russia, Tajikistan, Turkmenistan, Uzbekistan, Ukraine, Armenia, Kazakhstan, and Kyrgyzstan.
- 1995 Lecturer on privatization and policy reform for Texas A&M study team covering Moscow, Kazan (2 weeks), St. Petersburg, and Warsaw, Poland.
- 1995-96 Principal investigator for study of the competitiveness of the Mexican dairy economy under NAFTA. Study involved analyses of milk production/consumption potential including the development of 11 representative Mexican farms utilizing producer panels.
- 1995-2002 Co-chair of annual North American Trade and Disputes Workshops involving university and government economists from Canada, Mexico, and the United States.
- 1996-97 Principal investigator for study of policy reform and competitiveness of the Canadian dairy economy under NAFTA. Study involves development of 10 representative Canadian farms utilizing producer panels.
- 1999-01 Member of Agricultural Group for White House Partnership for Prosperity Conference to make recommendations to Presidents Bush and Fox on how to increase US private sector investment in high-valued Mexican products.

*Research and Extension Grants*

- \$ 18,000 Dairy Bargaining Study, Farmer Cooperative Service, USDA (1968-70)
- \$12,000 Dairy Bargaining Case, Farmer Cooperative Service, USDA (1970-71)
- \$ 37,000 Economic Formula Study, Agricultural Marketing Service, USDA (1975-78)
- \$ 44,000 Marketing Alternatives Project, Federal Extension Service, USDA (1976-78)
- \$ 30,000 Cooperative Involvement in Farm Policy Decisions, ACS, USDA (1981-84)
- \$ 30,000 Evaluating Trends and Problems in the Texas Dairy Industry, Milk Market Administrator, USDA (1983-present)
- \$ 24,000 Modeling the Macro and Micro Impacts of Changes in Dairy Technology and Farm and Tax Policy, ERS, USDA (1985-87)
- \$ 25,000 Evaluating Policy Options for Dealing with the Farm Credit Crisis, ES, USDA (1985-86)
- \$450,000 National Institute for Livestock and Dairy Policy, 1989, (with AFPC faculty)
- \$525,000 National Institute for Livestock and Dairy Policy, 1990, (with AFPC faculty)
- \$500,000 National Institute for Livestock and Dairy Policy, 1991, (with AFPC faculty)
- \$500,000 National Institute for Livestock and Dairy Policy, 1992, (with AFPC faculty)
- \$500,000 National Institute for Livestock and Dairy Policy, 1993, (with AFPC faculty)
- \$500,000 National Institute for Livestock and Dairy Policy, 1994, (with AFPC faculty)
- \$500,000 National Institute for Livestock and Dairy Policy, 1995, (with AFPC faculty)
- \$500,000 National Institute for Livestock and Dairy Policy, 1996, (with AFPC faculty)
- \$500,000 National Institute for Livestock and Dairy Policy, 1997, (with AFPC faculty)
- \$500,000 National Institute for Livestock and Dairy Policy, 1998, (with AFPC faculty)
- \$500,000 National Institute for Livestock and Dairy Policy, 1999, (with AFPC faculty)
- \$500,000 National Institute for Livestock and Dairy Policy, 2000, (with AFPC faculty)
- \$500,000 National Institute for Livestock and Dairy Policy, 2001, (with AFPC faculty)
- \$375,000 Regional Policy Analysis, 1992, (with AFPC faculty)
- \$375,000 Regional Policy Analysis, 1993, (with AFPC faculty)
- \$375,000 Regional Policy Analysis, 1994, (with AFPC faculty)
- \$375,000 Regional Policy Analysis, 1995, (with AFPC faculty)
- \$375,000 Regional Policy Analysis, 1996, (with AFPC faculty)
- \$375,000 Regional Policy Analysis, 1997, (with AFPC faculty)
- \$375,000 Regional Policy Analysis, 1998, (with AFPC faculty)
- \$375,000 Regional Policy Analysis, 1999, (with AFPC faculty)
- \$375,000 Regional Policy Analysis, 2000, (with AFPC faculty)
- \$375,000 Regional Policy Analysis, 2001, (with AFPC faculty)

\$ 90,000 Mexican Dairy Industry Competitiveness Study (1994-96)  
\$104,500 Dairy Policy Reform Options (1996)  
\$120,000 Canadian Dairy Industry Competitiveness Study (1996-97)

