## BEFORE THE UNITED STATES DEPARTMENT OF AGRICULTURE AGRICULTURAL MARKETING SERVICE

In the Matter of
Milk In The Central Order
Marketing Area

Docket Nos.:
: AO-313-A48 et al;
: DA-04-06

## Exhibits Regarding Proposals 1-3

Elvin Hollon
On behalf of
Dairy Farmers of America, Inc.
Prairie Farms Dairy, Inc.

> December 6, 2004
> Kansas City, Missouri

Exhibit $\qquad$ , Table 1 - Pounds of Milk Used in Class I
Products, by Federal Milk Order Marketing Area, 2003 1/

| Federal Milk Order <br> Marketing Area | Order <br> Number | Total <br> Million Pounds |
| :--- | :---: | :---: |
| Northeast | 001 | 10,701 |
| Appalachian | 005 | 4,443 |
| Southeast | 007 | 4,629 |
| Florida | 006 | 2,412 |
| Mideast | 033 | 6,546 |
| Upper Midwest | 030 | 4,130 |
| Central | 032 | 4,724 |
| Southwest | 126 | 4,068 |
| Arizona - Las Vegas | 131 | 976 |
| Western | 135 | 1,109 |
| Pacific Northwest | 124 | 2,105 |
| All Markets Combined |  |  |

1/ All Markets Combined and TOTAL may not add due to rounding.

Exhibit $\qquad$ Table 2-A
Utilization and Statistical Uniform Blend Price
Federal Order 1032

## CY 2000

|  | Base <br> Zone |  | Class II <br> Pounds | Class III Pounds | Class IV <br> Pounds | All <br> Pounds | Class I <br> Percent | Class II <br> Percent | Class III Percent | Class IV <br> Percent | Actual <br> Blend | Producer <br> Price <br> Differential |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan | \$ 2.00 | 411,705,214 | 98,820,897 | 452,898,793 | 139,936,879 | 1,103,361,783 | 37.3\% | 9.0\% | 41.0\% | 12.7\% | \$ 11.23 | \$ 1.18 |
| Feb | \$ 2.00 | 396,142,268 | 97,309,974 | 476,738,069 | 68,375,360 | 1,038,565,671 | 38.1\% | 9.4\% | 45.9\% | 6.6\% | \$ 11.00 | \$ 1.46 |
| Mar | \$ 2.00 | 419,091,135 | 118,836,473 | 718,093,981 | 62,758,672 | 1,318,780,261 | 31.8\% | 9.0\% | 54.5\% | 4.8\% | \$ 10.91 | \$ 1.37 |
| Apr | \$ 2.00 | 381,288,397 | 99,410,653 | 807,493,971 | 52,447,894 | 1,340,640,915 | 28.4\% | 7.4\% | 60.2\% | 3.9\% | \$ 10.84 | \$ 1.43 |
| May | \$ 2.00 | 392,482,091 | 107,259,032 | 903,044,515 | 25,082,274 | 1,427,867,912 | 27.5\% | 7.5\% | 63.2\% | 1.8\% | \$ 10.96 | \$ 1.59 |
| Jun | \$ 2.00 | 376,529,163 | 109,362,663 | 868,580,569 | 17,220,334 | 1,371,692,729 | 27.4\% | 8.0\% | 63.3\% | 1.3\% | \$ 11.16 | \$ 1.70 |
| Jul | \$ 2.00 | 381,973,498 | 116,157,242 | 911,058,237 | 32,327,184 | 1,441,516,161 | 26.5\% | 8.1\% | 63.2\% | 2.2\% | \$ 11.95 | \$ 1.29 |
| Aug | \$ 2.00 | 416,660,684 | 103,689,383 | 868,853,866 | 29,444,609 | 1,418,648,542 | 29.4\% | 7.3\% | 61.2\% | 2.1\% | \$ 11.61 | \$ 1.48 |
| Sep | \$ 2.00 | 418,044,183 | 88,671,990 | 787,746,900 | 37,318,175 | 1,331,781,248 | 31.4\% | 6.7\% | 59.1\% | 2.8\% | \$ 11.97 | \$ 1.21 |
| Oct | \$ 2.00 | 430,842,310 | 90,128,576 | 890,987,617 | 42,130,579 | 1,454,089,082 | 29.6\% | 6.2\% | 61.3\% | 2.9\% | \$ 11.40 | \$ 1.38 |
| Nov | \$ 2.00 | 421,967,054 | 84,381,437 | 840,397,831 | 40,034,340 | 1,386,780,662 | 30.4\% | 6.1\% | 60.6\% | 2.9\% | \$ 10.85 | \$ 2.28 |
| Dec | \$2.00 | 428,504,084 | 77,862,222 | 867,149,763 | 29,373,026 | 1,402,889,095 | 30.5\% | 5.6\% | 61.8\% | 2.1\% | \$ 11.38 | \$ 2.01 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average | \$2.00 | 406,269,173 | 99,324,212 | 782,753,676 | 48,037,444 | 1,336,384,505 | 30.7\% | 7.5\% | 58.0\% | 3.8\% | \$ 11.27 | \$ 1.53 |

## Exhibit

$\qquad$ Table 2-B

## Utilization and Statistical Uniform Blend Price

Federal Order 1032

## CY 2001

|  | Base <br> Zone |  | Class II Pounds | Class III Pounds | Class IV Pounds | All <br> Pounds | Class I Percent | Class II Percent | Class III Percent | Class IV <br> Percent | Actual Blend | Producer <br> Price Differential |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan | \$ 2.00 | 434,763,308 | 86,033,123 | 849,995,845 | 40,079,086 | 1,410,871,362 | 30.8\% | 6.1\% | 60.2\% | 2.8\% | \$ 11.85 | \$ 1.86 |
| Feb | \$ 2.00 | 390,209,287 | 81,586,896 | 798,440,739 | 22,775,431 | 1,293,012,353 | 30.2\% | 6.3\% | 61.8\% | 1.8\% | \$ 11.82 | \$ 1.55 |
| Mar | \$ 2.00 | 432,899,575 | 97,486,511 | 985,725,203 | 27,126,762 | 1,543,238,051 | 28.1\% | 6.3\% | 63.9\% | 1.8\% | \$ 12.74 | \$ 1.32 |
| Apr | \$ 2.00 | 384,300,274 | 97,651,278 | 995,261,500 | 39,510,863 | 1,516,723,915 | 25.3\% | 6.4\% | 65.6\% | 2.6\% | \$ 13.42 | \$ 1.36 |
| May | \$ 2.00 | 403,585,012 | 85,485,341 | 1,071,630,351 | 17,977,495 | 1,578,678,199 | 25.6\% | 5.4\% | 67.9\% | 1.1\% | \$ 14.80 | \$ 0.97 |
| Jun | \$ 2.00 | 375,656,766 | 90,167,464 | 1,027,709,458 | 78,522,564 | 1,572,056,252 | 23.9\% | 5.7\% | 65.4\% | 5.0\% | \$ 15.79 | \$ 0.77 |
| Jul | \$ 2.00 | 381,998,353 | 100,936,416 | 995,426,392 | 106,488,317 | 1,584,849,478 | 24.1\% | 6.4\% | 62.8\% | 6.7\% | \$ 16.14 | \$ 0.68 |
| Aug | \$ 2.00 | 418,174,709 | 112,010,534 | 926,180,625 | 72,493,355 | 1,528,859,223 | 27.4\% | 7.3\% | 60.6\% | 4.7\% | \$ 16.29 | \$ 0.74 |
| Sep | \$ 2.00 | 397,383,820 | 95,619,284 | 831,346,953 | 83,439,898 | 1,407,789,955 | 28.2\% | 6.8\% | 59.1\% | 5.9\% | \$ 16.56 | \$ 0.66 |
| Oct | \$ 2.00 | 432,480,547 | 106,384,338 | 820,236,098 | 82,810,062 | 1,441,911,045 | 30.0\% | 7.4\% | 56.9\% | 5.7\% | \$ 14.92 | \$ 0.32 |
| Nov | \$ 2.00 | 422,026,397 | 95,544,596 | 827,338,411 | 89,963,424 | 1,434,872,828 | 29.4\% | 6.7\% | 57.7\% | 6.3\% | \$ 13.17 | \$ 1.86 |
| Dec | \$2.00 | 407,389,403 | 81,083,064 | 910,756,190 | 123,727,436 | 1,522,956,093 | 26.7\% | 5.3\% | 59.8\% | 8.1\% | \$ 12.46 | \$ 0.66 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average | \$2.00 | 406,738,954 | 94,165,737 | 920,003,980 | 65,409,558 | 1,486,318,230 | 27.5\% | 6.3\% | 61.8\% | 4.4\% | \$ 14.16 | \$ 1.06 |

Exhibit ___ Table 2-C
Utilization and Statistical Uniform Blend Price
Federal Order 1032
CY 2002

|  | Base <br> Zone | Class I | Class II Pounds | Class III Pounds | Class IV Pounds | All | Percent | Percent | Percent | Percent | Actual Blend | Producer <br> Price <br> Differentia |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan | \$ 2.00 | 432,895,390 | 94,139,627 | 881,961,111 | 107,582,305 | 1,516,578,433 | 28.5\% | 6.2\% | 58.2\% | 7.1\% | \$ 12.61 | \$ 0.74 |
| Feb | \$ 2.00 | 380,929,528 | 83,539,626 | 807,862,372 | 115,653,913 | 1,387,985,439 | 27.4\% | 6.0\% | 58.2\% | 8.3\% | \$ 12.32 | 0.69 |
| Mar | \$ 2.00 | 411,460,291 | 98,268,374 | 943,600,308 | 106,016,793 | 1,559,345,766 | 26.4\% | 6.3\% | 60.5\% | 6.8\% | \$ 11.66 | \$ 1.01 |
| Apr | \$ 2.00 | 408,440,230 | 102,362,790 | 934,714,164 | 112,364,653 | 1,557,881,837 | 26.2\% | 6.6\% | 60.0\% | 7.2\% | \$ 11.68 | \$ 0.83 |
| May | \$ 2.00 | 399,068,851 | 115,544,927 | 966,936,543 | 132,234,011 | 1,613,784,332 | 24.7\% | 7.2\% | 59.9\% | 8.2\% | \$ 11.47 | \$ 0.65 |
| Jun | \$ 2.00 | 351,288,796 | 111,190,763 | 1,005,651,108 | 119,125,147 | 1,587,255,814 | 22.1\% | 7.0\% | 63.4\% | 7.5\% | \$ 11.00 | \$ 0.91 |
| Jul | \$ 2.00 | 387,263,990 | 112,427,844 | 1,062,159,924 | 26,886,410 | 1,588,738,168 | 24.4\% | 7.1\% | 66.9\% | 1.70 | \$ 10.44 | \$ 1.11 |
| Aug | \$ 2.00 | 421,791,501 | 101,484,610 | 1,023,771,252 | 14,264,521 | 1,561,311,884 | 27.0\% | 6.5\% | 65.6\% | 0.9\% | \$ 10.58 | \$ 1.04 |
| Sep | \$ 2.00 | 401,116,561 | 94,366,966 | 950,807,102 | 77,040,076 | 1,523,330,705 | 26.3\% | 6.2\% | 62.4\% | 5.1\% | \$ 10.74 | \$ 0.82 |
| Oct | \$2.00 | 434,184,177 | 99,621,058 | 996,543,565 | 92,785,802 | 1,623,134,602 | 26.7\% | 6.1\% | 61.4\% | 5.7\% | \$ 11.18 | \$ 0.46 |
| Nov | \$ 2.00 | 422,927,729 | 85,307,833 | 998,804,660 | 36,841,813 | 1,543,882,035 | 27.4\% | 5.5\% | 64.7\% | 2.40 | \$ 10.74 | \$ 0.90 |
| Dec | \$2.00 | 414,547,157 | 85,090,026 | 1,093,168,493 | 43,802,985 | 1,636,608,661 | 25.3\% | 5.2\% | 66.8\% | 2.7\% | \$ 10.67 | \$ 0.93 |
|           <br> Average $\$ 2.00$ $405,492,850$ $98,612,037$ $972,165,050$ $82,049,869$ $1,558,319,806$ $26.1 \%$ $6.3 \%$ $62.3 \%$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |

## Exhibit

$\qquad$ Table 2 - D

## Utilization and Statistical Uniform Blend Price

## Federal Order 1032

## CY 2003

|  | Base <br> Zone | Class I Pounds | Class II Pounds | Class III Pounds | Class IV Pounds | All <br> Pounds | Class I <br> Percent | Class II Percent | Class III Percent | Class IV <br> Percent | Actual Blend | Producer <br> Price <br> Differential |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan | \$ 2.00 | 437,164,264 | 96,503,382 | 1,064,795,083 | 78,521,196 | 1,676,983,925 | 26.1\% | 5.8\% | 63.5\% | 4.7\% | \$ 10.67 | \$ 0.89 |
| Feb | \$ 2.00 | 394,123,503 | 88,708,891 | 979,380,524 | 132,421,345 | 1,594,634,263 | 24.7\% | 5.6\% | 61.4\% | 8.3\% | \$ 10.41 | \$ 0.75 |
| Mar | \$ 2.00 | 408,570,785 | 94,940,871 | 858,900,281 | 124,513,190 | 1,486,925,127 | 27.5\% | 6.4\% | 57.8\% | 8.4\% | \$ 10.08 | \$ 0.97 |
| Apr | \$ 2.00 | 400,947,592 | 103,343,538 | 837,014,373 | 121,475,863 | 1,462,781,366 | 27.4\% | 7.1\% | 57.2\% | 8.3\% | \$ 10.22 | \$ 0.81 |
| May | \$ 2.00 | 401,089,604 | 101,556,561 | 837,553,865 | 138,858,410 | 1,479,058,440 | 27.1\% | 6.9\% | 56.6\% | 9.4\% | \$ 10.41 | \$ 0.70 |
| Jun | \$ 2.00 | 356,878,421 | 106,723,886 | 820,639,617 | 121,700,660 | 1,405,942,584 | 25.4\% | 7.6\% | 58.4\% | 8.7\% | \$ 10.44 | \$ 0.69 |
| Jul | \$ 2.00 | 374,013,634 | 154,447,875 | 130,266,264 | 101,084,906 | 759,812,679 | 49.2\% | 20.3\% | 17.1\% | 13.3\% | \$ 11.49 | \$ (0.29) |
| Aug | \$ 2.00 | 390,456,830 | 144,250,379 | 54,075,060 | 64,686,939 | 653,469,208 | 59.8\% | 22.1\% | 8.3\% | 9.9\% | \$ 12.52 | \$ (1.28) |
| Sep | \$ 2.00 | 406,162,821 | 138,499,730 | 119,355,503 | 46,645,234 | 710,663,288 | 57.2\% | 19.5\% | 16.8\% | 6.6\% | \$ 13.92 | \$ (0.38) |
| Oct | \$ 2.00 | 419,019,862 | 129,003,209 | 175,438,848 | 58,181,155 | 781,643,074 | 53.6\% | 16.5\% | 22.4\% | 7.4\% | \$ 14.23 | \$ (0.16) |
| Nov | \$ 2.00 | 359,163,077 | 117,058,770 | 566,482,397 | 116,643,873 | 1,159,348,117 | 31.0\% | 10.1\% | 48.9\% | 10.1\% | \$ 13.67 | \$ 0.20 |
| Dec | \$ 2.00 | 376,688,453 | 99,520,817 | 658,804,015 | 105,134,892 | 1,240,148,177 | 30.4\% | 8.0\% | 53.1\% | 8.5\% | \$ 12.91 | \$ 1.04 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average | \$2.00 | 393,689,904 | 114,546,492 | 591,892,153 | 100,822,305 | 1,200,950,854 | 36.6\% | 11.3\% | 43.5\% | 8.6\% | \$ 11.75 | \$ 0.33 |

Exhibit $\qquad$ Table 2-E
Utilization and Statistical Uniform Blend Price

## Federal Order 1032

## CY 2004

|  | Base <br> Zone | Class I Pounds | Class II Pounds | Class III Pounds | Class IV Pounds | All Pounds | Class I Percent | Class II Percent | Class III Percent | Class IV Percent | Actual Blend | Producer <br> Price <br> Differential |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan | \$ 2.00 | 386,913,979 | 117,230,960 | 654,215,786 | 116,576,637 | 1,274,937,362 | 30.3\% | 9.2\% | 51.3\% | 9.1\% | \$ 12.30 | \$ 0.69 |
| Feb | \$ 2.00 | 343,081,028 | 88,351,728 | 628,770,692 | 103,269,021 | 1,163,472,469 | 29.5\% | 7.6\% | 54.0\% | 8.9\% | \$ 12.66 | \$ 0.77 |
| Mar | \$ 2.00 | 382,953,252 | 100,589,596 | 141,609,875 | 87,138,704 | 712,291,427 | 53.8\% | 14.1\% | 19.9\% | 12.2\% | \$ 14.63 | \$ 0.14 |
| Apr | \$ 2.00 | 371,225,876 | 130,407,533 | 20,282,659 | 90,418,602 | 612,334,670 | 60.6\% | 21.3\% | 3.3\% | 14.8\% | \$ 15.64 | \$ (4.02) |
| May | \$ 2.00 | 330,031,737 | 136,806,320 | 19,723,617 | 165,390,567 | 651,952,241 | 50.6\% | 21.0\% | 3.0\% | 25.4\% | \$ 18.40 | \$ (2.18) |
| Jun | \$2.00 | 320,948,428 | 139,720,169 | 628,453,138 | 145,521,870 | 1,234,643,605 | 26.0\% | 11.3\% | 50.9\% | 11.8\% | \$ 18.23 | \$ 0.55 |
| Jul | \$ 2.00 | 344,296,546 | 148,848,778 | 619,727,684 | 158,750,101 | 1,271,623,109 | 27.1\% | 11.7\% | 48.7\% | 12.5\% | \$ 16.03 | \$ 1.18 |
| Aug | \$ 2.00 | 367,331,189 | 141,389,596 | 611,150,210 | 110,919,997 | 1,230,790,992 | 29.8\% | 11.5\% | 49.7\% | 9.0\% | \$ 14.46 | \$ 0.42 |
| Sep | \$ 2.00 | 369,263,587 | 133,532,191 | 180,350,764 | 76,208,639 | 759,355,181 | 48.6\% | 17.6\% | 23.8\% | 10.0\% | \$ 14.93 | \$ 0.21 |
| Oct | \$ 2.00 | 369,579,847 | 124,736,076 | 606,913,650 | 102,945,564 | 1,204,175,137 | 30.7\% | 10.4\% | 50.4\% | 8.5\% | \$ 14.70 | \$ 0.54 |
| Nov | \$ 2.00 |  |  |  |  |  |  |  |  |  |  |  |
| Dec | \$ 2.00 |  |  |  |  |  |  |  |  |  |  |  |
| Average | \$2.00 | 358,562,547 | 126,161,295 | 411,119,808 | 115,713,970 | 1,011,557,619 | 38.7\% | 13.6\% | 35.5\% | 12.2\% | \$ 15.20 | \$ (0.17) |

