## FY 1999 FSMIP Projects

Total Funding: \$1,200,000 Average Grant: \$48,000 25 Projects in 20 States

<u>Alabama</u> - \$48,000 to provide training and technical assistance for small, limited-resource farmers as they used improved technology for fruit and vegetable production.

Alaska - \$49,870 to assist farmers in marketing Alaska vegetables and potatoes.

<u>**California**</u> - \$50,000 to identify alternative market opportunities for wild salmon and to develop innovative marketing strategies for small, independent fishermen and dockside seafood buyers.

Colorado - \$32,000 to study potential growth of the "natural/organic" meat industry.

<u>**Connecticut</u>** - \$75,000 to evaluate innovative technologies for packing, shipping, and marketing fresh apples in domestic and international markets.</u>

**Florida** - \$57,000 to investigate the market for fresh and frozen shrimp products and to identify direct marketing alternatives for shrimp grown on small farms.

**Idaho** - \$24,989 to identify alternative market opportunities for forages and the feasibility of establishing hay marketing associations or cooperatives.

<u>Illinois</u> - \$80,000 to develop a system for collecting and distributing information on the compositional characteristics of corn and soybeans products, and the associated price differentials.

**<u>Kentucky</u>** - \$90,000 to research and establish new meat processing and marketing systems geared to family farms.

<u>Maine</u> - \$42,000 to establish a database of market information for producers and buyers of Maine agricultural products and to develop alternative mechanisms to exchange market information.

<u>Massachusetts</u> - \$45,500 to devise data collection methods and market performance measures to improve market planning among small New England farms.

<u>Massachusetts</u> - \$20,250 to assess consumer demand for locally produced foods and specialty products through development of an indoor farmers market in Boston.

<u>Massachusetts</u> - \$23,214 to conduct a variety of outreach and educational programs for producers and buyers under the [Berkshire Grown] marketing initiative.

<u>Minnesota</u> - \$45,000 to develop educational materials that explain organic farming and provide for better informed consumer food choices.

<u>New Hampshire</u> - \$34,375 to explore and develop buyer-producer connections in the Connecticut River Valley, building on its designation as an American Heritage Riverway.

<u>New Jersey</u> - \$43,131 to evaluate potential direct marketing opportunities and impediments in connection with farm-based educational and recreational activities.

<u>New York</u> - \$42,000 to develop a system which allows food stamp recipients to use part of their electronic benefits transfer allowances to shop at open-air farmers markets.

<u>New York</u> - \$42,500 to assist small farms in Central New York in marketing specialty meat and poultry products, including the establishment of a producers[] marketing association.

<u>**Oregon**</u> - \$63,000 to monitor and evaluate current caneberry nutraceutical and health-related research and identify opportunities for product development.

**<u>Pennsylvania</u>** - \$75,000 to demonstrate and evaluate market potential for non-regulatory, consumer-funded incentives for farmers to offset the cost of adopting or continuing the use of environmentally-sensitive production practices.

<u>**Tennessee</u>** - \$37,000 to identify and develop ways to reduce barriers that confront small-volume producers of fresh produce and processed foods in the food distribution system.</u>

**Tennessee** - \$75,000 to prepare case studies, conduct market research, and assist limited resource farmers and agribusinesses in marketing value-added agricultural products.

<u>Vermont</u> - \$28,000 to develop an infrastructure for collecting and marketing high quality genetics for sheep and goats in domestic and international markets.

<u>Washington</u> - \$38,031 to assess consumers<sup>[]</sup> willingness to pay for <sup>[]</sup>sustainable<sup>[]</sup> agricultural food products and evaluate market opportunities for producers.

**Washington** - \$39,000 to assist the Washington State Farmers Market Association in expanding services to the growing number of markets in the state and to the farmers who supply them.