

### Hauling Costs for Milk

	Daily Milk Volume							
	250,000	500,000	750,000	1,000,000	2,000,000	3,000,000	4,000,000	5,000,000
<b>Extra Miles</b>	<b>Additional Freight Cost</b>							
50	\$ 611	\$ 1,222	\$ 1,833	\$ 2,444	\$ 4,889	\$ 7,333	\$ 9,778	\$ 12,222
100	\$ 1,222	\$ 2,444	\$ 3,667	\$ 4,889	\$ 9,778	\$ 14,667	\$ 19,556	\$ 24,444
150	\$ 1,833	\$ 3,667	\$ 5,500	\$ 7,333	\$ 14,667	\$ 22,000	\$ 29,333	\$ 36,667
200	\$ 2,444	\$ 4,889	\$ 7,333	\$ 9,778	\$ 19,556	\$ 29,333	\$ 39,111	\$ 48,889

\$ 2.20 Freight Cost Per Loaded Mile  
45,000 Average load size

Example: 500,000 of milk per day delivering to a pool plant 2 days per month, traveling a distance of 100 extra miles at an average load size of 45,000 and a freight cost of \$2.20 per mile would equal a monthly cost of \$2,444 daily cost X 2 days = \$4,888 per month added cost.

10 day requirement would be \$24,440 per month added cost

**EXHIBIT**

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KEH 08-19-04