Exhibit $\qquad$ Table 3
Comparison of Fluid Use Pounds and Reserve Supply Pounds

- Federal Order 1032

January 2000 - October

|  | Class I <br> Pounds | Class II <br> Pounds | Cl. I + Cl. II <br> Pounds | $\begin{aligned} & \mathrm{Cl} . \mathrm{I}+\mathrm{Cl} . \mathrm{II} \\ & \text { Index } \end{aligned}$ | Class III <br> Pounds | Class IV <br> Pounds | $\begin{aligned} & \text { Cl. III + Cl. IV } \\ & \text { Pounds } \end{aligned}$ | $\begin{gathered} \text { CI. III }+\mathrm{CI} . \mathrm{IV} \\ \text { Index } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan-00 | 411,705,214 | 98,820,897 | 510,526,111 | 100\% | 452,898,793 | 139,936,879 | 592,835,672 | 100\% |
| Feb | 396,142,268 | 97,309,974 | 493,452,242 | 97\% | 476,738,069 | 68,375,360 | 545,113,429 | 2\% |
| Mar | 419,091,135 | 118,836,473 | 537,927,608 | 105\% | 718,093,981 | 62,758,672 | 780,852,653 | 132\% |
| Apr | 381,288,397 | 99,410,653 | 480,699,050 | 94\% | 807,493,971 | 52,447,894 | 859,941,865 | 145\% |
| May | 392,482,091 | 107,259,032 | 499,741,123 | 98\% | 903,044,515 | 25,082,274 | 928,126,789 | 57\% |
| Jun | 376,529,163 | 109,362,663 | 485,891,826 | 95\% | 868,580,569 | 17,220,334 | 885,800,903 | 149\% |
| Jul | 381,973,498 | 116,157,242 | 498,130,740 | 98\% | 911,058,237 | 32,327,184 | 943,385,421 | 159\% |
| Aug | 416,660,684 | 103,689,383 | 520,350,067 | 102\% | 868,853,866 | 29,444,609 | 898,298,475 | 152\% |
| Sep | 418,044,183 | 88,671,990 | 506,716,173 | 99\% | 787,746,900 | 37,318,175 | 825,065,075 | 139\% |
| Oct | 430,842,310 | 90,128,576 | 520,970,886 | 102\% | 890,987,617 | 42,130,579 | 933,118,196 | 157\% |
| Nov | 421,967,054 | 84,381,437 | 506,348,491 | 99\% | 840,397,831 | 40,034,340 | 880,432,171 | 149\% |
| Dec | 428,504,084 | 77,862,222 | 506,366,306 | 99\% | 867,149,763 | 29,373,026 | 896,522,789 | 151\% |
| Jan-01 | 434,763,308 | 86,033,123 | 520,796,431 | 102\% | 849,995,845 | 40,079,086 | 890,074,931 | 150\% |
| Feb | 390,209,287 | 81,586,896 | 471,796,183 | 92\% | 798,440,739 | 22,775,431 | 821,216,170 | 139\% |
| Mar | 432,899,575 | 97,486,511 | 530,386,086 | 104\% | 985,725,203 | 27,126,762 | 1,012,851,965 | 171\% |
| Apr | 384,300,274 | 97,651,278 | 481,951,552 | 94\% | 995,261,500 | 39,510,863 | 1,034,772,363 | 175\% |
| May | 403,585,012 | 85,485,341 | 489,070,353 | 96\% | 1,071,630,351 | 17,977,495 | 1,089,607,846 | 184\% |
| Jun | 375,656,766 | 90,167,464 | 465,824,230 | 91\% | 1,027,709,458 | 78,522,564 | 1,106,232,022 | 187\% |
| Jul | 381,998,353 | 100,936,416 | 482,934,769 | 95\% | 995,426,392 | 106,488,317 | 1,101,914,709 | 186\% |
| Aug | 418,174,709 | 112,010,534 | 530,185,243 | 104\% | 926,180,625 | 72,493,355 | 998,673,980 | 168\% |
| Sep | 397,383,820 | 95,619,284 | 493,003,104 | 97\% | 831,346,953 | 83,439,898 | 914,786,851 | 154\% |
| Oct | 432,480,547 | 106,384,338 | 538,864,885 | 106\% | 820,236,098 | 82,810,062 | 903,046,160 | 152\% |
| Nov | 422,026,397 | 95,544,596 | 517,570,993 | 101\% | 827,338,411 | 89,963,424 | 917,301,835 | 155\% |
| Dec | 407,389,403 | 81,083,064 | 488,472,467 | 96\% | 910,756,190 | 123,727,436 | 1,034,483,626 | 174\% |
| Jan-02 | 432,895,390 | 94,139,627 | 527,035,017 | 103\% | 881,961,111 | 107,582,305 | 989,543,416 | 167\% |
| Feb | 380,929,528 | 83,539,626 | 464,469,154 | 91\% | 807,862,372 | 115,653,913 | 923,516,285 | 156\% |
| Mar | 411,460,291 | 98,268,374 | 509,728,665 | 100\% | 943,600,308 | 106,016,793 | 1,049,617,101 | 177\% |
| Apr | 408,440,230 | 102,362,790 | 510,803,020 | 100\% | 934,714,164 | 112,364,653 | 1,047,078,817 | 177\% |
| May | 399,068,851 | 115,544,927 | 514,613,778 | 101\% | 966,936,543 | 132,234,011 | 1,099,170,554 | 185\% |
| Jun | 351,288,796 | 111,190,763 | 462,479,559 | 91\% | 1,005,651,108 | 119,125,147 | 1,124,776,255 | 190\% |
| Jul | 387,263,990 | 112,427,844 | 499,691,834 | 98\% | 1,062,159,924 | 26,886,410 | 1,089,046,334 | 184\% |
| Aug | 421,791,501 | 101,484,610 | 523,276,111 | 102\% | 1,023,771,252 | 14,264,521 | 1,038,035,773 | 175\% |
| Sep | 401,116,561 | 94,366,966 | 495,483,527 | 97\% | 950,807,102 | 77,040,076 | 1,027,847,178 | 173\% |
| Oct | 434,184,177 | 99,621,058 | 533,505,235 | 105\% | 996,543,565 | 92,785,802 | 1,089,329,367 | 184\% |
| Nov | 422,927,729 | 85,307,833 | 508,235,562 | 100\% | 998,804,660 | 36,841,813 | 1,035,646,473 | 175\% |
| Dec | 414,547,157 | 85,090,026 | 499,637,183 | 98\% | 1,093,168,493 | 43,802,985 | 1,136,971,478 | 192\% |
| Jan-03 | 437,164,264 | 96,503,382 | 533,667,646 | 105\% | 1,064,795,083 | 78,521,196 | 1,143,316,279 | 193\% |
| Feb | 394,123,503 | 88,708,891 | 482,832,394 | 95\% | 979,380,524 | 132,421,345 | 1,111,801,869 | 188\% |
| Mar | 408,570,785 | 94,940,871 | 503,511,656 | 99\% | 858,900,281 | 124,513,190 | 983,413,471 | 166\% |
| Apr | 400,947,592 | 103,343,538 | 504,291,130 | 99\% | 837,014,373 | 121,475,863 | 958,490,236 | 162\% |
| May | 401,089,604 | 101,556,561 | 502,646,165 | 98\% | 837,553,865 | 138,858,410 | 976,412,275 | 165\% |
| Jun | 356,878,421 | 106,723,886 | 463,602,307 | 91\% | 820,639,617 | 121,700,660 | 942,340,277 | 159\% |
| Jul | 374,013,634 | 154,447,875 | 528,461,509 | 104\% | 130,266,264 | 101,084,906 | 231,351,170 | 39\% |
| Aug | 390,456,830 | 144,250,379 | 534,707,209 | 105\% | 54,075,060 | 64,686,939 | 118,761,999 | 20\% |
| Sep | 406,162,821 | 138,499,730 | 544,662,551 | 107\% | 119,355,503 | 46,645,234 | 166,000,737 | 28\% |
| Oct | 419,019,862 | 129,003,209 | 548,023,071 | 107\% | 175,438,848 | 58,181,155 | 233,620,003 | 39\% |
| Nov | 359,163,077 | 117,058,770 | 476,221,847 | 93\% | 566,482,397 | 116,643,873 | 683,126,270 | 115\% |
| Dec | 376,688,453 | 99,520,817 | 476,209,270 | 93\% | 658,804,015 | 105,134,892 | 763,938,907 | 129\% |
| Jan-04 | 386,913,979 | 117,230,960 | 504,144,939 | 99\% | 654,215,786 | 116,576,637 | 770,792,423 | 130\% |
| Feb | 343,081,028 | 88,351,728 | 431,432,756 | 85\% | 628,770,692 | 103,269,021 | 732,039,713 | 123\% |
| Mar | 382,953,252 | 100,589,596 | 483,542,848 | 95\% | 141,609,875 | 87,138,704 | 228,748,579 | 39\% |
| Apr | 371,225,876 | 130,407,533 | 501,633,409 | 98\% | 20,282,659 | 90,418,602 | 110,701,261 | 19\% |
| May | 330,031,737 | 136,806,320 | 466,838,057 | 91\% | 19,723,617 | 165,390,567 | 185,114,184 | 31\% |
| Jun | 320,948,428 | 139,720,169 | 460,668,597 | 90\% | 628,453,138 | 145,521,870 | 773,975,008 | 131\% |
| Jul | 344,296,546 | 148,848,778 | 493,145,324 | 97\% | 619,727,684 | 158,750,101 | 778,477,785 | 131\% |
| Aug | 367,331,189 | 141,389,596 | 508,720,785 | 100\% | 611,150,210 | 110,919,997 | 722,070,207 | 122\% |
| Sep | 369,263,587 | 133,532,191 | 502,795,778 | 98\% | 180,350,764 | 76,208,639 | 256,559,403 | 43\% |
| Oct | 369,579,847 | 124,736,076 | 494,315,923 | 97\% | 606,913,650 | 102,945,564 | 709,859,214 | 120\% |
| Nov Dec |  |  |  |  |  |  |  |  |



Exhibit $\qquad$ Table 4
Compilation of Pounds of Milk Pooled on Orders 30, 32 and 135
From All Sources and From California

|  | California Pounds Pooled |  |  |  | All Federal Order Pounds |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FO 135 | FO 32 | FO 30 | TOTAL | FO 135 | FO 32 | FO 30 | Total |
| Jan-00 | 0 | 0 | 8,399,600 | 8,399,600 | 322,551,578 | 1,103,361,783 | 2,437,036,301 | 3,862,949,662 |
| Feb-00 | 0 | 0 | 8,115,258 | 8,115,258 | 302,404,790 | 1,038,565,671 | 2,269,298,366 | 3,610,268,827 |
| Mar-00 | 0 | 0 | 8,661,025 | 8,661,025 | 367,261,308 | 1,318,780,261 | 2,271,811,315 | 3,957,852,884 |
| Apr-00 | 18,129,398 | 0 | 9,378,395 | 27,507,793 | 391,904,280 | 1,340,640,915 | 2,072,315,334 | 3,804,860,529 |
| May-00 | 17,772,644 | 0 | 9,350,474 | 27,123,118 | 388,069,741 | 1,427,450,492 | 2,081,033,581 | 3,896,553,814 |
| Jun-00 | 16,785,735 | 0 | 8,813,762 | 25,599,497 | 381,928,892 | 1,371,692,729 | 1,930,872,730 | 3,684,494,351 |
| Jul-00 | 16,280,332 | 0 | 7,970,439 | 24,250,771 | 386,873,093 | 1,441,516,161 | 1,921,009,587 | 3,749,398,841 |
| Aug-00 | 15,581,704 | 0 | 8,988,238 | 24,569,942 | 308,512,589 | 1,418,648,542 | 1,855,014,861 | 3,582,175,992 |
| Sep-00 | 14,136,947 | 0 | 9,761,470 | 23,898,417 | 290,709,844 | 1,331,781,248 | 1,709,697,856 | 3,332,188,948 |
| Oct-00 | 14,528,617 | 0 | 33,816,814 | 48,345,431 | 295,352,077 | 1,454,089,082 | 1,640,151,175 | 3,389,592,334 |
| Nov-00 | 23,652,216 | 0 | 67,994,576 | 91,646,792 | 296,964,158 | 1,386,780,662 | 1,593,328,359 | 3,277,073,179 |
| Dec-0 | 31,515,809 | 0 | 88,768,102 | 120,283,911 | 308,142,595 | 1,402,889,095 | 1,654,853,609 | 3,365,885,299 |
| Jan-01 | 49,667,996 | 0 | 152,731,608 | 202,399,604 | 327,746,231 | 1,410,871,362 | 1,732,020,206 | 3,470,637,799 |
| Feb-01 | 49,932,351 | 0 | 191,084,502 | 241,016,853 | 294,055,728 | 1,293,012,353 | 1,583,367,336 | 3,170,435,417 |
| Mar-01 | 41,019,956 | 12,054,466 | 270,530,480 | 323,604,902 | 300,168,031 | 1,543,238,051 | 1,725,365,666 | 3,568,771,748 |
| Apr-01 | 36,720,099 | 36,630,963 | 282,824,820 | 356,175,882 | 339,516,533 | 1,516,723,915 | 1,689,026,946 | 3,545,267,394 |
| May-01 | 76,113,120 | 50,164,265 | 240,684,455 | 366,961,840 | 394,274,593 | 1,578,678,199 | 1,600,962,895 | 3,573,915,687 |
| Jun-01 | 72,251,009 | 56,162,573 | 230,181,924 | 358,595,506 | 458,492,532 | 1,572,056,252 | 1,511,724,603 | 3,542,273,387 |
| Jul-01 | 74,425,825 | 80,243,351 | 232,243,050 | 386,912,226 | 447,635,051 | 1,584,849,478 | 1,496,864,664 | 3,529,349,193 |
| Aug-01 | 74,370,687 | 74,574,622 | 226,991,891 | 375,937,200 | 456,453,103 | 1,528,859,223 | 1,558,066,914 | 3,543,379,240 |
| Sep-01 | 71,981,156 | 72,095,544 | 231,222,850 | 375,299,550 | 447,069,924 | 1,407,789,955 | 1,789,571,035 | 3,644,430,914 |
| Oct-01 | 12,340,949 | 75,395,214 | 226,879,803 | 314,615,966 | 296,306,174 | 1,441,911,045 | 1,779,992,140 | 3,518,209,359 |
| Nov-01 | 67,360,249 | 72,461,751 | 225,921,328 | 365,743,328 | 489,888,056 | 1,434,872,828 | 1,765,882,129 | 3,690,643,013 |
| Dec-01 | 69,434,932 | 77,354,311 | 217,289,259 | 364,078,502 | 461,517,105 | 1,522,956,093 | 1,830,666,088 | 3,815,139,286 |
| Jan-02 | 74,288,633 | 73,664,726 | 220,595,915 | 368,549,274 | 476,415,478 | 1,516,578,433 | 1,941,628,943 | 3,934,622,854 |
| Feb-02 | 69,548,909 | 68,391,348 | 201,567,295 | 339,507,552 | 450,756,625 | 1,387,985,439 | 1,615,304,648 | 3,454,046,712 |
| Mar-02 | 78,102,993 | 60,763,887 | 213,457,144 | 352,324,024 | 349,608,371 | 1,559,345,766 | 1,825,033,183 | 3,733,987,320 |
| Apr-02 | 76,726,730 | 74,699,963 | 211,730,716 | 363,157,409 | 492,504,625 | 1,557,881,837 | 1,782,873,898 | 3,833,260,360 |
| May-02 | 80,130,731 | 87,685,932 | 0 | 167,816,663 | 485,866,624 | 1,613,784,332 | 1,623,864,116 | 3,723,515,072 |
| Jun-02 | 76,719,418 | 153,539,409 | 0 | 230,258,827 | 510,026,126 | 1,587,255,814 | 1,553,591,438 | 3,650,873,378 |
| Jul-02 | 76,654,116 | 198,274,681 | 0 | 274,928,797 | 435,919,589 | 1,588,738,168 | 1,512,685,357 | 3,537,343,114 |
| Aug-02 | 76,551,354 | 195,478,379 | 0 | 272,029,733 | 447,322,142 | 1,561,311,884 | 1,733,231,960 | 3,741,865,986 |
| Sep-02 | 70,262,356 | 180,877,070 | 0 | 251,139,426 | 539,871,670 | 1,523,330,705 | 1,651,202,707 | 3,714,405,082 |
| Oct-02 | 73,416,983 | 205,630,804 | 13,004,446 | 292,052,233 | 469,934,024 | 1,623,134,602 | 1,573,390,636 | 3,666,459,262 |
| Nov-02 | 70,968,976 | 185,045,651 | 0 | 256,014,627 | 434,763,001 | 1,543,882,035 | 1,678,984,452 | 3,657,629,488 |
| Dec-02 | 72,989,575 | 194,361,823 | 0 | 267,351,398 | 448,254,063 | 1,636,608,661 | 1,825,118,313 | 3,909,981,037 |
| Jan-03 | 80,111,581 | 206,034,135 | 0 | 286,145,716 | 499,216,908 | 1,676,983,925 | 1,845,817,320 | 4,022,018,153 |
| Feb-03 | 75,276,780 | 193,408,418 | 0 | 268,685,198 | 466,191,151 | 1,594,634,263 | 1,723,546,694 | 3,784,372,108 |
| Mar-03 | 72,713,574 | 0 | 0 | 72,713,574 | 444,185,880 | 1,486,925,127 | 1,936,582,886 | 3,867,693,893 |
| Apr-03 | 214,124,598 | 0 | 0 | 214,124,598 | 570,904,438 | 1,462,781,366 | 1,861,783,755 | 3,895,469,559 |
| May-03 | 209,298,032 | 0 | 0 | 209,298,032 | 635,949,808 | 1,479,058,440 | 1,936,280,518 | 4,051,288,766 |
| Jun-03 | 202,666,017 | 0 | 0 | 202,666,017 | 607,236,443 | 1,405,942,584 | 1,932,163,197 | 3,945,342,224 |
| Jul-03 | 3,540,825 | 0 | 0 | 3,540,825 | 176,092,274 | 759,812,679 | 659,976,581 | 1,595,881,534 |
| Aug-03 | 3,324,044 | 0 | 0 | 3,324,044 | 173,421,310 | 653,469,208 | 644,245,989 | 1,471,136,507 |
| Sep-03 | 3,152,248 | 0 | 0 | 3,152,248 | 151,675,837 | 710,663,288 | 644,028,075 | 1,506,367,200 |
| Oct-03 | 8,611,103 | 0 | 0 | 8,611,103 | 157,041,138 | 781,643,074 | 657,527,463 | 1,596,211,675 |
| Nov-03 | 11,219,484 | 0 | 0 | 11,219,484 | 192,620,866 | 1,159,348,117 | 1,037,909,607 | 2,389,878,590 |
| Dec-03 | 55,239,735 | 0 | 0 | 55,239,735 | 436,051,933 | 1,240,148,177 | 2,128,386,698 | 3,804,586,808 |