### *Teaching*

University of Minnesota  
Farm Finance (1964-65)  
Dairy Marketing (1964-65)  
Cooperative Marketing (1964-65)

Purdue University  
Food Marketing Regulation (1967-71)  
Cooperative Marketing (1967-71)  
Senior seminar (1969-70)  
Graduate seminar in marketing (1969 and 1971)  
Lecturer on market policy at Indianapolis Law School (1968-1970)  
Graduate student marketing seminar coordinator (1968-70)  
Economics of Government Regulation of Business (for Economics Department) (1969-71)  
Food Science Seminar on Consumer Issues (1971)

Texas A&M University  
Marketing Operations (1975)  
Food Policy (1976)  
Agricultural and Food Policy (1977-2002)

## **BIBLIOGRAPHY**

### **Journal Articles**

- Knutson, Ronald D. "Cooperatives and the Competitive Ideal," *Journal of Farm Economics*, Vol. 48, No. 3, Part II, August 1966, pp. 111-121.
- Knutson, Ronald D. "Buyer Strategy in Bilateral Oligopoly," *American Journal of Agricultural Economics*, Vol. 50, No. 5, December 1968, pp. 1507-1511.
- Knutson, Ronald D. "Nonproducer Cooperative Interests and the Antitrust Laws," *American Journal of Agricultural Economics*, Vol. 51, No. 2, May 1969, pp. 335-341.
- Knutson, Ronald D. "Economic Consequences of the Minnesota Dairy Industry Unfair Trade Practices Act," *Journal of Law and Economics*, October 1969.
- Knutson, Ronald D. "Public Policy and 'Unfair' Competition: Structure, Conduct, and Performance in the Milk Industry," *Antitrust Law and Economics Review*, Vol. 2, No. 2, Winter 1968-1969.
- Schneidau, R. E. and Ronald D. Knutson. "Price Discrimination in the Food Industry: A Competitive Stimulant or Tranquilizer?" *American Journal of Agricultural Economics*, Vol. 51, No. 5, December 1969, pp. 1143-1148.
- Knutson, Ronald D. "Student Vigilantes and Antitrust Enforcement: A Defense of the Milk Industry," *Antitrust Law and Economics Review*, Vol. 3, No. 2, Winter 1969-70, pp. 125-132.
- Knutson, Ronald D. "A Primer on the Law of Deceptive Practices," *Journal of Consumer Affairs*, Vol. 5, No. 2, Winter 1971, pp. 214-218.
- Knutson, Ronald D. "Antitrust Implications of Contemporary Food Production and Marketing Issues," *Journal of Food Distribution Research*, September 1972, pp. 10-21.

