



USDA Agricultural Marketing Service-- Opportunities to Sell Fresh, Frozen and Processed Meat, Poultry, Egg and Fish Products to USDA

Contacts:

AMS Commodity Procurement
1400 Independence Ave., SW
STOP 0256
Washington, DC 20250-0256

Dianna Price
Small Business Coordinator
dianna.price@ams.usda.gov

Dave Tuckwiller
Director
david.tuckwiller@ams.usda.gov

Ronald Ulibarri
Chief, Operations Branch
Procurement
ronald.ulibarri2@ams.usda.gov

(202) 720-4517



**Agricultural
Marketing
Service**

USDA Purchases and Distributes Fresh, Frozen and Processed Meat, Poultry, Egg and Fish

In FY 2013, USDA's Agricultural Marketing Service (AMS) purchased about **\$900 million** products that were served to millions of school children in the National School Lunch Program as well as distributed to food banks, disaster areas, and other food nutrition assistance programs. That amounted to **652 million pounds** of fresh, frozen, processed meat, poultry, fish, and egg products.

What do we buy? Many varieties of fresh, frozen, processed, and cooked:

- Beef
- Pork
- Chicken
- Turkey
- Eggs
- Fish

These foods are produced to follow dietary guidelines set forth by the Food and Nutrition Service of USDA and are processed in the United States.

Who do we buy from? Think you need to be BIG to sell to the USDA? Think again! We buy products from qualified companies of all sizes, in volumes of several truckloads to several hundred truckloads. Regardless of the size of your operation, AMS would like to speak with you about participating in our programs!

New Vendor Information. Vendors wishing to sell meat, poultry, fish and egg products to USDA can access all necessary documents through the Internet at www.ams.usda.gov/commoditypurchasing and referring to the "Vendor Selling Kit" section of the web page. If you are new to the USDA, you will want to access the [New Vendor Information](#) page for a complete description of the steps necessary to begin selling to USDA.

Questions? If you have questions about the Vendor Qualification Requirements document, or how to start selling to USDA, please contact **Dianna Price, Small Business Coordinator**, at 202-720-4237 or by e-mail (Dianna.Price@ams.usda.gov)

Small, socially disadvantaged, women and veteran owned businesses are encouraged to consider selling to USDA.

The U.S. Department of Agriculture (USDA) prohibits discrimination in all its programs and activities on the basis of race, color, national origin, gender, religion, age, disability, political beliefs, sexual orientation, and marital or family status. (Not all prohibited basis apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at 202-720-5964 (voice and TDD). To file a complaint of discrimination write to USDA, Director, Office of Civil Rights, 1400 Independence Avenue, S.W., Washington, D.C., 20250-9410 or call (800) 795-3272 (voice) or (202) 720-6382 (TDD). USDA is an equal opportunity provider and employer.