## Exhibit

$\qquad$ Table 5-A
Comparison of Relative Return Between Markets Federal Order 1005 \& Federal Order 1032

## CY 2000

| 2000 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Blend Price - F.O. 5 | \$13.32 | \$13.13 | \$13.15 | \$13.23 | \$13.68 | \$14.01 | \$14.46 | \$14.40 | \$14.41 | \$14.27 | \$14.76 | \$14.83 | \$13.97 |
| Loc Adj @ Madisonville, KY | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 |
| F.O. 5 Blend @ Location | \$12.62 | \$12.43 | \$12.45 | \$12.53 | \$12.98 | \$13.31 | \$13.76 | \$13.70 | \$13.71 | \$13.57 | \$14.06 | \$14.13 | \$13.27 |
| Freight from Nashville, IL | \$0.76 | \$0.76 | \$0.76 | \$0.76 | \$0.76 | \$0.76 | \$0.76 | \$0.76 | \$0.76 | \$0.76 | \$0.76 | \$0.76 | \$0.76 |
| Net Return from S. Illinois | \$11.86 | \$11.67 | \$11.69 | \$11.77 | \$12.22 | \$12.55 | \$13.00 | \$12.94 | \$12.95 | \$12.81 | \$13.30 | \$13.37 | \$12.51 |
| Freight from Jackson, MO | \$0.67 | \$0.67 | \$0.67 | \$0.67 | \$0.67 | \$0.67 | \$0.67 | \$0.67 | \$0.67 | \$0.67 | \$0.67 | \$0.67 | \$0.67 |
| Net Return from SE Missouri | \$11.95 | \$11.76 | \$11.78 | \$11.86 | \$12.31 | \$12.64 | \$13.09 | \$13.03 | \$13.04 | \$12.90 | \$13.39 | \$13.46 | \$12.60 |
|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average |
| Blend Price - F.O. 32 | \$11.23 | \$11.00 | \$10.91 | \$10.84 | \$10.96 | \$11.16 | \$11.95 | \$11.61 | \$11.97 | \$11.40 | \$10.85 | \$11.38 | \$11.27 |
| Loc Adj @ St. Louis | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F.O. 32 Blend @ Location | \$11.23 | \$11.00 | \$10.91 | \$10.84 | \$10.96 | \$11.16 | \$11.95 | \$11.61 | \$11.97 | \$11.40 | \$10.85 | \$11.38 | \$11.27 |
| Freight from Nashville, IL | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 |
| Net Return from S. Illinois | \$10.99 | \$10.76 | \$10.67 | \$10.60 | \$10.72 | \$10.92 | \$11.71 | \$11.37 | \$11.73 | \$11.16 | \$10.61 | \$11.14 | \$11.03 |
| Freight from Jackson, MO | \$0.45 | \$0.45 | \$0.45 | \$0.45 | \$0.45 | \$0.45 | \$0.45 | \$0.45 | \$0.45 | \$0.45 | \$0.45 | \$0.45 | \$0.45 |
| Net Return from SE Missouri | \$10.78 | \$10.55 | \$10.46 | \$10.39 | \$10.51 | \$10.71 | \$11.50 | \$11.16 | \$11.52 | \$10.95 | \$10.40 | \$10.93 | \$10.82 |
| FO 5 Net Gain |  |  |  |  |  |  |  |  |  |  |  |  |  |
| S. Illinois Producer | \$0.87 | \$0.91 | \$1.02 | \$1.17 | \$1.50 | \$1.63 | \$1.29 | \$1.57 | \$1.22 | \$1.65 | \$2.69 | \$2.23 | \$1.47 |
| SE Missouri Producer | \$1.17 | \$1.21 | \$1.32 | \$1.47 | \$1.80 | \$1.93 | \$1.59 | \$1.87 | \$1.52 | \$1.95 | \$2.99 | \$2.53 | \$1.78 |
| Freight return is computed by multiplying road miles by |  |  |  | \$2.10 rate per loaded mile and dividing by a |  |  |  |  | 50,000 pound load. |  |  |  |  |


| 2001 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Blend Price - F.O. 5 | \$15.00 | \$14.48 | \$15.16 | \$15.84 | \$16.77 | \$17.33 | \$17.61 | \$18.01 | \$18.17 | \$16.73 | \$16.76 | \$14.16 | \$16.34 |
| Loc Adj @ Madisonville, KY | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 |
| F.O. 5 Blend @ Location | \$14.30 | \$13.78 | \$14.46 | \$15.14 | \$16.07 | \$16.63 | \$16.91 | \$17.31 | \$17.47 | \$16.03 | \$16.06 | \$13.46 | \$15.64 |
| Freight from Nashville, IL | \$0.76 | \$0.76 | \$0.76 | \$0.76 | \$0.76 | \$0.76 | \$0.76 | \$0.76 | \$0.76 | \$0.76 | \$0.76 | \$0.76 | \$0.76 |
| Net Return from S. Illinois | \$13.54 | \$13.02 | \$13.70 | \$14.38 | \$15.31 | \$15.87 | \$16.15 | \$16.55 | \$16.71 | \$15.27 | \$15.30 | \$12.70 | \$14.87 |
| Freight from Jackson, MO | \$0.67 | \$0.67 | \$0.67 | \$0.67 | \$0.67 | \$0.67 | \$0.67 | \$0.67 | \$0.67 | \$0.67 | \$0.67 | \$0.67 | \$0.67 |
| Net Return from SE Missouri | \$13.63 | \$13.11 | \$13.79 | \$14.47 | \$15.40 | \$15.96 | \$16.24 | \$16.64 | \$16.80 | \$15.36 | \$15.39 | \$12.79 | \$14.97 |
|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average |
| Blend Price - F.O. 32 | \$11.85 | \$11.82 | \$12.74 | \$13.42 | \$14.80 | \$15.79 | \$16.14 | \$16.29 | \$16.56 | \$14.92 | \$13.17 | \$12.46 | \$14.16 |
| Loc Adj @ St. Louis | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F.O. 32 Blend @ Location | \$11.85 | \$11.82 | \$12.74 | \$13.42 | \$14.80 | \$15.79 | \$16.14 | \$16.29 | \$16.56 | \$14.92 | \$13.17 | \$12.46 | \$14.16 |
| Freight from Nashville, IL | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 |
| Net Return from S. Illinois | \$11.61 | \$11.58 | \$12.50 | \$13.18 | \$14.56 | \$15.55 | \$15.90 | \$16.05 | \$16.32 | \$14.68 | \$12.93 | \$12.22 | \$13.92 |
| Freight from Jackson, MO | \$0.45 | \$0.45 | \$0.45 | \$0.45 | \$0.45 | \$0.45 | \$0.45 | \$0.45 | \$0.45 | \$0.45 | \$0.45 | \$0.45 | \$0.45 |
| Net Return from SE Missouri | \$11.40 | \$11.37 | \$12.29 | \$12.97 | \$14.35 | \$15.34 | \$15.69 | \$15.84 | \$16.11 | \$14.47 | \$12.72 | \$12.01 | \$13.71 |
| FO 5 Net Gain |  |  |  |  |  |  |  |  |  |  |  |  |  |
| S. Illinois Producer | \$1.93 | \$1.44 | \$1.20 | \$1.20 | \$0.74 | \$0.32 | \$0.25 | \$0.50 | \$0.39 | \$0.59 | \$2.37 | \$0.48 | \$0.95 |
| SE Missouri Producer | \$2.23 | \$1.74 | \$1.50 | \$1.50 | \$1.05 | \$0.62 | \$0.55 | \$0.80 | \$0.69 | \$0.89 | \$2.67 | \$0.78 | \$1.25 |

Exhibit $\qquad$ Table 5-C

## Comparison of Relative Return Between Markets

## Federal Order 1005 \& Federal Order 1032

## CY 2002



Exhibit $\qquad$ Table

## Federal Order 1005 \& Federal Order 1032

CY 2003


Exhibit $\qquad$ Table 5-E Comparison of Relative Return Between Markets Federal Order 1005 \& Federal Order 1032
CY 2004

| 2004 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Blend Price = F.O. 5 | \$14.25 | \$14.49 | \$15.80 | \$16.76 | \$20.18 | \$20.54 | \$18.94 | \$16.16 | \$16.52 | \$16.69 |  |  | \$17.03 |
| Loc Adj @ Madisonville, KY | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 | -\$0.70 |  |  | -\$0.70 |
| F.O. 5 Blend @ Location | \$13.55 | \$13.79 | \$15.10 | \$16.06 | \$19.48 | \$19.84 | \$18.24 | \$15.46 | \$15.82 | \$15.99 |  |  | \$16.33 |
| Freight from Nashville, IL | \$0.76 | \$0.76 | \$0.76 | \$0.76 | \$0.76 | \$0.76 | \$0.76 | \$0.76 | \$0.76 | \$0.76 |  |  | \$0.76 |
| Net Return from S. Illinois | \$12.79 | \$13.03 | \$14.34 | \$15.30 | \$18.72 | \$19.08 | \$17.48 | \$14.70 | \$15.06 | \$15.23 |  |  | \$15.57 |
| Freight from Jackson, MO | \$0.67 | \$0.67 | \$0.67 | \$0.67 | \$0.67 | \$0.67 | \$0.67 | \$0.67 | \$0.67 | \$0.67 |  |  | \$0.67 |
| Net Return from SE Missouri | \$12.88 | \$13.12 | \$14.43 | \$15.39 | \$18.81 | \$19.17 | \$17.57 | \$14.79 | \$15.15 | \$15.32 |  |  | \$15.67 |
|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average |
| Blend Price - F.O. 32 | \$12.30 | \$12.66 | \$14.63 | \$15.64 | \$18.40 | \$18.23 | \$16.03 | \$14.46 | \$14.93 | \$14.70 |  |  | \$15.20 |
| Loc Adj @ St. Louis | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |  | \$0.00 |
| F.O. 32 Blend @ Location | \$12.30 | \$12.66 | \$14.63 | \$15.64 | \$18.40 | \$18.23 | \$16.03 | \$14.46 | \$14.93 | \$14.70 |  |  | \$15.20 |
| Freight from Nashville, IL | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 |  |  | \$0.24 |
| Net Return from S. Illinois | \$12.06 | \$12.42 | \$14.39 | \$15.40 | \$18.16 | \$17.99 | \$15.79 | \$14.22 | \$14.69 | \$14.46 |  |  | \$14.96 |
| Freight from Jackson, MO | \$0.45 | \$0.45 | \$0.45 | \$0.45 | \$0.45 | \$0.45 | \$0.45 | \$0.45 | \$0.45 | \$0.45 |  |  | \$0.45 |
| Net Return from SE Missouri | \$11.85 | \$12.21 | \$14.18 | \$15.19 | \$17.95 | \$17.78 | \$15.58 | \$14.01 | \$14.48 | \$14.25 |  |  | \$14.75 |
| FO 5 Net Gain |  |  |  |  |  |  |  |  |  |  |  |  |  |
| S. Illinois Producer | \$0.73 | \$0.61 | -\$0.05 | -\$0.10 | \$0.56 | \$1.09 | \$1.69 | \$0.48 | \$0.37 | \$0.77 |  |  | \$0.61 |
| SE Missouri Producer | \$1.03 | \$0.91 | \$0.25 | \$0.20 | \$0.86 | \$1.39 | \$1.99 | \$0.78 | \$0.67 | \$1.07 |  |  | \$0.92 |
| Freight return is computed by mu | plying ro | miles by |  | \$2.10 | te per loa | d mile a | dividing | y | 50,000 | und load |  |  |  |

Exhibit $\qquad$ Table 6-A
Comparison of Relative Return Between Markets
Federal Order 1007 \& Federal Order 1032
CY 2000

| 2000 | Jan | Feb | Mar | Apr | May | Jun | Jut | Aug | Sep | Oct | Nov | Dec | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Blend Price - F.O. 7 | \$12.82 | \$12.74 | \$12.83 | \$12.88 | \$13.40 | \$13.78 | \$14.23 | \$14.15 | \$14.16 | \$13.89 | \$14.14 | \$14.51 | \$13.63 |
| Loc Adj @ Little Rock, AR | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 |
| F.O. 7 Blend @ Location | \$12.52 | \$12.44 | \$12.53 | \$12.58 | \$13.10 | \$13.48 | \$13.93 | \$13.85 | \$13.86 | \$13.59 | \$13.84 | \$14.21 | \$13.33 |
| Freight from Ada, OK | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 |
| Net Return | \$11.12 | \$11.04 | \$11.13 | \$11.18 | \$11.70 | \$12.08 | \$12.53 | \$12.45 | \$12.46 | \$12.19 | \$12.44 | \$12.81 | \$11.92 |
|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average |
| Blend Price - F.O. 7 | \$12.82 | \$12.74 | \$12.83 | \$12.88 | \$13.40 | \$13.78 | \$14.23 | \$14.15 | \$14.16 | \$13.89 | \$14.14 | \$14.51 | \$13.63 |
| Loc Adj @ Ft. Smith, AR | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 |
| F.O. 7 Blend @ Location | \$12.52 | \$12.44 | \$12.53 | \$12.58 | \$13.10 | \$13.48 | \$13.93 | \$13.85 | \$13.86 | \$13.59 | \$13.84 | \$14.21 | \$13.33 |
| Freight from Ada, OK | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 |
| Net Return | \$11.78 | \$11.70 | \$11.79 | \$11.84 | \$12.36 | \$12.74 | \$13.19 | \$13.11 | \$13.12 | \$12.85 | \$13.10 | \$13.47 | \$12.59 |
|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Avg |
| Blend Price - F.O. 32 | \$11.23 | \$11.00 | \$10.91 | \$10.84 | \$10.96 | \$11.16 | \$11.95 | \$11.61 | \$11.97 | \$11.40 | \$10.85 | \$11.38 | \$11.27 |
| Loc Adj @ Tulsa, OK | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 |
| F.O. 32 Blend @ Location | \$11.83 | \$11.60 | \$11.51 | \$11.44 | \$11.56 | \$11.76 | \$12.55 | \$12.21 | \$12.57 | \$12.00 | \$11.45 | \$11.98 | \$11.87 |
| Freight from Ada, OK | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 |
| Net Return | \$11.31 | \$11.08 | \$10.99 | \$10.92 | \$11.04 | \$11.24 | \$12.03 | \$11.69 | \$12.05 | \$11.48 | \$10.93 | \$11.46 | \$11.36 |
| FO 7 Net Gain |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tulsa vs. Little Rock, AR | -\$0.20 | -\$0.05 | \$0.13 | \$0.25 | \$0.65 | \$0.83 | \$0.49 | \$0.75 | \$0.40 | \$0.70 | \$1.50 | \$1.34 | \$0.57 |
| Tulsa vs. Ft. Smith, AR | \$0.47 | \$0.62 | \$0.80 | \$0.92 | \$1.32 | \$1.50 | \$1.16 | \$1.42 | \$1.07 | \$1.37 | \$2.17 | \$2.01 | \$1.23 |
| Freight return is computed by multiplying road miles by |  |  |  | \$2.10 rate per loaded mile and dividing by a |  |  |  |  | 50,000 pound load. |  |  |  |  |