- Knutson, Ronald D. "Government Role in Labels and Labeling," *Journal of Food Distribution Research*, Spring 1973.
- Harris, H. M., Jr., Ronald D. Knutson, and C. E. French. "An Economic Analysis of Policies Protecting Small Business in the Milk Industry," *Southern Journal of Agricultural Economics*, Vol. 5, No. 2, December 1973, pp. 23-29.
- Knutson, Ronald D. "The Food Industry, Labor, Government, and Consumer," *Journal of Food Distribution Research*, Vol. 5, No. 2, May 1974, pp. 27-30.
- Knutson, Ronald D. "Cooperative Strategies In Imperfectly Competitive Market Structures--A Policy Perspective," *American Journal of Agricultural Economics*, Vol. 56, No. 5, December 1974, pp. 904-912.
- Knutson, Ronald D. "Eliminating Roadblocks to Greater Productivity," *Journal of Food Distribution Research*, Vol. 6, No. 1, February 1975, pp. 58-61.
- Knutson, Ronald D. "Cooperative Growth Strategies in the Next Decade," *The Cooperative Accountant*, Vol. 28, No. 2, Summer 1975, pp. 30-36.
- Knutson, Ronald D. "Jordbrukskooperationen i USA," *Norkisk Lantbruksekonomisk Tidskrift*, Stockholm, Sweden, November 2, 1975, pp. 31-33.
- Stucker, T. A., J. B. Penn, and Ronald D. Knutson. "Agricultural-Food Policymaking: Process and Participants," *Agricultural-Food Policy Review*, Economic Research Service, U.S. Department of Agriculture, A-FPR-1, January 1977, pp. 1-11.
- Knutson, Ronald D., K. Kepner, and J. Nichols. "Yogurt and Its Products: A Market Profile," *Cultured Dairy Products Journal*, Vol. 13, No. 4, 1978, pp. 11-14.
- Knutson, Ronald D. "Discussion: Economic and Political Factors Influencing The Outcome of the 1981 Farm Bill," *Southern Journal of Agricultural Economics*, Vol. 13, No. 1, Southern Agricultural Economics Association, July 1981, pp. 25-28.
- Knutson, Ronald D., James W. Richardson, and M. J. Phillips. "Consequences of Technological Change for Future Structure of Agriculture and Related Institutions." *Forum for Applied Research and Public Policy*. 2(1987): 66-76.
- Knutson, Ronald D. "The 1985 Farm Bill -- Review and Analysis," *Alabama Law Review*, Vol 38:3:553, 1987.
- Hopkin, John A., Thomas L. Sporleder, Daniel I. Padberg, and Ronald D. Knutson. "Evaluation of Restructuring Alternatives for the Banks for Cooperatives," *Journal of Agricultural Cooperation*, American Institute of Cooperation, Volume 3, 1988.
- Outlaw, Joe, Ron Knutson, Robert B. Schwart, Jr., John Holt, James Richardson, and Dalton Garis. "Impact of Reducing Federal Order Class I Differential on Representative Texas and New Mexico Dairy Farms," *Southern Journal of Agricultural Economics*, Vol. 23, No. 2, December 1991, pp. 192-7.
- Knutson, Ronald D. "ACS Mission and Clientele: Perspective of a Former Administrator," *Journal of Agricultural Cooperation*, National Council of Farmer Cooperatives, Vol. 8, 1993, pp. 73-77.
- Knutson, Ronald. "Implications of Freer Canadian-U.S. Trade for Wheat, Dairy and Poultry." *Journal of Agricultural Lending*, Vol. 9, Issue 2, Winter 1996, pp. 12-18.



Knutson, Ronald D., Robert Romain, David P. Anderson and James W. Richardson. "Farm-Level Consequences of Canadian and U.S. Dairy Policies." *American Journal of Agricultural Economics*, Vol. 79, No. 5, 1997, pp. 1563-1572.

Knutson, Ronald D., Edward G. Smith, David P. Anderson, and James W. Richardson. "Southern Farmers' Exposure to Income Risk Under the 1996 Farm Bill." *Agricultural and Applied Economics*, Vol. 50, No. 1, July 1998, pp. 35-46.

### Book Chapters

Knutson, Ronald D. "Coordination in the Dairy Industry," *American Cooperation 1970*, American Institute of Cooperation, Washington, D.C., 1970, pp. 93-100.

Knutson, Ronald D. "How Cooperatives Can Make More Effective Use of Government Resources," *American Cooperation 1972*, American Institute of Cooperation, Washington, D.C., 1972.

Knutson, Ronald D. "New Cooperative Dimensions Needed," *American Cooperation 1973*, American Institute of Cooperation, Washington, D.C., 1973, pp. 24-30.

Knutson, Ronald D. "Cooperatives in Transition," *American Cooperation 1974*, American Institute of Cooperation, Washington, D.C., 1974.

Knutson, Ronald D. "Cooperatives Provide Family Farmer Some Alternative Strategies," *Committed to America's Future, American Cooperation 1976-77*, American Institute of Cooperation, Washington, D.C., June 1977, pp. 236-241.

Black, William E. and Ronald D. Knutson. "Changes Bring Opportunities to Cooperatives--If They Take Them," *Cooperation--Making It Work*, American Institute of Cooperation, Washington, D.C., 1977-78, pp. 176-183.

Knutson, Ronald D. "Agriculture Is Moving Through Transition Period," *Cooperation--Making It Work*, American Institute of Cooperation, Washington, D.C., 1977-78, pp. 3-10.

Knutson, Ronald D. "Summit Review," *Consensus and Conflict in U.S. Agriculture*, Perspectives from The National Farm Summit, eds. B. L. Gardner and J. W. Richardson, Texas A&M University Press, College Station, Texas, 1979, pp. 242-264.

