DANIEL SMITH, ESQ.

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Dana H. Coale, Deputy Administrator Dairy Programs, USDA, AMS 1400 Independence Avenue SW Washington, DC 20250 March 4, 2011

Dear Ms Coale:

The Maine Dairy Industry Association (MDIA) continues its interest in developing a basic formula price based on competitive prices paid for Grade A milk.

Your office generously provided data for the Federal Order system that illustrated the most competitive counties across the whole system. That information was original and very helpful.

A new issue has arisen as the National Milk Producers Federation (NMPF) has expressed an interest in capturing competitive pay prices on a regional basis. We would like to explore this idea.

Therefore, we hereby request that you use the same data as was used earlier to measure competition for the whole system, by county, to measure competition for each of the eight NMPF-identified regions, again by county. Those regions are outlined on the attached map.

For this new analysis, we request that the information identify only the most competitive counties for each region that, when combined, include 25 percent of the milk for each region. The regional, county-based analyses would again rely on the Herfindahl-Hirschman Index, and start with the lowest indexed or most competitive county. Also, we would like to have identified the highest Herfindahl-Hhirschman Index that applies to any county included in each of these regional groupings of counties.

Sincerely,
/s/ Daniel Smith
/s/ Paul Christ

Daniel Smith
Paul Christ

on behalf of MDIA

Eight US Milksheds