Exhibit $\qquad$ Table 6-B
Comparison of Relative Return Between Markets Federal Order 1007 \& Federal Order 1032
CY 2001

| 2001 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Blend Price - F.O. 7 | \$14.73 | \$14.15 | \$14.92 | \$15.57 | \$16.54 | \$17.28 | \$17.54 | \$17.87 | \$18.09 | \$16.70 | \$16.20 | \$13.95 | \$16.13 |
| Loc Adj @ Little Rock, AR | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 |
| F.O. 7 Blend @ Location | \$14.43 | \$13.85 | \$14.62 | \$15.27 | \$16.24 | \$16.98 | \$17.24 | \$17.57 | \$17.79 | \$16.40 | \$15.90 | \$13.65 | \$15.83 |
| Freight from Ada, OK | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 |
| Net Return | \$13.03 | \$12.45 | \$13.22 | \$13.87 | \$14.84 | \$15.58 | \$15.84 | \$16.17 | \$16.39 | \$15.00 | \$14.50 | \$12.25 | \$14.43 |
|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average |
| Blend Price - F.O. 7 | \$14.73 | \$14.15 | \$14.92 | \$15.57 | \$16.54 | \$17.28 | \$17.54 | \$17.87 | \$18.09 | \$16.70 | \$16.20 | \$13.95 | \$16.13 |
| Loc Adj @ Ft. Smith, AR | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 |
| F.O. 7 Blend @ Location | \$14.43 | \$13.85 | \$14.62 | \$15.27 | \$16.24 | \$16.98 | \$17.24 | \$17.57 | \$17.79 | \$16.40 | \$15.90 | \$13.65 | \$15.83 |
| Freight from Ada, OK | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 |
| Net Return | \$13.69 | \$13.11 | \$13.88 | \$14.53 | \$15.50 | \$16.24 | \$16.50 | \$16.83 | \$17.05 | \$15.66 | \$15.16 | \$12.91 | \$15.09 |
|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Avg |
| Blend Price - F.O. 32 | \$11.85 | \$11.82 | \$12.74 | \$13.42 | \$14.80 | \$15.79 | \$16.14 | \$16.29 | \$16.56 | \$14.92 | \$13.17 | \$12.46 | \$14.16 |
| Loc Adj @ Tulsa, OK | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 |
| F.O. 32 Blend @ Location | \$12.45 | \$12.42 | \$13.34 | \$14.02 | \$15.40 | \$16.39 | \$16.74 | \$16.89 | \$17.16 | \$15.52 | \$13.77 | \$13.06 | \$14.76 |
| Freight from Ada, OK | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 |
| Net Return | \$11.93 | \$11.90 | \$12.82 | \$13.50 | \$14.88 | \$15.87 | \$16.22 | \$16.37 | \$16.64 | \$15.00 | \$13.25 | \$12.54 | \$14.25 |
| FO 7 Net Gain |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tulsa vs. Little Rock, AR | \$1.09 | \$0.54 | \$0.39 | \$0.36 | -\$0.05 | -\$0.30 | -\$0.39 | -\$0.21 | -\$0.26 | -\$0.01 | \$1.24 | -\$0.30 | \$0.18 |
| Tulsa vs. Ft. Smith, AR | \$1.76 | \$1.21 | \$1.06 | \$1.03 | \$0.62 | \$0.37 | \$0.28 | \$0.46 | \$0.41 | \$0.66 | \$1.91 | \$0.37 | \$0.84 |
| Freight return is computed by multiplying road miles by |  |  |  | \$2.10 rate per loaded mile and dividing by a |  |  |  |  | 50,000 pound load. |  |  |  |  |

Exhibit $\qquad$ Table 6-C

## Comparison of Relative Return Between Markets

Federal Order 1007 \& Federal Order 1032
CY 2002

| 2002 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Blend Price - F.O. 7 | \$14.13 | \$13.75 | \$13.34 | \$13.23 | \$12.89 | \$12.69 | \$12.55 | \$12.63 | \$12.56 | \$12.81 | \$12.84 | \$12.76 | \$13.02 |
| Loc Adj @ Little Rock, AR | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 |
| F.O. 7 Blend @ Location | \$13.83 | \$13.45 | \$13.04 | \$12.93 | \$12.59 | \$12.39 | \$12.25 | \$12.33 | \$12.26 | \$12.51 | \$12.54 | \$12.46 | \$12.72 |
| Freight from Ada, OK | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 |
| Net Return | \$12.43 | \$12.05 | \$11.64 | \$11.53 | \$11.19 | \$10.99 | \$10.85 | \$10.93 | \$10.86 | \$11.11 | \$11.14 | \$11.06 | \$11.31 |
|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average |
| Blend Price - F.O. 7 | \$14.13 | \$13.75 | \$13.34 | \$13.23 | \$12.89 | \$12.69 | \$12.55 | \$12.63 | \$12.56 | \$12.81 | \$12.84 | \$12.76 | \$13.02 |
| Loc Adj @ Ft. Smith, AR | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 |
| F.O. 7 Blend @ Location | \$13.83 | \$13.45 | \$13.04 | \$12.93 | \$12.59 | \$12.39 | \$12.25 | \$12.33 | \$12.26 | \$12.51 | \$12.54 | \$12.46 | \$12.72 |
| Freight from Ada, OK | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 |
| Net Return | \$13.09 | \$12.71 | \$12.30 | \$12.19 | \$11.85 | \$11.65 | \$11.51 | \$11.59 | \$11.52 | \$11.77 | \$11.80 | \$11.72 | \$11.98 |
|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Avg |
| Blend Price - F.O. 32 | \$12.61 | \$12.32 | \$11.66 | \$11.68 | \$11.47 | \$11.00 | \$10.44 | \$10.58 | \$10.74 | \$11.18 | \$10.74 | \$10.67 | \$11.26 |
| Loc Adj @ Tulsa, OK | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 |
| F.O. 32 Blend @ Location | \$13.21 | \$12.92 | \$12.26 | \$12.28 | \$12.07 | \$11.60 | \$11.04 | \$11.18 | \$11.34 | \$11.78 | \$11.34 | \$11.27 | \$11.86 |
| Freight from Ada, OK | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 |
| Net Return | \$12.69 | \$12.40 | \$11.74 | \$11.76 | \$11.55 | \$11.08 | \$10.52 | \$10.66 | \$10.82 | \$11.26 | \$10.82 | \$10.75 | \$11.34 |
| FO 7 Net Gain |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tulsa vs. Little Rock, AR | -\$0.27 | -\$0.36 | -\$0.11 | -\$0.24 | -\$0.37 | -\$0.10 | \$0.32 | \$0.26 | \$0.03 | -\$0.16 | \$0.31 | \$0.30 | -\$0.03 |
| Tulsa vs. Ft. Smith, AR | \$0.40 | \$0.31 | \$0.56 | \$0.43 | \$0.30 | \$0.57 | \$0.99 | \$0.93 | \$0.70 | \$0.51 | \$0.98 | \$0.97 | \$0.63 |
| Freight return is computed by multiplying road miles by |  |  |  | \$2.10 rate per loaded mile and dividing by a |  |  |  |  | 50,000 pound load. |  |  |  |  |

Exhibit $\qquad$ Table 6-D

## Comparison of Relative Return Between Markets

## Federal Order 1007 \& Federal Order 1032

CY 2003

| 2003 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Blend Price - F.O. 7 | \$12.68 | \$12.32 | \$11.91 | \$11.81 | \$11.99 | \$11.98 | \$12.47 | \$13.54 | \$15.65 | \$16.07 | \$15.72 | \$15.33 | \$13.46 |
| Loc Adj @ Little Rock, AR | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 |
| F.O. 7 Blend @ Location | \$12.38 | \$12.02 | \$11.61 | \$11.51 | \$11.69 | \$11.68 | \$12.17 | \$13.24 | \$15.35 | \$15.77 | \$15.42 | \$15.03 | \$13.16 |
| Freight from Ada, OK | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 |
| Net Return | \$10.98 | \$10.62 | \$10.21 | \$10.11 | \$10.29 | \$10.28 | \$10.77 | \$11.84 | \$13.95 | \$14.37 | \$14.02 | \$13.63 | \$11.75 |
|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average |
| Blend Price - F.O. 7 | \$12.68 | \$12.32 | \$11.91 | \$11.81 | \$11.99 | \$11.98 | \$12.47 | \$13.54 | \$15.65 | \$16.07 | \$15.72 | \$15.33 | \$13.46 |
| Loc Adj @ Ft. Smith, AR | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 |
| F.O. 7 Blend @ Location | \$12.38 | \$12.02 | \$11.61 | \$11.51 | \$11.69 | \$11.68 | \$12.17 | \$13.24 | \$15.35 | \$15.77 | \$15.42 | \$15.03 | \$13.16 |
| Freight from Ada, OK | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 |
| Net Return | \$11.64 | \$11.28 | \$10.87 | \$10.77 | \$10.95 | \$10.94 | \$11.43 | \$12.50 | \$14.61 | \$15.03 | \$14.68 | \$14.29 | \$12.42 |
|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Avg |
| Blend Price - F.O. 32 | \$10.67 | \$10.41 | \$10.08 | \$10.22 | \$10.41 | \$10.44 | \$11.49 | \$12.52 | \$13.92 | \$14.23 | \$13.67 | \$12.91 | \$11.75 |
| Loc Adj @ Tulsa, OK | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 |
| F.O. 32 Blend @ Location | \$11.27 | \$11.01 | \$10.68 | \$10.82 | \$11.01 | \$11.04 | \$12.09 | \$13.12 | \$14.52 | \$14.83 | \$14.27 | \$13.51 | \$12.35 |
| Freight from Ada, OK | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 |
| Net Return | \$10.75 | \$10.49 | \$10.16 | \$10.30 | \$10.49 | \$10.52 | \$11.57 | \$12.60 | \$14.00 | \$14.31 | \$13.75 | \$12.99 | \$11.83 |
| FO 7 Net Gain |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tulsa vs. Little Rock, AR | \$0.22 | \$0.12 | \$0.04 | -\$0.20 | -\$0.21 | -\$0.25 | -\$0.81 | -\$0.77 | -\$0.06 | \$0.05 | \$0.26 | \$0.63 | -\$0.08 |
| Tulsa vs. Ft. Smith, AR | \$0.89 | \$0.79 | \$0.71 | \$0.47 | \$0.46 | \$0.42 | -\$0.14 | -\$0.10 | \$0.61 | \$0.72 | \$0.93 | \$1.30 | \$0.59 |
| Freight return is computed by multiplying road miles by |  |  |  | \$2.10 rate per loaded mile and dividing by a |  |  |  |  | 50,000 pound load. |  |  |  |  |

## Exhibit

$\qquad$ Table 6 -E

## Comparison of Relative Return Between Markets

Federal Order 1007 \& Federal Order 1032
CY 2004

| 2004 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Blend Price - F.O. 7 | \$14.02 | \$14.23 | \$15.61 | \$16.72 | \$20.27 | \$20.11 | \$19.10 | \$16.17 | \$16.43 | \$16.78 |  |  | \$16.94 |
| Loc Adj @ Little Rock, AR | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 |  |  | -\$0.30 |
| F.O. 7 Blend @ Location | \$13.72 | \$13.93 | \$15.31 | \$16.42 | \$19.97 | \$19.81 | \$18.80 | \$15.87 | \$16.13 | \$16.48 |  |  | \$16.64 |
| Freight from Ada, OK | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 | \$1.40 |  |  | \$1.40 |
| Net Return | \$12.32 | \$12.53 | \$13.91 | \$15.02 | \$18.57 | \$18.41 | \$17.40 | \$14.47 | \$14.73 | \$15.08 |  |  | \$15.24 |
|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average |
| Blend Price - F.O. 7 | \$14.02 | \$14.23 | \$15.61 | \$16.72 | \$20.27 | \$20.11 | \$19.10 | \$16.17 | \$16.43 | \$16.78 |  |  | \$16.94 |
| Loc Adj @ Ft. Smith, AR | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 | -\$0.30 |  |  | -\$0.30 |
| F.O. 7 Blend @ Location | \$13.72 | \$13.93 | \$15.31 | \$16.42 | \$19.97 | \$19.81 | \$18.80 | \$15.87 | \$16.13 | \$16.48 |  |  | \$16.64 |
| Freight from Ada, OK | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 | \$0.74 |  |  | \$0.74 |
| Net Return | \$12.98 | \$13.19 | \$14.57 | \$15.68 | \$19.23 | \$19.07 | \$18.06 | \$15.13 | \$15.39 | \$15.74 |  |  | \$15.90 |
|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Avg |
| Blend Price - F.O. 32 | \$12.30 | \$12.66 | \$14.63 | \$15.64 | \$18.40 | \$18.23 | \$16.03 | \$14.46 | \$14.93 | \$14.70 |  |  | \$15.20 |
| Loc Adj @ Tulsa, OK | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 | \$0.60 |  |  | \$0.60 |
| F.O. 32 Blend @ Location | \$12.90 | \$13.26 | \$15.23 | \$16.24 | \$19.00 | \$18.83 | \$16.63 | \$15.06 | \$15.53 | \$15.30 |  |  | \$15.80 |
| Freight from Ada, OK | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 | \$0.52 |  |  | \$0.52 |
| Net Return | \$12.38 | \$12.74 | \$14.71 | \$15.72 | \$18.48 | \$18.31 | \$16.11 | \$14.54 | \$15.01 | \$14.78 |  |  | \$15.28 |
| FO 7 Net Gain |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tulsa vs. Little Rock, AR | -\$0.07 | -\$0.22 | -\$0.81 | -\$0.71 | \$0.08 | \$0.09 | \$1.28 | -\$0.08 | -\$0.29 | \$0.29 |  |  | -\$0.04 |
| Tulsa vs. Ft. Smith, AR | \$0.60 | \$0.45 | -\$0.14 | -\$0.04 | \$0.75 | \$0.76 | \$1.95 | \$0.59 | \$0.38 | \$0.96 |  |  | \$0.62 |
| Freight return is computed by multiplying road miles by |  |  |  | \$2.10 rate per loaded mile and dividing by a |  |  |  |  | 50,000 pound load. |  |  |  |  |

Exhibit $\qquad$ Table 7-A
Comparison of Relative Return Between Markets
Federal Order 1030 \& Federal Order 1032
CY 2000

| 2000 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Blend Price - F.O. 32 | \$11.23 | \$11.00 | \$10.91 | \$10.84 | \$10.96 | \$11.16 | \$11.95 | \$11.61 | \$11.97 | \$11.40 | \$10.85 | \$11.38 | \$11.27 |
| Loc Adj @ St. Louis | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F.O. 32 Blend @ Location | \$11.23 | \$11.00 | \$10.91 | \$10.84 | \$10.96 | \$11.16 | \$11.95 | \$11.61 | \$11.97 | \$11.40 | \$10.85 | \$11.38 | \$11.27 |
| Freight from Lancaster, WI | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 |
| Net Return from Order 32 | \$9.80 | \$9.57 | \$9.48 | \$9.41 | \$9.53 | \$9.73 | \$10.52 | \$10.18 | \$10.54 | \$9.97 | \$9.42 | \$9.95 | \$9.84 |
| Blend Price - F.O. 32 | \$11.23 | \$11.00 | \$10.91 | \$10.84 | \$10.96 | \$11.16 | \$11.95 | \$11.61 | \$11.97 | \$11.40 | \$10.85 | \$11.38 | \$11.27 |
| Loc Adj @ Des Moines | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 |
| F.O. 32 Blend @ Location | \$11.03 | \$10.80 | \$10.71 | \$10.64 | \$10.76 | \$10.96 | \$11.75 | \$11.41 | \$11.77 | \$11.20 | \$10.65 | \$11.18 | \$11.07 |
| Freight from Melrose MN | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 |
| Net Return from Order 32 | \$9.57 | \$9.34 | \$9.25 | \$9.18 | \$9.30 | \$9.50 | \$10.29 | \$9.95 | \$10.31 | \$9.74 | \$9.19 | \$9.72 | \$9.61 |
|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average |
| Blend Price - F.O. 30 | \$10.48 | \$10.10 | \$10.18 | \$10.15 | \$10.27 | \$10.43 | \$11.36 | \$10.97 | \$11.46 | \$10.88 | \$10.00 | \$10.60 | \$10.57 |
| Loc Adj @ Lancaster, WI | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 |
| F.O. 30 Blend @ Location | \$10.43 | \$10.05 | \$10.13 | \$10.10 | \$10.22 | \$10.38 | \$11.31 | \$10.92 | \$11.41 | \$10.83 | \$9.95 | \$10.55 | \$10.52 |
| Blend Price - F.O. 30 | \$10.48 | \$10.10 | \$10.18 | \$10.15 | \$10.27 | \$10.43 | \$11.36 | \$10.97 | \$11.46 | \$10.88 | \$10.00 | \$10.60 | \$10.57 |
| Loc Adj @ Meirose | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F.O. 30 Blend @ Location | \$10.48 | \$10.10 | \$10.18 | \$10.15 | \$10.27 | \$10.43 | \$11.36 | \$10.97 | \$11.46 | \$10.88 | \$10.00 | \$10.60 | \$10.57 |


| Adv FO 32 Lancaster | $-\$ 0.63$ | $-\$ 0.48$ | $-\$ 0.65$ | $-\$ 0.69$ | $-\$ 0.69$ | $-\$ 0.65$ | $-\$ 0.79$ | $-\$ 0.74$ | $-\$ 0.87$ | $-\$ 0.86$ | $-\$ 0.53$ | $-\$ 0.60$ | $-\$ 0.68$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Adv FO 32 Melrose | $-\$ 0.91$ | $-\$ 0.76$ | $-\$ 0.93$ | $-\$ 0.97$ | $-\$ 0.97$ | $-\$ 0.93$ | $-\$ 1.07$ | $-\$ 1.02$ | $-\$ 1.15$ | $-\$ 1.14$ | $-\$ 0.81$ | $-\$ 0.88$ | $-\$ 0.96$ |

Freight return is computed by multiplying road miles by
\$2.10 rate per loaded mile and dividing by a
50,000 pound load.