Knutson, Ronald D. "Position Explored For Cooperatives In International Trade," *Expanding Cooperative Horizons 1979-1980*, American Institute of Cooperation, Washington, D.C., July 1980, pp. 173-176.

Knutson, Ronald D. "Foreword," *Survival Strategies for Agricultural Cooperatives*, Charles E. French, John C. Moore, Charles A. Kraenzle, Kenneth F. Harling, Iowa State University Press, Ames, Iowa, 1980, pp. vii-viii.

Knutson, Ronald D. "Cooperatives," *Academic American Encyclopedia*, Vol. 5, Princeton, N.J.: Aretê Publishing Co., Inc., 1980, pp. 244-245.

Knutson, Ronald D. and Leon Garoyan. "Focus Is On Four Cooperative Issues," *Cooperatives--Keystone of Agriculture 1980-81*, American Institute of Cooperation, Washington, D.C., July 1981, pp. 25-31.

Knutson, Ronald D., L. Leon Geyer, and John W. Helmuth. "Trade Practice Regulation," *Federal Marketing Programs in Agriculture: Issues and Options*, Armbruster, Henderson, Knutson, eds., Danville, Illinois: The Interstate Printers & Publishers, Inc., 1983, pp. 239-268 (Chap. 8).

Knutson, Ronald D. "Coop and Your Survival," *American Cooperation 1983*, American Institute of Cooperation, Washington, D.C., 1983, pp. 33-39.

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- Knutson, Ronald D. "Regulation of Competition in Food Marketing," *Economics of the Food Processing Industry*, 2nd edition, edited by Smith Craig, AVI Publishers, 1984.
- Knutson, Ronald D. and James W. Richardson. "International Trade Policy Tools," *Trade Policy Perspectives: Setting the Stage for 1985 Agricultural Legislation*, Committee on Agriculture, Nutrition, and Forestry, United States Senate, Washington, D.C.: December 1984, pp. 307-319.
- Knutson, Ronald D. "Farm and Food Policy--An Overview," *Agriculture Policy: A Citizen's Guide to the American Food and Fiber System*, U.S. Department of Agriculture, April 1985, pp. 53-60.
- Black, William E. and Ronald D. Knutson. "Attitudes and Opinions of Texas Agricultural Cooperative Members," *American Cooperation* 1985, pp. 60-81.
- Duffy, Patricia A. and Ronald D. Knutson. "Reflections on Agricultural Policies and Their Consequences for the South," *The Rural South in Crisis: Challenges for the Future*, L. J. Beaulieu, ed., Boulder, Co., Westview Press, (Chapter 15), 1986, pp. 233-248.
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#### **Books**

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- Knutson, Ronald D., J. B. Penn, and William T. Boehm. *Agricultural and Food Policy*, Second Edition, Prentice-Hall, Inc., 1990, 430 pp.
- Knutson, Ronald D., J. B. Penn, and William T. Boehm. *Agricultural and Food Policy*, Third Edition, Prentice-Hall, Inc., 1995, 500 pp.
- Knutson, Ronald D., J. B. Penn, and Barry L. Flinchbaugh. *Agricultural and Food Policy*, Fourth Edition, Prentice-Hall, Inc., 1998, 511 pp.

Knutson, Ronald D., J. B. Penn, and Barry L. Flinchbaugh. *Agricultural and Food Policy*, Fifth Edition, Prentice-Hall, Inc., 2004, 200 pp.

### **Commission-Government Study Reports**

Milk Pricing Advisory Committee. *Milk Pricing Policy and Procedures: Part I. The Milk Pricing Problem*, USDA, March 1972.

Farrell, Kenneth, et al. *Productivity in the Food Industry*, National Commission on Productivity, Washington, D.C., 1973.

Milk Pricing Advisory Committee. *Milk Pricing Policy and Procedures: Part II. Alternative Pricing Procedures*, USDA, March 1973.

Kennedy, W. Keith, et al. *Organizing and Financing Basic Research to Increase Food Production*, Office of Technology Assessment, Congress of the United States, Washington, D.C., June 1977, 38 pp.

Elmore, Paul, Fred Harter, Ronald D. Knutson, and Leon Garoyan. *Family Farmers Need Cooperatives - But Some Issues Need to be Resolved*, Report to the Congress by the Comptroller General of the United States, United States General Accounting Office, CED-79-106, July 26, 1979, 86 pp.

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