Exhibit $\qquad$ Table 7-B
Comparison of Relative Return Between Markets
Federal Order 1030 \& Federal Order 1032
CY 2001

| 2001 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Blend Price - F.O. 32 | \$11.85 | \$11.82 | \$12.74 | \$13.42 | \$14.80 | \$15.79 | \$16.14 | \$16.29 | \$16.56 | \$14.92 | \$13.17 | \$12.46 | \$14.16 |
| Loc Adj @ St. Louis | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F.O. 32 Blend @ Location | \$11.85 | \$11.82 | \$12.74 | \$13.42 | \$14.80 | \$15.79 | \$16.14 | \$16.29 | \$16.56 | \$14.92 | \$13.17 | \$12.46 | \$14.16 |
| Freight from Lancaster, WI | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.30 | \$1.30 | \$1.30 | \$1.30 | \$1.39 |
| Net Return from Order 32 | \$10.42 | \$10.39 | \$11.31 | \$11.99 | \$13.37 | \$14.36 | \$14.71 | \$14.86 | \$15.26 | \$13.62 | \$11.87 | \$11.16 | \$12.78 |
| Blend Price - F.O. 32 | \$11.85 | \$11.82 | \$12.74 | \$13.42 | \$14.80 | \$15.79 | \$16.14 | \$16.29 | \$16.56 | \$14.92 | \$13.17 | \$12.46 | \$14.16 |
| Loc Adj @ Des Moines | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 |
| F.O. 32 Blend @ Location | \$11.65 | \$11.62 | \$12.54 | \$13.22 | \$14.60 | \$15.59 | \$15.94 | \$16.09 | \$16.36 | \$14.72 | \$12.97 | \$12.26 | \$13.96 |
| Freight from Melrose MN | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 |
| Net Return from Order 32 | \$10.19 | \$10.16 | \$11.08 | \$11.76 | \$13.14 | \$14.13 | \$14.48 | \$14.63 | \$14.90 | \$13.26 | \$11.51 | \$10.80 | \$12.51 |
|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average |
| Blend Price - F.O. 30 | \$11.02 | \$11.15 | \$12.20 | \$12.89 | \$14.50 | \$15.52 | \$15.91 | \$16.06 | \$16.28 | \$14.75 | \$12.45 | \$12.19 | \$13.74 |
| Loc Adj @ Lancaster, WI | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 |
| F.O. 30 Blend @ Location | \$10.97 | \$11.10 | \$12.15 | \$12.84 | \$14.45 | \$15.47 | \$15.86 | \$16.01 | \$16.23 | \$14.70 | \$12.40 | \$12.14 | \$13.69 |
| Blend Price - F.O. 30 | \$11.02 | \$11.15 | \$12.20 | \$12.89 | \$14.50 | \$15.52 | \$15.91 | \$16.06 | \$16.28 | \$14.75 | \$12.45 | \$12.19 | \$13.74 |
| Loc Adj @ Melrose | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F.O. 30 Blend @ Location | \$11.02 | \$11.15 | \$12.20 | \$12.89 | \$14.50 | \$15.52 | \$15.91 | \$16.06 | \$16.28 | \$14.75 | \$12.45 | \$12.19 | \$13.74 |
| Adv FO 32 Lancaster | -\$0.55 | -\$0.71 | -\$0.84 | -\$0.85 | -\$1.08 | -\$1.11 | -\$1.15 | -\$1.15 | -\$0.97 | -\$1.08 | -\$0.53 | -\$0.98 | -\$0.92 |
| Adv FO 32 Melrose | -\$0.83 | -\$0.99 | -\$1.12 | -\$1.13 | -\$1.36 | -\$1.39 | -\$1.43 | -\$1.43 | -\$1.38 | -\$1.49 | -\$0.94 | -\$1.39 | -\$1.24 |
| Freight return is computed by multiplying road miles by |  |  |  | \$2.10 rate per loaded mile and dividing by a |  |  |  |  | 50,000 pound load. |  |  |  |  |

## Exhibit

$\qquad$ Table 7-C

## Comparison of Relative Return Between Markets

## Federal Order 1030 \& Federal Order 1032

## CY 2002

| 2002 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Blend Price - F.O. 32 | \$12.61 | \$12.32 | \$11.66 | \$11.68 | \$11.47 | \$11.00 | \$10.44 | \$10.58 | \$10.74 | \$11.18 | \$10.74 | \$10.67 | \$11.26 |
| Loc Adj @ St. Louis | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F.O. 32 Blend @ Location | \$12.61 | \$12.32 | \$11.66 | \$11.68 | \$11.47 | \$11.00 | \$10.44 | \$10.58 | \$10.74 | \$11.18 | \$10.74 | \$10.67 | \$11.26 |
| Freight from Lancaster, WI | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.30 | \$1.30 | \$1.30 | \$1.30 | \$1.39 |
| Net Return from Order 32 | \$11.18 | \$10.89 | \$10.23 | \$10.25 | \$10.04 | \$9.57 | \$9.01 | \$9.15 | \$9.44 | \$9.88 | \$9.44 | \$9.37 | \$9.87 |
| Blend Price - F.O. 32 | \$12.61 | \$12.32 | \$11.66 | \$11.68 | \$11.47 | \$11.00 | \$10.44 | \$10.58 | \$10.74 | \$11.18 | \$10.74 | \$10.67 | \$11.26 |
| Loc Adj @ Des Moines | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 |
| F.O. 32 Blend @ Location | \$12.41 | \$12.12 | \$11.46 | \$11.48 | \$11.27 | \$10.80 | \$10.24 | \$10.38 | \$10.54 | \$10.98 | \$10.54 | \$10.47 | \$11.06 |
| Freight from Melrose MN | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 |
| Net Return from Order 32 | \$10.95 | \$10.66 | \$10.00 | \$10.02 | \$9.81 | \$9.34 | \$8.78 | \$8.92 | \$9.08 | \$9.52 | \$9.08 | \$9.01 | \$9.60 |
|  | Jan | Feb | Mar | Apr | May | Jun | Jui | Aug | Sep | Oct | Nov | Dec | Average |
| Blend Price - F.O. 30 | \$12.30 | \$12.04 | \$11.25 | \$11.35 | \$11.30 | \$10.72 | \$10.13 | \$10.20 | \$10.46 | \$11.03 | \$10.43 | \$10.33 | \$10.96 |
| Loc Adj @ Lancaster, WI | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 |
| F.O. 30 Blend @ Location | \$12.25 | \$11.99 | \$11.20 | \$11.30 | \$11.25 | \$10.67 | \$10.08 | \$10.15 | \$10.41 | \$10.98 | \$10.38 | \$10.28 | \$10.91 |
| Blend Price - F.O. 30 | \$12.30 | \$12.04 | \$11.25 | \$11.35 | \$11.30 | \$10.72 | \$10.13 | \$10.20 | \$10.46 | \$11.03 | \$10.43 | \$10.33 | \$10.96 |
| Loc Adj@ Melrose | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F.O. 30 Blend @ Location | \$12.30 | \$12.04 | \$11.25 | \$11.35 | \$11.30 | \$10.72 | \$10.13 | \$10.20 | \$10.46 | \$11.03 | \$10.43 | \$10.33 | \$10.96 |


| Adv FO 32 Lancaster | -\$1.07 | -\$1.10 | -\$0.97 | -\$1.05 | -\$1.21 | -\$1.10 | -\$1.07 | -\$1.00 | -\$0.97 | -\$1.10 | -\$0.94 | -\$0.91 | -\$1.04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adv FO 32 Melrose | -\$1.35 | -\$1.38 | -\$1.25 | -\$1.33 | -\$1.49 | -\$1.38 | -\$1.35 | -\$1.28 | -\$1.38 | -\$1.51 | -\$1.35 | -\$1.32 | -\$1.36 |
| Freight return is comp | lying r | miles |  | \$2.10 rate per loaded mile and dividing by a |  |  |  |  | 50,000 pound load. |  |  |  |  |

Exhibit $\qquad$ Table 7 -D
Comparison of Relative Return Between Markets

## Federal Order 1030 \& Federal Order 1032

## CY 2003

| 2003 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Blend Price - F.O. 32 | \$10.67 | \$10.41 | \$10.08 | \$10.22 | \$10.41 | \$10.44 | \$11.49 | \$12.52 | \$13.92 | \$14.23 | \$13.67 | \$12.91 | \$11.75 |
| Loc Adj @ St. Louis | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F.O. 32 Blend @ Location | \$10.67 | \$10.41 | \$10.08 | \$10.22 | \$10.41 | \$10.44 | \$11.49 | \$12.52 | \$13.92 | \$14.23 | \$13.67 | \$12.91 | \$11.75 |
| Freight from Lancaster, WI | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.30 | \$1.30 | \$1.30 | \$1.30 | \$1.39 |
| Net Return from Order 32 | \$9.24 | \$8.98 | \$8.65 | \$8.79 | \$8.98 | \$9.01 | \$10.06 | \$11.09 | \$12.62 | \$12.93 | \$12.37 | \$11.61 | \$10.36 |
| Blend Price - F.O. 32 | \$10.67 | \$10.41 | \$10.08 | \$10.22 | \$10.41 | \$10.44 | \$11.49 | \$12.52 | \$13.92 | \$14.23 | \$13.67 | \$12.91 | \$11.75 |
| Loc Adj @ Des Moines | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 |
| F.O. 32 Blend @ Location | \$10.47 | \$10.21 | \$9.88 | \$10.02 | \$10.21 | \$10.24 | \$11.29 | \$12.32 | \$13.72 | \$14.03 | \$13.47 | \$12.71 | \$11.55 |
| Freight from Melrose MN | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 |
| Net Return from Order 32 | \$9.01 | \$8.75 | \$8.42 | \$8.56 | \$8.75 | \$8.78 | \$9.83 | \$10.86 | \$12.26 | \$12.57 | \$12.01 | \$11.25 | \$10.09 |
|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average |
| Blend Price - F.O. 30 | \$10.36 | \$10.13 | \$9.65 | \$9.87 | \$10.11 | \$10.13 | \$11.37 | \$12.22 | \$13.23 | \$13.51 | \$13.40 | \$12.41 | \$11.37 |
| Loc Adj @ Lancaster, WI | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 |
| F.O. 30 Blend @ Location | \$10.31 | \$10.08 | \$9.60 | \$9.82 | \$10.06 | \$10.08 | \$11.32 | \$12.17 | \$13.18 | \$13.46 | \$13.35 | \$12.36 | \$11.32 |
| Blend Price - F.O. 30 | \$10.36 | \$10.13 | \$9.65 | \$9.87 | \$10.11 | \$10.13 | \$11.37 | \$12.22 | \$13.23 | \$13.51 | \$13.40 | \$12.41 | \$11.37 |
| Loc Adj @ Melrose | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F.O. 30 Blend @ Location | \$10.36 | \$10.13 | \$9.65 | \$9.87 | \$10.11 | \$10.13 | \$11.37 | \$12.22 | \$13.23 | \$13.51 | \$13.40 | \$12.41 | \$11.37 |
| Adv FO 32 Lancaster | -\$1.07 | -\$1.10 | -\$0.95 | -\$1.03 | -\$1.08 | -\$1.07 | -\$1.26 | -\$1.08 | -\$0.56 | -\$0.53 | -\$0.98 | -\$0.75 | -\$0.96 |
| Adv FO 32 Melrose | -\$1.35 | -\$1.38 | -\$1.23 | -\$1.31 | -\$1.36 | -\$1.35 | -\$1.54 | -\$1.36 | -\$0.97 | -\$0.94 | -\$1.39 | -\$1.16 | -\$1.28 |
| Freight return is computed by multiplying road miles by |  |  |  | \$2.10 rate per loaded mile and dividing by a |  |  |  |  | 50,000 pound load. |  |  |  |  |

Exhibit $\qquad$ Table 7-E

## Comparison of Relative Return Between Markets

Federal Order 1030 \& Federal Order 1032
CY 2004

| 2004 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Blend Price - F.O. 32 | \$12.30 | \$12.66 | \$14.63 | \$15.64 | \$18.40 | \$18.23 | \$16.03 | \$14.46 | \$14.93 | \$14.70 |  |  | \$15.20 |
| Loc Adj @ St. Louis | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |  | \$0.00 |
| F.O. 32 Blend @ Location | \$12.30 | \$12.66 | \$14.63 | \$15.64 | \$18.40 | \$18.23 | \$16.03 | \$14.46 | \$14.93 | \$14.70 |  |  | \$15.20 |
| Freight from Lancaster, WI | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 | \$1.43 |  |  | \$1.43 |
| Net Return from Order 32 | \$10.87 | \$11.23 | \$13.20 | \$14.21 | \$16.97 | \$16.80 | \$14.60 | \$13.03 | \$13.50 | \$13.27 |  |  | \$13.77 |
| Blend Price - F.O. 32 | \$12.30 | \$12.66 | \$14.63 | \$15.64 | \$18.40 | \$18.23 | \$16.03 | \$14.46 | \$14.93 | \$14.70 |  |  | \$15.20 |
| Loc Adj @ Des Moines | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 | -\$0.20 |  |  | -\$0.20 |
| F.O. 32 Blend @ Location | \$12.10 | \$12.46 | \$14.43 | \$15.44 | \$18.20 | \$18.03 | \$15.83 | \$14.26 | \$14.73 | \$14.50 |  |  | \$15.00 |
| Freight from Melrose MN | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 | \$1.46 |  |  | \$1.46 |
| Net Return from Order 32 | \$10.64 | \$11.00 | \$12.97 | \$13.98 | \$16.74 | \$16.57 | \$14.37 | \$12.80 | \$13.27 | \$13.04 |  |  | \$13.54 |
|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Average |
| Blend Price - F.O. 30 | \$11.98 | \$12.36 | \$14.70 | \$15.55 | \$18.61 | \$17.98 | \$15.57 | \$14.26 | \$14.85 | \$14.47 |  |  | \$15.03 |
| Loc Adj @ Lancaster, WI | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 | -\$0.05 |  |  | -\$0.05 |
| F.O. 30 Blend @ Location | \$11.93 | \$12.31 | \$14.65 | \$15.50 | \$18.56 | \$17.93 | \$15.52 | \$14.21 | \$14.80 | \$14.42 |  |  | \$14.98 |
| Blend Price - F.O. 30 | \$11.98 | \$12.36 | \$14.70 | \$15.55 | \$18.61 | \$17.98 | \$15.57 | \$14.26 | \$14.26 | \$14.26 |  |  | \$14.95 |
| Loc Adj @ Melrose | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |  | \$0.00 |
| F.O. 30 Blend @ Location | \$11.98 | \$12.36 | \$14.70 | \$15.55 | \$18.61 | \$17.98 | \$15.57 | \$14.26 | \$14.26 | \$14.26 |  |  | \$14.95 |
| Adv FO 32 Lancaster | -\$1.06 | -\$1.08 | -\$1.45 | -\$1.29 | -\$1.59 | -\$1.13 | -\$0.92 | -\$1.18 | -\$1.30 | -\$1.15 |  |  | -\$1.22 |
| Adv FO 32 Melrose | -\$1.34 | -\$1.36 | -\$1.73 | -\$1.57 | .\$1.87 | -\$1.41 | -\$1.20 | -\$1.46 | -\$0.99 | -\$1.22 |  |  | -\$1.41 |
| Freight return is computed by multiplying road miles by |  |  |  | \$2.10 rate per loaded mile and dividing by a |  |  |  |  | 50,000 pound load. |  |  |  |  |

$\qquad$ Table 8 A
Comparison of Pooling vs Return Options With PROPOSED Performance Standards
in Place - 20\% \& 25\%
Sunnmary of Pooling Comparisons
January 2000 - October 2004
1,000,000 LB Producer
rouch Base Requirement of $\mathbf{3 2 , 7 8 7}$ pounds \& maximum benefit from the Transportation Credit
PPD Uses Class ill Base Zoned to Idaho location - $\mathbf{\$ 1 . 6 0}$
Totals / Averages Assume Pool Every Month

| Assumptions |  | Idaho |
| :--- | ---: | ---: |
| Transport Volume |  | 50,000 |
| Rate Per Mile |  | 2.00 |
| Miles |  | 586 |
| Haul Credit e5500 miles |  | 275.00 |
| Rate per CWT |  | 2.19 |



Jánuary 2000 - October 2004
,000,000 LB Producer
Touch Base Requirement of 100,000 pounds \& maximum benefit from the Transportation Credit
PPD Uses Class III Base Zoned to Idaho location - $\$ 1.60$
Totals / Averages Assume Pool Every Month

| Assumptions | Idaho |
| :---: | :---: |
| Transport Volume | 50,000 |
| Rate Per Mile | \$ 2.00 |
| Miles | 686 |
| Haul Credit ©500 miles | \$ 275.00 |
| Rate per CWT | \$ 2.19 |

$$
\text { Column } 1
$$

| Column 1 |  |  |  | Columi il | Column 11 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FO 1032 <br> Monthly <br> PPD <br> (a) Denver |  | Return After Daily Delivery Million Pound Producer Idaho per cwt |  | Return After Monthly Delivery Million Pound Producer Jdaho total dollars | Monthly Return With Diversion Requirement <br> 25\% defiver/divert <br> Million Pound Producer Idaho |  |  |  |
| Jan-00 | \$ 1.73 | \$ (0.46) |  | \$ $(4,640)$ |  | \$ 0.78 | s | 4,690 |
| Feb | \$ 2.01 | \$ (0.18) |  | \$ (1,840) |  | \$ 1.06 | \$ | 7,490 |
| Mar | \$ 1.92 | \$ (0.27) |  | \$ $(2,740)$ |  | \$ 0.97 | \$ | 7,212 |
| Apr | \$ 1.98 | \$ (0.21) |  | \$ $(2,140)$ |  | \$ 1.03 | \$ | 7,812 |
| May | \$ 2.14 | \$ (0.05) |  | \$ (540) |  | \$ 1.19 | \$ | 9,412 |
| Jun | \$ 2.25 | \$ 0.06 |  | \$ 560 |  | \$ 1.30 | \$ | 10,512 |
| Jui | \$ 1.84 | \$ (0.35) |  | \$ $(3,540)$ |  | \$ 0.89 | \$ | 6,412 |
| Aug | $5 \quad 2.03$ | \$ (0.16) |  | \$ (1,640) |  | 1.08 | \$ | 7,690 |
| Sep | \$ 1.76 | \$ (0.43) |  | - $(4,340)$ |  | 0.81 | \$ | 4,990 |
| Oct | \$ 1.93 | \$ (0.26) |  | \$ $(2,640)$ |  | \$ 0.98 | \$ | 6,690 |
| Nov | \$ 2.83 | \$ 0.64 |  | \$ 6,360 |  | 1.88 | \$ | 15,690 |
| Dec | \$ 2.56 | \$ 0.37 |  | \$ 3,660 |  | 1.61 | \$ | 12,990 |
| Jan-01 | \$ 2.41 | \$ 0.22 |  | - 2,160 |  | \$ 1.46 | \$ | 11,490 |
| Feb | - 2.10 | \% (0.09) |  | \$ (540) |  | 1.15 | \$ | 6,390 |
| Mar | \$ 1.87 | \$ (0.32) |  | f $(3,240)$ |  | 0.92 | \$ | 6,712 |
| Apr | \$ 1.91 | \$ (0.28) |  | - $\langle 2,840\rangle$ |  | 0.96 | \$ | 7,112 |
| May | \$ 1.52 | \$ (0.67) |  | \$ (6,740) |  | 0.57 | \$ | 3,212 |
| Jun | \$ 1.32 | \$ (0.87) |  | \$ $(8,740)$ |  | 0.37 | \$ | 1,212 |
| Jul | \$ 1.23 | \$ (0.96) |  | \$ (9,640) |  | 0.28 | \$ | 312 |
| Aug | \$ 1.29 | \$ (0.90) |  | \$ $(9,040)$ |  | 0.34 | \$ | 290 |
| Sep | \$ 1.21 | \$ (0.98) |  | \$ (9,840) |  | 0.26 | \$ | (510) |
| Oct | \$ 0.87 | \$ (1.32) |  | \$ (13,240) |  | (0.08) | \$ | $(3,910)$ |
| Nov | \$ 2.41 | \$ 0.22 |  | \$ 2,160 |  | 1.46 | \$ | 11,490 |
| Dec | \$ 1.21 | \$ (0.98) |  | \$ (9,840) |  | 0.26 | 5 | (510) |
| Jan-02 | \$ 1.29 | \$ (0.90) |  | \$ (9,040) |  | 0.34 | \$ | 290 |
| Feb | \$ 1.24 | \$ (0.95) |  | \$ (9,540) |  | 0.29 | \$ | (210) |
| Mar | \$ 1.56 | \$ (0.63) |  | \$ (6,340) |  | 0.61 | \$ | 3,612 |
| Apr | \$ 1.38 | \$ (0.81) |  | \$ $(8,140)$ |  | 0.43 | \$ | 1,812 |
| May | \$ 1.20 | \$ (0.99) |  | \$ (9,940) |  | 0.25 | \$ | 12 |
| Jun | \$ 1.46 | \$ (0.73) |  | \$ $(7,340)$ |  | \$ 0.51 | \$ | 2,612 |
| Jul | \$ 1.66 | \$ (0.53) |  | \$ $(5,340)$ |  | 0.71 | \$ | 4,612 |
| Aug | \$ 1.59 | \$ (0.60) |  | \$ $(6,040)$ |  | 0.64 | \$ | 3,290 |
| Sep | \$ 1.37 | \$ (0.82) |  | \$ $\{8,240\}$ |  | 0.42 | \$ | 1,090 |
| Oct | \$ 1.04 | \$ (1.18) |  | \$ $(11,840)$ |  | 0.06 | \$ | $(2,510)$ |
| Nov | \$ 1.45 | \$ (0.74) |  | \$ $(7,440)$ |  | 0.50 | \$ | 1,890 |
| Dec | $5 \quad 1.48$ | \$ (0.71) |  | \$ (7,140) |  | 0.53 | \$ | 2,190 |
| Jan-03 | \$ 1.44 | \$ (0.75) |  | \$ $(7,540)$ |  | 0.49 | \$ | 1,790 |
| Feb | \$ 1.30 | \$ (0.89) |  | \$ $(8,940)$ |  | 0.35 | \$ | 390 |
| Mar | \$ 1.52 | \$ (0.67) |  | $5(6,740)$ |  | 0.57 | \$ | 3,212 |
| Apr | + 1.36 | \$ (0.83) |  | \$ $(8,340)$ |  | 0.41 | \$ | 1,612 |
| May | + 1.25 | \$ (0.94) |  | 5 (9,440) |  | 0.30 | \$ | 512 |
| Jun | \$ 1.24 | \$ (0.95) |  | \$ (9,540) |  | 0.29 | \$ | 412 |
| Jul | 0.26 | \$ (1.93) |  | \$ (19,340) |  | (0.69) | \$ | $(9,388)$ |
| Aug | s (0.73) | ( (2.92) |  | \$ $(29,240)$ |  | (1.68) | \$ | $(19,910)$ |
| Sep | \$ 0.17 | \$ (2.02) |  | \$ (20,240) |  | \$ (0.78) | \$ | $(10,910)$ |
| Oct | 0.39 | \$ (1.80) |  | S ( 18,040 ) |  | \$ (0.56) | \$ | $(8,710)$ |
| Nov | \$ 0.75 | 3 (1.44) |  | - $(14,440)$ |  | \$ (0.20) | \$ | $(5,140)$ |
| Dec | \$ 1.59 | \$ 10.60 ) |  | \$ (6,040) |  | $5 \quad 0.64$ | \$ | 3,290 |
| Jan-04 | \$ 1.24 | \$ (0.95) |  | \$ (9,540) |  | \$ 0.29 | \$ | (210) |
| Feb | \$ 1.32 | \$ (0.87) |  | - (8,740) |  | \$ 0.37 | \$ | 590 |
| Mar | \$ 0.69 | \$ (1.50) |  | \$ (15,040) |  | \$ (0.26) | \$ | $(5,088)$ |
| Apr | \$ (3.47) | \$ (5.66) |  | \$ $(56,640)$ |  | \$ (4.42) | \$ | $(46,688)$ |
| May | \$ (1.63) | \$ (3.82) |  | \$ $(38,240)$ |  | \$ (2.58) | \$ | $(28,288)$ |
| June | \$ 1.10 | \$ (1.09) |  | $5(10,940)$ |  | \$ 0.15 | \$ | (988) |
| July | \$ 1.73 | \$ (0.46) |  | \$ (4,640) |  | \$ 0.78 | \$ | 5,312 |
| August | \$ 0.97 | \$ (1.22) |  | \$ $(12,240)$ |  | \$ 0.02 | 5 | (2,910) |
| September | \$ 0.76 | \$ (1.43) |  | \$ (14,340) |  | \$ (0.19) | \$ | $(5,010)$ |
| October | \$ 1.09 | \$ (1.10) |  | \$ $(11,040)$ |  | \$ 0.14 | \$ | (1,710) |
| November |  |  |  |  |  |  |  |  |
| December |  |  |  |  |  |  |  |  |



Exhibit $\qquad$ Table 8 C
Comparison of Pooling vs Return Options With PROPOSED Performance Standards
in Place-20\% \& 25\%
Summary of Pooling Comparisons
January 2000 - October 2004
$1,000,000$ LB Producer
Touch Base Requirement of 32,787 pounds \& maximum benefit from the Transportation Credit PPD Uses Class III Base Zoned to Idaho location - $\mathbf{\$ 1 . 6 0}$
Totals / Averages Assume Depool When PPD is Negative


| Column I |  |  |  | Column II |  | Column III |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FO 1032 <br> Monthly PPD $\qquad$ |  |  | Return After Daily Delivery Million Pound Producer Idaho per cwt | Return After Monthly Delivery Million Pound Producer Idaho total dollars |  | Monthly Return One Time Touch Base <br> Million Pound Producer Idaho total dollars <br> @ Idaho $\qquad$ Dollars |  |  |  |
| Jan-00 | \$ | 1.73 | \$ (0.46) | \$ | $(4,640)$ | \$ | 0.78 | \$ | 7,081 |
| Feb | \$ | 2.01 | 5 (0.18) | \$ | $(1,840)$ | 5 | 1.06 | \$ | 10,600 |
| Mar | \$ | 1.92 | \$ (0.27) | \$ | $(2,740)$ | s | 0.97 | \$ | 9,700 |
| Apr | \$ | 1.98 | \$ (0.21) | \$ | $(2,140)$ | \$ | 1.03 | \$ | 10,300 |
| May | \$ | 2.14 | \$ (0.05) | \$ | (540) | \$ | 1.19 | \$ | 11,900 |
| Jun | 5 | 2.25 | \$ 0.06 | \$ | 560 | s | 1.30 | \$ | 13,000 |
| Jut | \$ | 1.84 | \$ (0.35) | \$ | $(3,540)$ | \$ | 0.89 | \$ | 8,900 |
| Aug | \$ | 2.03 | \$ (0.16) | \$ | $(1,640)$ | \$ | 1.08 | \$ | 10,800 |
| Sep | \$ | 1.76 | \$ (0.43) | 5 | $(4,340)$ | s | 0.81 | 5 | 8,100 |
| Oct | 5 | 1.93 | \$ (0.26) | \$ | $(2,540)$ | \$ | 0.98 | \$ | 9,800 |
| Nov | \$ | 2.83 | \$ 0.64 | \$ | 6,360 | \$ | 1.88 | \$ | 18,800 |
| Dec | $\leqslant$ | 2.56 | S 0.37 | S | 3,660 | \$ | 1.61 | s | 16,100 |
| Jan-01 | s | 2.41 | \$ 0.22 | \$ | 2,160 | \$ | 1.46 | \$ | 14,600 |
| Feb | \$ | 2.10 | \$ (0.09) | \$ | (940) | \$ | 1.15 | \$ | 11,500 |
| Mar | s | 1.87 | \$ (0.32) | \$ | $(3,240)$ | \$ | 0.92 | 5 | 9,200 |
| Apr | \$ | 1.91 | 5 (0.28) | \$ | $(2,840)$ | \$ | 0.96 | \$ | 9,600 |
| May | \$ | 1.52 | \$ (0.67) | \$ | $(6,740)$ | \$ | 0.57 | \$ | 5,700 |
| Jun | \$ | 1.32 | \$ (0.87) | \$ | $(8,740)$ | \$ | 0.37 | \$ | 3,700 |
| Jul | \$ | 1.23 | \$ (0.96) | \$ | $(9,640)$ | \$ | 0.28 | s | 2,800 |
| Aug | \$ | 4.29 | 5 (0.90) | \$ | $(9,040)$ | \$ | 0.34 | \$ | 3,400 |
| Sep | \$ | 1.21 | \$ (0.98) | \$ | (9,840) | \$ | 0.26 | \$ | 2,600 |
| Nov | \$ | 2.41 | \$ 0.22 | \$ | 2,160 | \$ | 1.46 | \$ | 14,600 |
| Dec | 5 | 1.21 | 5 (0.98) | S | $(9,840)$ | \$ | 0.26 | s | 2,600 |
| Jan-02 | \$ | 1.29 | \$ (0.90) | \$ | $(9,040)$ | \$ | 0.34 | \$ | 3,400 |
| Feb | \$ | 1.24 | \$ (0.95) | \$ | $(9,540)$ | \$ | 0.29 | \$ | 2,900 |
| Mar | \$ | 1.56 | \$ (0.63) | \$ | $(6,340)$ | s | 0.61 | s | 6,100 |
| Apr | \$ | 1.38 | \$ (0.81) | \$ | $(8,140)$ | \$ | 0.43 | \$ | 4,300 |
| May | \$ | 1.20 | \$ (0.99) | \$ | $(9,940)$ | \$ | 0.25 | \$ | 2,500 |
| Jun | 5 | 1.46 | \$ (0.73) | \$ | $(7,340)$ | s | 0.51 | 5 | 5,100 |
| Jul | 5 | 1.66 | \$ (0.53) | \$ | $(5,340)$ | \$ | 0.71 | \$ | 7,100 |
| Aug | \$ | 1.59 | \$ (0.60) | \$ | $(6,040)$ | \$ | 0.64 | \$ | 6,400 |
| Sep | \$ | 1.37 | \$ (0.82) | \$ | $(8,240)$ | \$ | 0.42 | s | 4,200 |
| Oct | s | 1.01 | \$ (1.18) | \$ | $(11,840)$ | \$ | 0.06 | \$ | 600 |
| Nov | \$ | 1.45 | \$ (0.74) | \$ | $(7,440)$ | \$ | 0.50 | \$ | 5,000 |
| Dec | 5 | 1.48 | \$ (0.71) | 5 | $(7,140)$ | s | 0.53 | \$ | 5,300 |
| Jan-03 | \$ | 1.44 | \$ (0.75) | s | (7,540) | s | 0.49 | \$ | 4,900 |
| Feb | s | 1.30 | S (0.89) | \$ | $(8,940)$ | \$ | 0.35 | \$ | 3,500 |
| Mar | \$ | 1.52 | \$ (0.67) | \$ | $(6,740)$ | \$ | 0.57 | \$ | 5,700 |
| Apr | 5 | 1.36 | \$ (0.83) | \$ | $(8,340)$ | 5 | 0.41 | \$ | 4,100 |
| May | 5 | 1.25 | 5 (0.94) | \$ | (9,440) | \$ | 0.30 | \$ | 3,000 |
| Jun | \$ | 1.24 | \$ (0.95) | \$ | $(9,540)$ | \$ | 0.29 | \$ | 2,900 |
| Dec | \$ | 1.59 | $5(0.60)$ | \$ | $(6,040)$ | s | 0.64 | \$ | 6,400 |
| Jan-04 | \$ | 1.24 | \$ (0.95) | \$ | $(9,540)$ | s | 0.29 | \$ | 2,900 |
| Feb | \$ | 1.32 | \$ (0.87) | \$ | $(8,740)$ | \$ | 0.37 | \$ | 3,700 |
| Jun | \$ | 1.10 | \$ (1.09) | \$ | (10,940) | \$ | 0.15 | \$ | 1,500 |
| Jul | 5 | 1.73 | \$ (0.46) | \$ | $(4,640)$ | 5 | 0.78 | \$ | 7,800 |
| Aug | \$ | 0.97 | \$ (1.22) | \$ | $(12,240)$ | \$ | 0.02 | \$ | 200 |
| Oct | \$ | 1.09 | \$ (1.10) | \$ | $(11,040)$ | \$ | (0.19) | \$ | $(1,900)$ |
| Nov Dec |  |  |  |  |  |  |  |  |  |



Exhibit Table 8 D
Comparison of Pooling vs Return Options With PROPOSED Performance Standards
in Place - 20\% \& 25\%
Summary of Pooling Comparisons
January 2000 . October 2004
1,000,000 LB Producer
Touch Base Requirement of 100,000 pounds \& maximum benefit from the Transportation Credit
PPD Uses Class III Base Zoned to Idaho location - $\$ 1.60$
Totals / Averages Assume Depool When PPD is Negative

|  | Assumptions |  |
| :--- | ---: | ---: |
| Transport Volume |  | 50,000 |
| Rate Per Mile |  | $\$$ |
| Miles |  | 2.00 |
| Haul Credit @500 miles |  | 586 |
| Rate per CWT |  | 275.00 |


| Columi 1 |  |  |  |  | Column 11 |  | Column III |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FO 1032 <br> Monthly PPD <br> © Denver |  |  | Return After Daily Delivery Million Pound Producer Idaho per cwt |  | Return After Monthly Delivery Million Pound Producer Idaho total dollars |  | Monthly Return With Diversion Requirement  <br> $\mathbf{2 5 \%}$ deliver/divert $\mathbf{7 5 \%}$ <br> Million Pound Producer  <br> Idaho  <br> @ Idaho Dollars |  |  |  |
| Jan-00 | \$ | 1.73 | \$ | (0.46) | \$ | $(4,640)$ | \$ | 0.78 | \$ | 4,690 |
| Feb | \$ | 2.01 |  | (0.18) | 5 | $(1,840)$ | \$ | 1.06 | \$ | 7,490 |
| Mar | \$ | 1.92 | \$ | (0.27) | \$ | $(2,740)$ | \$ | 0.97 | \$ | 7,212 |
| Apr | \$ | 1.98 | \$ | (0.21) | \$ | $(2,140)$ | \$ | 1.03 | \$ | 7,812 |
| May | \$ | 2.14 | \$ | (0.05) | \$ | (540) | \$ | 1.19 | \$ | 9,412 |
| Jun | \$ | 2.25 | \$ | 0.06 | \$ | 560 | \$ | 1.30 | \$ | 10,512 |
| Jul | \$ | 1.84 |  | (0.35) | \$ | $(3,540)$ | \$ | 0.89 | \$ | 6,412 |
| Aug | \$ | 2.03 |  | (0.16) | \$ | $(1,640)$ | \$ | 1.08 | \$ | 7,690 |
| Sep | \$ | 1.76 | \$ | (0.43) | \$ | $(4,340)$ | \$ | 0.81 | \$ | 4,990 |
| Oct | \$ | 1.93 |  | (0.26) | \$ | (2,040) | \$ | 0.58 | \$ | 6,690 |
| Nov | \$ | 2.83 | \$ | 0.64 | \$ | 6,360 | \$ | 1.88 | \$ | 15,690 |
| Dec | S | 2.56 | \$ | 0.37 | \$ | 3,660 | 5 | 1.61 | 5 | 12,990 |
| Jan-01 | \$ | 2.41 | \$ | 0.22 | \$ | 2,160 | \$ | 1.46 | \$ | 11,490 |
| Feb | \$ | 2.10 |  | (0.09) | \$ | (940) | \$ | 1.15 | \$ | 8,390 |
| Mar | \$ | 1.87 | \$ | (0.32) | \$ | $(3,240)$ | \$ | 0.92 | \$ | 6,712 |
| Apr | \$ | 1.91 |  | (0.28) | \$ | $(2,840)$ | \$ | 0.96 | \$ | 7,112 |
| May | \$ | 1.52 |  | (0.67) | \$ | $(6,740)$ | \$ | 0.57 | \$ | 3,212 |
| Jun | \$ | 1.32 |  | (0.87) | \$ | $(8,740)$ | \$ | 0.37 | \$ | 1,212 |
| Jul | \$ | 1.23 |  | (0.96) | \$ | $(9,640)$ | \$ | 0.28 | \$ | 312 |
| Aug | \$ | 1.29 |  | (0.90) | \$ | $(9,040)$ | \$ | 0.34 | \$ | 290 |
| Sep | \$ | 1.21 |  | (0.98) | \$ | $(9,840)$ | \$ | 0.26 | \$ | (510) |
| Nov | \$ | 2.41 |  | 0.22 | \$ | 2,160 | \$ | 1.46 | \$ | 11,490 |
| Dec | \$ | 1.21 | \$ | (0.98) | \$ | $(9,840)$ | 5 | 0.26 | \$ | (510) |
| Jan-02 | \$ | 1.29 |  | (0.90) | \$ | $(9,040)$ | \$ | 0.34 | \$ | 290 |
| Feb | \$ | 1.24 |  | (0.95) | \$ | $(9,540)$ | \$ | 0.29 | \$ | (210) |
| Mar | \$ | 1.56 |  | (0.63) | \$ | $(6,340)$ | \$ | 0.61 | \$ | 3,612 |
| Apr | \$ | 1.38 |  | (0.81) | \$ | $(8,140)$ | \$ | 0.43 | \$ | 1,812 |
| May | \$ | 1.20 |  | (0.99) | \$ | $(9,940)$ | \$ | 0.25 | \$ | 12 |
| Jun | \$ | 1.46 |  | (0.73) | \$ | $(7,340)$ | \$ | 0.51 | \$ | 2,612 |
| Jul | \$ | 1.66 |  | (0.53) | \$ | $(5,340)$ | \$ | 0.71 | \$ | 4,612 |
| Aug | \$ | 1.59 |  | (0.60) | \$ | $(6,040)$ | \$ | 0.64 | \$ | 3,290 |
| Sep | \$ | 1.37 |  | (0.82) | \$ | $(8,240)$ | \$ | 0.42 | \$ | 1,090 |
| Oct | \$ | 1.01 |  | (1.18) | \$ | $(11,840)$ | \$ | 0.06 | \$ | $(2,510)$ |
| Nov | \$ | 1.45 |  | (0.74) | \$ | $(7,440)$ | \$ | 0.50 | \$ | 1,890 |
| Dec | 5 | 1.48 | \$ | (0.71) | \$ | $(7,140)$ | \$ | 0.53 | 5 | 2,190 |
| Jan-03 | \$ | 1.44 |  | (0.75) | \$ | $(7,540)$ | 5 | 0.49 | \$ | 1,790 |
| Feb | \$ | 1.30 |  | (0.89) | \$ | $(8,940)$ | \$ | 0.35 | \$ | 390 |
| Mar | \$ | 1.52 |  | (0.67) | \$ | (6,740) | \$ | 0.57 | \$ | 3,212 |
| Apr | \$ | 1.36 |  | (0.83) | \$ | $(8,340)$ | \$ | 0.41 | \$ | 1,612 |
| May | \$ | 1.25 |  | (0.94) | \$ | $(9,440)$ | \$ | 0.30 | \$ | 512 |
| Jun | \$ | 1.24 |  | (0.95) | \$ | $(9,540)$ | \$ | 0.29 | \$ | 412 |
| Dec | \$ | 1.59 | \$ | (0.60) | \$ | $(6,040)$ | \$ | 0.64 | \$ | 3,290 |
| Jan-04 | \$ | 1.24 |  | (0.95) | \$ | $(9,540)$ | \$ | 0.29 | \$ | (210) |
| Feb | \$ | 1.32 |  | (0.87) | \$ | $(8,740)$ | \$ | 0.37 | \$ | 590 |
| June | \$ | 1.10 |  | (1.09) | \$ | $(10,940)$ | \$ | 0.15 | \$ | (988) |
| July | \$ | 1.73 |  | (0.46) | \$ | $(4,640)$ | \$ | 0.78 | \$ | 5,312 |
| August | \$ | 0.97 |  | (1.22) | \$ | $(12,240)$ | \$ | 0.02 | \$ | $(2,910)$ |
| October | \$ | 1.09 |  | (1.10) | \$ | $(11,040)$ | \$ | (0.19) | \$ | $(4,185)$ |
| November |  |  |  |  |  |  |  |  |  |  |
| December |  |  |  |  |  |  |  |  |  |  |



Exhibit _ Table 8 E
Comparison of Pooling vs Return Options With PROPOSED Performance Standards
in Place - $20 \%$ \& $\mathbf{2 5} \%$
Summary of Pooling comparisons
January 2000 - October 2004
1,000,000 LB Producer
Touch Base Requirement of $\mathbf{3 2 , 7 8 7}$ pounds \& maximum benefit from the Transportation Credit
PPD Uses Class IV Base Zoned to Idaho location - $\$ 1.60$
Totals / Averages Assume Pool Every Month

|  | Assumptions |  |
| :--- | ---: | ---: |
| Transport Volume |  | 50,000 |
| Rate Per Mile | $\$$ | 2,00 |
| Miles |  | 686 |
| Haul Credit @500 miles |  | 275,00 |
| Rate per CWT |  | 2,19 |



| Column 1 |  |  |  |  | Column il |  | Column III |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FO 1032 <br> Monthly <br> PPD <br> (4) Denver |  |  | Return After Daily Delivery Million Pound Producer Idaho per cwt |  | Return After Monthly Delivery Million Pound Producer Idaho total dollars |  | Monthly Return One Time Touch Base Million Pound Producer Idaho total dollars <br> © Idaho |  |  |  |
| Jan-00 | \$ | 9.05 | \$ | (1.14) | \$ | $(11,440)$ |  | \$ 0.10 | \$ | 281 |
| Feb | \$ | 0.75 | \$ | (1.44) | \$ | $(14,440)$ |  | \$ (0.20) | \$ | $(2,000)$ |
| Mar | \$ | 0.46 | \$ | (1.73) | \$ | (17,340) |  | \$ (0.49) | \$ | $(4,900)$ |
| Apr | \$ | 0.01 |  | (2.18) | \$ | $(21,840)$ |  | \$ (0.94) | \$ | $(9,400)$ |
| May | \$ | (0.40) | \$ | (2.59) | \$ | $(25,940)$ |  | \$ (4.35) | \$ | $(13,500)$ |
| Jun | \$ | (0.67) |  | (2.86) | \$ | $(28,640)$ |  | \$ (1.62) | \$ | $(16,200)$ |
| Jul | \$ | 0.63 | \$ | (1.56) | \$ | $(15,640)$ |  | \$ (0.32) | \$ | $(3,200)$ |
| Aug | \$ | 0.29 | 5 | (1.90) | \$ | $(19,040)$ |  | \$ (0.66) | \$ | $(6,600)$ |
| Sep | \$ | 0.58 | \$ | (1.61) | \$ | $(16,140)$ |  | \$ (0.37) | \$ | $(3,700)$ |
| Oct | \$ | 0.14 | \$ | (2.08) | \$ | (20,540) |  | - (0.81) | \$ | $(8,700)$ |
| Nov | \$ | (1.60) | \$ | (3.79) | 5 | (37,940) |  | \$ (2.55) | \$ | $(25,500)$ |
| Dec | \$ | (1.34) | \$ | (3.53) | 5 | $(35,340)$ |  | \$ (2.29) | \$ | $(22,900)$ |
| Jan-01 | \$ | 0.27 | \$ | (1.92) | \$ | $(19,240)$ |  | \$ (0.68) | \$ | $(6,800)$ |
| Feb | \$ | (0.33) | \$ | (2.52) | \$ | (25,240) |  | \$ (1.28) | \$ | $(12,800)$ |
| Mar | \$ | (0.17) | \$ | (2.36) | \$ | $(23,640)$ |  | \$ (1.12) | \$ | $(11,200)$ |
| Apr | \$ | (0.44) | \$ | (2.63) | \$ | $(26,340)$ |  | \$ (1.39) | \$ | $(13,900)$ |
| May | \$ | 0.31 | 5 | (1.88) | \$ | $(18,840)$ |  | ) (0.64) | \$ | $(6,400)$ |
| Jun | \$ | 1.01 | \$ | (1.18) | \$ | (11,840) |  | \$ 0.06 | \$ | 600 |
| Jul | \$ | 1.88 | \$ | (0.31) | \$ | $(3,140)$ |  | \$ 0.93 | \$ | 9,300 |
| Aug | \$ | 1.78 | \$ | (0.41) | \$ | $(4,140)$ |  | \$ 0.83 | \$ | 8,300 |
| Sep | \$ | 1.52 | \$ | (0.67) | \$ | $(6,740)$ |  | \$ 0.57 | \$ | 6,700 |
| Oct | \$ | 2.70 | \$ | 0.51 | \$ | 5,060 |  | \$ 1.75 | \$ | 17,500 |
| Nov | \$ | 1.75 | \$ | (0.44) | \$ | $(4,440)$ |  | \$ 0.80 | \$ | 8,000 |
| Dec | \$ | 1.22 | 5 | (0.97) | \$ | $(9,740)$ |  | $5 \quad 0.27$ | \$ | 2,700 |
| Jan-02 | \$ | 1.23 | \$ | (0.96) | \$ | $(9,640)$ |  | + 0.28 | \$ | 2,800 |
| Feb | \$ | 1.33 | \$ | (0.86) | \$ | $(8,640)$ |  | - 0.38 | \$ | 3,800 |
| Mar | \$ | 0.79 | \$ | (1.40) | \$ | $(14,040)$ |  | \$ (0.16) | \$ | $(1,600)$ |
| Apr | \$ | 1.14 | \$ | (1.05) | \$ | $(10,540)$ |  | \$ 0.19 | \$ | 1,900 |
| May | \$ | 1.45 | \$ | (0.74) | \$ | $(7,440)$ |  | \$ 0.50 | \$ | 5,000 |
| Jun | \$ | 1.03 | \$ | (1.16) | \$ | (11,640) |  | \$ 0.08 | \$ | 800 |
| Jul | \$ | 0.54 | \$ | (1.65) | \$ | $(16,540)$ |  | S (0.41) | 5 | $(4,100)$ |
| Aug | \$ | 0.72 | \$ | (1.47) | \$ | $(14,740)$ |  | \$ (0.23) | \$ | $(2,300)$ |
| Sep | \$ | 1.07 | \$ | (1.12) | \$ | $(11,240)$ |  | \$ 0.12 | \$ | 1,200 |
| Oct | \$ | 1.23 | \$ | (0.96) | \$ | $(9,640)$ |  | \$ 0.28 | \$ | 2,800 |
| Nov | \$ | 0.74 | \$ | (1.48) | \$ | $(14,840)$ |  | \$ (0.24) | \$ | $(2,400)$ |
| Dec | \$ | 0.73 | \$ | (1.46) | \$ | $(14,640)$ |  | \$ (0.22) | \$ | $(2,200)$ |
| Jan-03 | \$ | 1.15 | \$ | (1.04) | \$ | $(10,440)$ | \$ | - 0.20 | \$ | 2,000 |
| Feb | \$ | 1.15 | \$ | (1.04) | \$ | $(10,440)$ |  | \$ 0.20 | \$ | 2,000 |
| Mar | \$ | 0.84 | \$ | (1.35) | \$ | $(13,540)$ |  | \$ 10.11) | \$ | $(1,100)$ |
| Apr | \$ | 1.04 | \$ | (1.15) | \$ | $(11,540)$ |  | \$ 0.09 | \$ | 900 |
| May | \$ | 1.22 | * | (0.97) | \$ | $(9,740)$ |  | \$ 0.27 | \$ | 2,700 |
| Jun | \$ | 1.23 | \$ | (0.96) | \$ | $(9,640)$ | s | S 0.28 | \$ | 2,800 |
| Jul | \$ | 2.09 | \$ | (0.10) | \$ | $(1,040)$ | \$ | \$ 1.14 | \$ | 11,400 |
| Aug | \$ | 2.93 | * | 0.74 | \$ | 7,360 | \$ | \$ 1.98 | \$ | 19,800 |
| Sep | \$ | 4.42 | \$ | 2.23 | \$ | 22,260 | \$ | \$ 3.47 | \$ | 34,700 |
| Oct | \$ | 4.62 | \$ | 2.43 | \$ | 24,260 | \$ | \$ 3.67 | \$ | 36,700 |
| Nov | \$ | 3.92 | \$ | 1,73 | s | 17,260 | \$ | \$ 2.97 | \$ | 29,700 |
| Dec | 5 | 2.94 | 5 | 0.75 | 5 | 7,460 | \$ | \$ 1.99 | 5 | 19,900 |
| Jan-04 | \$ | 1.88 | 5 | (0.31) | \$ | $(3,140)$ | \$ | \$ 0.93 | \$ | 9,300 |
| Feb | \$ | 1.00 | 5 | (1.19) | \$ | $(11,940)$ | \$ | \$ 0.05 | \$ | 500 |
| Mar | \$ | 1.08 | \$ | (1.11) | \$ | $(11,140)$ | \$ | \$ 0.13 | \$ | 1,300 |
| Apr | 5 | 1.62 | \$ | (0.57) | \$ | $(5,740)$ | \$ | \$ 0.67 | \$ | 6,700 |
| May | \$ | 4.45 | - | 2.26 | \$ | 22,560 | \$ | \$ 3.50 | \$ | 35,000 |
| Jun | s | 5.06 | 5 | 2.87 | \$ | 28,660 | \$ | \$ 4.11 | \$ | 41,100 |
| Jul | \$ | 3.27 | \$ | 1.08 | \$ | 10,760 | \$ | \$ 2.32 | \$ | 23,200 |
| Aug | \$ | 2.55 | \$ | 0.36 | \$ | 3,560 | \$ | \$ 9.60 | \$ | 16,000 |
| Sep | \$ | 2.48 | 5 | 0.29 | \$ | 2,860 | \$ | \$ 1.53 | \$ | 15,300 |
| Oct | \$ | 2.44 | s | 0.25 | 5 | 2,460 |  | \$ 1.49 | \$ | 14,900 |
| Nov |  |  |  |  |  |  |  |  |  |  |
| Dec |  |  |  |  |  |  |  |  |  |  |



Exhibit __ Table 8 F
Comparison of Pooling vs Return Options With PROPOSED Performance Standards
in Place-20\% \& 25\%
Surumary of Pooling Comparisons
January 2000 - October 2004
1,000,000 LB Producer
Touch Base Requirement of 100,000 pounds \& maximum benefit from the Transportation Credit PPD Uses Class IV Base Zoned to Idaho location - $\mathbf{\$ 1 . 6 0}$
Totals / Averages Assume Pool Every Month

| Assumptions |  | Idaho |
| :--- | ---: | ---: |
| Transport Volume |  | 50,000 |
| Rate Per Mile |  | 2.00 |
| Miles |  | 686 |
| Haul Credit ©500 miles |  | $\$$ |
| Rate per CWT |  | 275.00 |




Ėxhibit $\qquad$ Table 8 G
Comparison of Pooling vs Return Options With PROPOSED Performance Standards
in Place - 20\% \& 25\%
Summary of Pooling Comparisons
January 2000 - October 2004
1,000,000 LB Producer
Touch Base Requirement of 32,787 pounds $\&$ maximum benefit from the Transportation Credit
PPD Uses Class IV Base Zoned to Idaho Jocation $\mathbf{-} \$ 1.60$
Totals / Averages Assume Depool When PPD is Negative

|  | Idaho |  |
| :--- | ---: | ---: |
| Assumptions |  | 50,000 |
| Transport Volume | $\$$ | 2.00 |
| Rate Per Mile |  | 686 |
| Miles |  | 275.00 |
| Haut Credit @500 miles |  | $\mathbf{S}$ |
| Rate per CWT | 2.19 |  |




Exhibit $\qquad$ Table 8 H
Comparison of Pooling vs Return Options With PROPOSED Performance Standards in Place - 20\% \& 25\%
Summary of Pooling Comparisons
January 2000 - October 2004
1,000,000 LB Producer
Touch Base Requirement of 100,000 pounds \& maximum benefit from the Transportation Credit
PPD Uses Class IV Base Zoned to Idaho location - $\mathbf{\$ 1 . 6 0}$
Totals / Averages Assume Depool When PPD is Negative


Column I
Column II
Column III

| FO 1032 <br> Monthly <br> PPD <br> @ Denver |  |  | Return After Daily Delivery Million Pound Producer Idaho per cwt |  | Return After Monthly Delivery Million Pound Producer Idaho total dollars |  | Monthly Return With Diversion Requiremen  <br> $25 \%$ deliver/divert $\mathbf{7 5 \%}$ <br> Million Pound Producer   <br> Idaho   <br> @Idaho Dollars  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan-00 | \$ | 1.05 |  | \$ (1.14) | \$ | $(11,440)$ | \$ | 0.10 | \$ | $(2,110)$ |
| Jun | \$ | 1.01 |  | \$ (1.18) | \$ | $(11,840)$ | \$ | 0.06 | \$ | $(1,888)$ |
| Jul | \$ | 1.88 |  | \$ (0.31) | \$ | $(3,140)$ | \$ | 0.93 | \$ | 6,812 |
| Aug | \$ | 1.78 |  | \$ (0.41) | \$ | $(4,140)$ | \$ | 0.83 | \$ | 5,190 |
| Sep | \$ | 1.52 |  | 5 (0.67) | \$ | $(6,740)$ | \$ | 0.57 | \$ | 2,590 |
| Oct | \$ | 2.70 |  | S 0.51 | \$ | 5,060 | \$ | 1.75 | \$ | 14,390 |
| Nov | \$ | 1.75 |  | S (0.44) | \$ | $(4,440)$ | \$ | 0.80 | \$ | 4,890 |
| Dec | \$ | 1.22 |  | \$ (0.97) | 5 | $(9,740)$ | \$ | 0.27 | \$ | (410) |
| Jan-02 | \$ | 1.23 |  | (0.96) | \$ | $(9,640)$ | \$ | 0.28 | \$ | (310) |
| Feb | \$ | 1.33 |  | (0.86) | \$ | $(8,640)$ | \$ | 0.38 | \$ | 690 |
| Apr | \$ | 1.14 |  | ( (1.05) | \$ | $(10,540)$ | \$ | 0.19 | \$ | (588) |
| May | \$ | 1.45 |  | \$ (0.74) | \$ | $(7,440)$ | \$ | 0.50 | \$ | 2,512 |
| Jun | \$ | 1.03 |  | \$ (1.16) | \$ | $(11,640)$ | \$ | 0.08 | \$ | $(1,688)$ |
| Sep | \$ | 1.07 |  | (1.12) | \$ | $(11,240)$ | \$ | 0.12 | \$ | $(1,910)$ |
| Oct | \$ | 1.23 |  | ( (0.96) | \$ | $(9,640)$ | \$ | 0.28 | \$ | (310) |
| Jan-03 | \$ | 1.15 |  | (1.04) | \$ | $(10,440)$ | \$ | 0.20 | \$ | $(1,110)$ |
| Feb | \$ | 1.15 |  | (1.04) | \$ | $(10,440)$ | \$ | 0.20 | \$ | $(1,110)$ |
| Apr | \$ | 1.04 |  | (1.15) | \$ | $(11,540)$ | \$ | 0.09 | \$ | $(1,588)$ |
| May | \$ | 1.22 |  | (0.97) | \$ | $(9,740)$ | \$ | 0.27 | \$ | 212 |
| Jun | \$ | 1.23 |  | (0.96) | \$ | $(9,640)$ | \$ | 0.28 | \$ | 312 |
| Jul | \$ | 2.09 |  | (0.10) | \$ | $(1,040)$ | \$ | 1.14 | \$ | 8,912 |
| Aug | \$ | 2.93 |  | - 0.74 | \$ | 7,360 | \$ | 1.98 | \$ | 16,690 |
| Sep | \$ | 4.42 |  | - 2.23 | \$ | 22,260 | \$ | 3.47 | \$ | 31,590 |
| Oct | \$ | 4.62 |  | - 2.43 | \$ | 24,260 | \$ | 3.67 | \$ | 33,590 |
| Nov | \$ | 3.92 |  | - 1.73 | \$ | 17,260 | \$ | 2.97 | \$ | 26,590 |
| Dec | \$ | 2.94 |  | - 0.75 | \$ | 7,460 | \$ | 1.99 | \$ | 16,790 |
| Jan-04 | \$ | 1.88 |  | (0.31) | \$ | $(3,140)$ | \$ | 0.93 | \$ | 6,190 |
| Feb | \$ | 1.00 |  | (1.19) | \$ | $(11,940)$ | \$ | 0.05 | \$ | $(2,610)$ |
| Mar | \$ | 1.08 |  | (1.11) | \$ | $(11,140)$ | \$ | 0.13 | \$ | $(1,188)$ |
| Apr | \$ | 1.62 |  | (0.57) | \$ | $(5,740)$ | \$ | 0.67 | \$ | 4,212 |
| May | \$ | 4.45 |  | - 2.26 | \$ | 22,560 | \$ | 3.50 | \$ | 32,512 |
| June | \$ | 5.06 |  | - 2.87 | \$ | 28,660 | \$ | 4.11 | \$ | 38,612 |
| July | \$ | 3.27 |  | - 1.08 | \$ | 10,760 | \$ | 2.32 | \$ | 20,712 |
| August | \$ | 2.55 |  | - 0.36 | \$ | 3,560 | \$ | 1.60 | \$ | 12,890 |
| September | \$ | 2.48 |  | - 0.29 | \$ | 2,860 | \$ | 1.53 | \$ | 12,190 |
| October | \$ | 2.44 |  | - 0.25 | \$ | 2,460 | \$ | 1.49 |  | 11,790 |
| November <br> December |  |  |  |  |  |  |  |  |  |  |



Exhibit $\qquad$ Table 8 I
Comparison of Pooling vs Return Options With PROPOSED Performance Standards
in Place - 20\% \& 25\%
Summary of Pooling Comparisons


Table 9 I
Comparison of Pooling vs Return Options With CURRENT Performance Standards

| FO 1030 <br> Monthly <br> PPD | Monthly Return Various Touch Base Options <br> Million Pound Producer <br> Idaho - Denver Delivery |
| :---: | :---: | :---: |

Once and Done
Class III PPD
Pool Every Month

Twenty Percent Delivery
Class III PPD
Pool Every Month

Once and Done
Class III PPD
Depool Maximum

Twenty Percent Delivery
Class III PPD
Depool Maximum

Once and Done
Class IV PPD
Pool Every Month

Twenty Percent Delivery
Class IV PPD
Pool Every Month

Once and Done
Class IV PPD
Depool Maximum

Twenty Percent Delivery
Class IV PPD
Depool Maximum

| CY 2000 Avg | \$ | 2.082 |  | \$ | 135,081 | \$ | 1.126 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CY 2001 Avg | \$ | 1.613 |  | \$ | 79,500 | \$ | 0.663 |
| CY 2002 Avg | \$ | 1.391 |  | \$ | 52,900 | \$ | 0.441 |
| CY 2003 Avg | \$ | 0.878 |  | \$ | $(8,600)$ | \$ | (0.072) |
| CY 2004 Avg | \$ | 0.380 |  | \$ | $(57,000)$ | \$ | (0.570) |
| 58 Mo Avg | \$ | 1.299 | 58 Mon Sum | \$ | 201,881 | \$ | 0.348 |
| CY 2000 Avg | \$ | 2.082 |  | \$ | 109,054 | \$ | 0.909 |
| CY 2001 Avg | \$ | 1.613 |  | \$ | 52,754 | \$ | 0.440 |
| CY 2002 Avg | \$ | 1.391 |  | \$ | 26,154 | \$ | 0.218 |
| CY 2003 Avg | \$ | 0.878 |  | \$ | $(35,346)$ | \$ | (0.295) |
| CY 2004 Avg | \$ | 0.380 |  | \$ | $(78,770)$ | \$ | (0.788) |
| 58 Mo Avg | \$ | 1.299 | 58 Mon Sum | \$ | 73,846 | \$ | 0.127 |
| CY 2000 Avg | \$ | 2.082 |  | \$ | 135,081 | \$ | 1.126 |
| CY 2001 Avg | \$ | 1.680 |  | \$ | 80,300 | \$ | 0.669 |
| CY 2002 Avg | \$ | 1.391 |  | \$ | 52,900 | \$ | 0.441 |
| CY 2003 Avg | \$ | 1.386 |  | \$ | 30,500 | \$ | 0.254 |
| CY 2004 Avg | \$ | 1.242 |  | \$ | 14,200 | \$ | 0.237 |
| 48 Mo Avg | \$ | 1.610 | 48 Mon Sum | \$ | 312,981 | \$ | 0.652 |


| CY 2000 Avg | $\$$ | 2.082 |  | $\$$ | 109,054 | $\$$ | 0.909 |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| CY 2001 Avg | $\$$ | 1.680 | $\$$ | 56,042 | $\$$ | 0.467 |  |
| CY 2002 Avg | $\$$ | 1.391 | $\$$ | 26,154 | $\$$ | 0.218 |  |
| CY 2003 Avg | $\$$ | 1.386 |  | $\$$ | 15,572 | $\$$ | 0.130 |
| CY 2004 Avg | $\$$ | 1.242 |  | $\$$ | 1,176 | $\$$ | 0.020 |
| 48 Mo Avg | $\$$ | 1.610 | 48 Mon Sum | $\$$ | 207,998 | $\$$ | 0.433 |


| CY 2000 Avg | $\$$ | $(0.008)$ | $\$$ | $(115,719)$ | $\$$ | $(0.964)$ |  |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| CY 2001 Avg | $\$$ | 0.958 | $\$$ | 1,000 | $\$$ | 0.008 |  |
| CY 2002 Avg | $\$$ | 0.998 | $\$$ | 5,700 | $\$$ | 0.048 |  |
| CY 2003 Avg | $\$$ | 2.296 | $\$$ | 161,500 | $\$$ | 1.346 |  |
| CY 2004 Avg | $\$$ | 2.583 |  | $\$$ | 163,300 | $\$$ | 1.633 |
| 58 Mo Avg | $\$$ | 1.323 | 58 Mon Sum | $\$$ | 215,781 | $\$$ | 0.372 |


| CY 2000 Avg | $\$$ | $(0.008)$ | $(141,746)$ | $\$$ | $(1.181)$ |  |  |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| CY 2001 Avg | $\$$ | 0.958 | $\$$ | $(0.215)$ |  |  |  |
| CY 2002 Avg | $\$$ | 0.998 | $\$$ | $(25,746)$ | $\$$ | $(0.175)$ |  |
| CY 2003 Avg | $\$$ | 2.296 | $\$$ | $(21,046)$ | $\$$ | $(0)$ | 1.123 |
| CY 2004 Avg | $\$$ | 2.583 |  | $\$$ | 134,754 | $\$$ | 1.415 |
| 58 Mo Avg | $\$$ | 1.323 | 58 Mon Sum | $\$$ | 141,530 | $\$$ | 8 |


| CY 2000 Avg | $\$$ | 1.050 | 281 | $\$$ | 0.002 |  |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: |
| CY 2001 Avg | $\$$ | 1.694 | $\$$ | $\$$ | 52,100 | $\$$ |
| CY 2002 Avg | $\$$ | 1.211 | $\$$ | 18,300 | $\$$ | 0.434 |
| CY 2003 Avg | $\$$ | 2.428 | $\$$ | 162,600 | $\$$ | 1.353 |
| CY 2004 Avg | $\$$ | 2.583 |  | $\$$ | 163,300 | $\$$ |
| 36 Mo Avg | $\$$ | 2.054 | 36 Mon Sum | $\$$ | 396,581 | $\$$ |


| CY 2000 Avg | $\$$ | 1.050 |  | $\$$ | $(1,488)$ | $\$$ |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: |
| CY 2001 Avg | $\$$ | 1.694 | $\$$ | $(0.012)$ |  |  |
| CY 2002 Avg | $\$$ | 1.211 | $\$$ | 35,928 | $\$$ | 0.299 |
| CY 2003 Avg | $\$$ | 2.428 | $\$$ | 2,750 | $\$$ | 0.023 |
| CY 2004 Avg | $\$$ | 2.583 |  | $\$$ | 137,720 | $\$$ |
| 36 Mo Avg | $\$$ | 2.054 | 36 Mon Sum | $\$$ | 141,530 | $\$$ |

Exhibit $\qquad$
Chart 9-1
Annual Milk Production Percentage Change: 2003 vs. 1998


## Exhibit <br> Table 10-A <br> Analysis of Local Haul Mileages

RPM
NMIL
CWTS
RCWT

RPM * NMIL
CWTS

## RCWT * CWTS

 = NMILRPM
rate per mile
number of miles
number of hundredweights
rate per hundredweight

$$
=\text { RCWT }
$$

\$ 3.03 rate per mile

450 typical OTR tank size

Dec-03
Rate Per CWT

## Miles

\$ $\quad 0.184$ 27
\$ $\quad 0.197$ 29
\$ 0.368 55
North \& South Dakota
Wisconsin
\$ 0.052 8

| States | Pounds | Rate | Dollars |  |
| :--- | ---: | ---: | ---: | :--- |
| Iowa | $242,837,347$ | $\$$ | 0.184 | $\$$ |
| 446,821 |  |  |  |  |
| Minnesota | $90,045,770$ | $\$$ | 0.197 | $\$$ |
| North \& South Dakota | $61,944,551$ | $\$$ | 0.368 | $\$$ |
| 227,956 |  |  |  |  |
| Wisconsin | $241,589,765$ | $\$$ | 0.052 | $\$$ |
|  | $636,417,433$ |  | 125,627 |  |
|  |  |  |  | 977,794 |

Weighted Average for Market $\$ \quad 0.1536 \quad 23$ miles

| Quadrant 1 |  |  |  | Bottler Zone |  | Supply Cty Differential Value |  | Mileage | $\begin{gathered} \text { less } 25 \mathrm{mi} . \\ 25 \\ \hline \end{gathered}$ | $\begin{gathered} @ \\ 0.003 \end{gathered}$ | Zone Adj. | Trans Cr | \#'s milk | $\begin{gathered} \text { Amount } \\ 83 \% \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| State | Origin <br> County | Co. Seat | Destination |  |  |  |  |  |  |  |  |  |  |  |  |
| Colorado | Adams | Brighton | Colorado Springs |  | \$ 2.55 | \$ | 2.45 | 25 | 0 | \$ | \$ 0.10 | \$ $(0,10)$ | 2,600,270 | \$ | $=$ |
| Colorado | Alamosa | Alamosa | Colorado Springs |  | \$ 2.55 |  | 2.45 | 25 | 0 | \$ | \$ 0.10 | \$ (0.10) | 251,456 | \$ |  |
| Colorado | Chaffee | Salida | Colorado Springs |  | \$ 2.55 |  | 2.45 | 25 | 0 | \$ | \$ 0.10 | \$ (0.10) | 182,164 | \$ | - |
| Colorado | Conejos | Conejos | Colorado Springs |  | \$ 2.55 |  | 2.45 | 25 | 0 | \$ | \$ 0.10 | \$ (0.10) | 419,450 | \$ | - |
| Colorado | Crowley | Ordway | Colorado Springs |  | \$ 2.55 |  | 2.45 | 25 | 0 | \$ - | \$ 0.10 | \$ (0.10) | 189,827 | \$ | - |
| Colorado | Delta CS | Delta | Colorado Springs |  | \$ 2.55 |  | 2.45 | 25 | 0 | \$ | \$ 0.10 | \$ (0.10) | 330,513 | \$ | - |
| Colorado | El Paso | Colorado Springs | Colorado Springs |  | \$ 2.55 |  | 2.45 | 75 | 50 | \$ 0.15 | \$ 0.10 | \$ 0.05 | 691,758 | \$ | 287.08 |
| Colorado | Elbert | Kiowa | Colorado Springs |  | \$ 2.55 | \$ | 2.45 | 75 | 50 | \$ 0.15 | \$ 0.10 | \$ 0.05 | 232,137 | \$ | 96.34 |
| Colorado | Fremont | Canon City | Colorado Springs |  | \$ 2.55 |  | 2.45 | 75 | 50 | \$ 0.15 | \$ 0.10 | \$ 0.05 | 2,553,693 | \$ | 1,059.78 |
| Colorado | Huerfano | Walsenburg | Colorado Springs |  | \$ 2.55 | \$ | 2.45 | 75 | 50 | \$ 0.15 | \$ 0.10 | \$ 0.05 | 658,827 | \$ | 273.41 |
| Colorado | Pueblo | Pueblo | Colorado Springs | \$ | \$ 2.55 | \$ | 2.45 | 75 | 50 | \$ 0.15 | \$ 0.10 | \$ 0.05 | 619,972 | \$ | 257.29 |
| Colorado | Rio Grande | Del Norte | Colorado Springs |  | \$ 2.55 |  | 2.45 | 75 | 50 | \$ 0.15 | \$ 0.10 | \$ 0.05 | 109,239 | \$ | 45.33 |
| Colorado | Weld CS | Greeley | Colorado Springs | \$ | \$ 2.55 | \$ | 2.45 | 100 | 75 | \$ 0.23 | \$ 0.10 | \$ 0.13 | 5,089,703 | \$ | 5,491.79 |
| Colorado | Deita | Deita | Colorado Springs |  | \$ 2.55 |  | 2.45 | 100 | 75 | \$ 0.23 | \$ 0.10 | \$ 0.13 | 2,306,495 | \$ | 2,488.71 |
| Colorado | Mesa | Grand Junction | Colorado Springs | \$ | \$ 2.55 | \$ | 2.45 | 100 | 75 | \$ 0.23 | \$ 0.10 | \$ 0.13 | 1,021,522 | \$ | 1,102.22 |
| Colorado | Montrose | Montrose | Colorado Springs | \$ | \$ 2.55 | \$ | 2.45 | 100 | 75 | \$ 0.23 | \$ 0.10 | \$ 0.13 | 4,700,255 | \$ | 5,071.58 |
| Colorado | Weld | Greeley | Colorado Springs | \$ | \$ 2.55 | \$ | 2.45 | 100 | 75 | \$ 0.23 | \$ 0.10 | \$ 0.13 | 39,412,147 | \$ | 42,525.71 |
| Colorado | Larimer | Fort Collins | Colorado Springs | \$ | \$ 2.55 | \$ | 2.45 | 100 | 75 | \$ 0.23 | \$ 0.10 | \$ 0.13 | 13,052,138 | \$ | 14,083.26 |
| Colorado | Weld Eng | Greeley | Colorado Springs | \$ | \$ 2.55 | \$ | 2.45 | 200 | 175 | \$ 0.53 | \$ 0.10 | \$ 0.43 | 3,970,275 | \$ | 14,169.91 |
| Colorado | Weld Gre | Greeley | Colorado Springs | \$ | \$ 2.55 | \$ | 2.45 | 300 | 275 | \$ 0.83 | \$ 0.10 | \$ 0.73 | 10,076,874 | \$ | 61,055.78 |
| Colorado | Boulder | Boulder | Colorado Springs | \$ | \$ 2.55 | \$ | 2.45 | 400 | 375 | \$ 1.13 | \$ 0.10 | \$ 1.03 | 2,442,413 | \$ | 20,880.19 |
| Colorado | Weld RC | Greeley | Colorado Springs | \$ | \$ 2.55 | \$ | 2.45 | 500 | 475 | \$ 1.43 | \$ 0.10 | \$ 1.33 | 2,522,181 | \$ | 27,842.36 |
| Idaho | Jerome | Jerome | Colorado Springs |  | \$ 2.55 | \$ | 2.45 | 600 | 500 | \$ 1.50 | \$ 0.10 | \$ 1.40 | 2,375,220 | \$ | 27,600.06 |


| Market Area Quadrant 1 | Handlers <br> Dillon - Denver <br> Meadow Gold - Delta <br> Meadow Gold - Englewood <br> Meadow Gold - Greeley <br> Robinson - Denver <br> Royal Crest - Longmont <br> Safeway - Denver <br> Sinton - Colorado Springs | Pounds 95,808,529 | Miles $1,394$ |  | $\begin{aligned} & 1 \$ \text { Paid } \\ & 25,267 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Quadrant 2 | A-E - Des Moines Dean - Sioux Falls Meadow Gold - Lincoln Roberts - Des Moines <br> Roberts - Iowa City <br> Roberts - Kansas City <br> Roberts - Omaha <br> Wells - Le Mars <br> Wells - Omaha | 158,671,671 | 16,902 | \$ | 284,132 |
| Quadrant 3 | Chester - Chester <br> Mid-States - Hazelwood <br> Pet - O'Fallon <br> Pevely - St Louis <br> Prairie Farms - Carlinville <br> Prairie Farms - Granite City <br> Prairie Farms - Olney <br> Prairie Farms - Peoria <br> Prairie Farms - Quincy <br> Prairie Farms - Cheese - Quincy | 130,602,047 | 9,553 | \$ | 115,006 |
| Quadrant 4 | Borden - Tulsa <br> Hiland - Chandler <br> Hiland - Norman <br> Hiland - Wichita <br> Jackson's - Hutchinson | 78,920,628 | 5,055 | \$ | 149,009 |
|  |  | 464,002,875 | 32,903 | \$ | 573,414 |
|  | FO 32 Pool January 2004 |  |  |  | $\begin{aligned} & 4,937,362 \\ & \$ 0.045 \end{aligned}$ |