**FRESH, FROZEN & PROCESSED MEAT,
POULTRY, EGG & FISH**

Material	Material Description	Weight of a Truck
100161	BEEF 100% PATTY FRZ CTN-40 LB	38000.000
110350	BEEF 100% PTY 85/15 FRZ 1.5MMA CTN-40 LB	38000.000
110349	BEEF 100% PTY 85/15 FRZ 2.0MMA CTN-40 LB	38000.000
110346	BEEF 100% PTY 90/10 FRZ 2.0MMA CTN-40 LB	38000.000
100156	BEEF BNLS SPECIAL TRM FRZ CTN-60 LB	42000.000
100132	BEEF BRD PATTY CKD PKG-4/10 LB	40000.000
100127	BEEF CAN-24/24 OZ	36000.000
100138	BEEF CHILI W/O BEANS CAN-24/24 OZ	36000.000
100154	BEEF COARSE GROUND FRZ CTN-60 LB	42000.000
110264	BEEF CRUMBLES W/SPP LFT OPT PKG-4/10 LB	40000.000
100134	BEEF CRUMBLES W/SPP PKG-4/10 LB	40000.000
110196	BEEF DICED FRZ CTN-60 LB	42000.000
100158	BEEF FINE GROUND FRZ CTN-40 LB	40000.000
100159	BEEF FINE GROUND FRZ PKG-40/1 LB	40000.000
110261	BEEF FINE GROUND LFT OPT FRZ CTN-40 LB	40000.000
110260	BEEF FINE GROUND LFT OPT FRZ PKG-40/1 LB	40000.000
100155	BEEF FRESH BNLS COMBO-20/2000 LB	40000.000
110091	BEEF FRESH BNLS GRASS FED CMB-20/2000 LB	40000.000
110085	BEEF IRRADIATED FINE GRND FRZ CTN-40 LB	40000.000
110082	BEEF IRRADIATED PATTY FRZ CTN-40 LB	38000.000
110270	BEEF LEAN PATTY LFT OPT FRZ CTN-40 LB	38000.000
100162	BEEF PATTY 90/10 FRZ CTN-40 LB	38000.000
100163	BEEF PATTY LEAN FRZ CTN-40 LB	38000.000
110135	BEEF POT RST W/GRAVY-CKD FRZ PKG 20/2 LB	40000.000
110136	BEEF POT RST W/GRAVY-CKD FRZ PKG 8/5 LB	40000.000
110098	BEEF ROAST CKD SLC FRZ PKG-20/2 LB	40000.000
110096	BEEF ROAST CKD SLC FRZ PKG-8/5 LB	40000.000
100166	BEEF ROAST ROUND FRZ CTN-38-42 LB	40000.000
100133	BEEF SLOPPY JOE MIX CKD PKG-4/10 LB	40000.000
100171	BEEF SPCLTRIMBNLS CHILL COMBO-20/2000 LB	42000.000
100160	BEEF SPP PATTY FRZ CTN-40 LB	38000.000
100130	BEEF SPP PATTY HOMESTYLE CKD CTN-40 LB	38000.000
110347	BEEF SPP PTY 85/15 FRZ 1.5 MMA CTN-40 LB	38000.000
110348	BEEF SPP PTY 85/15 FRZ 2.0 MMA CTN-40 LB	38000.000
110321	BEEF SPP PTY HSTYLE CKD 1.5MMA CTN-40 LB	38000.000
110322	BEEF SPP PTY HSTYLE CKD 2.0MMA CTN-40 LB	38000.000
100526	BEEF STEW CAN-24/24 OZ	36000.000
100131	BEEF TACO FILLING CKD PKG-4/10 LB	40000.000
100084	BISON GROUND FRZ PKG-20/2 LB	40000.000
110001	BISON GROUND LEAN FRZ PKG-40/1 LB	40000.000
100135	BISON STEW CAN-24/24 OZ	36000.000
100085	BISON STEW MEAT FRZ PKG-40/1 LB	40000.000
100090	BUFFALO GROUND LEAN FRZ PKG-40/1 LB	40000.000
100091	BUFFALO STEW MEAT FRZ PKG-40/1 LB	40000.000
110301	CATFISH FILLETS UNBRD RAW PKG-20/2 LB	40000.000
110390	CATFISH FLTS UNBRD RAW PKG-20/2 LB	38000.000

100200	CATFISH STRIPS BRD OVN RDY PKG-20/2 LB	40000.000
100201	CATFISH STRIPS BRD OVN RDY PKG-4/10 LB	40000.000
110155	CATFISH STRIPS BRD RAW PKG-20/2 LB	40000.000
110345	FISH AK PLCK FILLETS FRZ PKG-20/2 LB	38400.000
100892	FISH AK PLCK FRZ BULK CTN-49 LBS	39984.000
100087	LAMB LEG ROAST CTN-38-40 LB	36000.000
110290	LAMB LEG ROAST FRZ CTN-38-40 LB-40000	40000.000
110291	LAMB LEG RST BNLS FRZ CTN-38-40 LB-40000	40000.000
100089	LAMB SHOULDER CHOP CTN-38-42 LB	36000.000
110300	LAMB SHOULDER CHOP CTN-38-42 LB-40000	40000.000
100136	LUNCHEON MEAT CAN-24/24 OZ	36000.000
100152	MEAT MISC CAN-12/15 OZ	36000.000
100153	MEAT MISC CAN-6/108 OZ	36855.000
100181	PORK BNLS FRESH COMBO CTN-20/2000 LB	40000.000
110138	PORK BNLS LEG ROASTS - BULK CTN-60 LB	42000.000
100139	PORK CAN-24/24 OZ	36000.000
110380	PORK CHOPS BNLS FRZ PKG-40/1 LB	38000.000
100144	PORK CRUMBLES W/ SPP PKG-4/10 LB	40000.000
100189	PORK HAM CUBED FRZ PKG 8/5 LB	40000.000
100186	PORK HAM WATERAD CHILLED PKG-4/10 LB	40000.000
100182	PORK HAM WATERAD FRZ CTN-12/3 LB	36000.000
100184	PORK HAM WATERAD FRZ PKG 4/10 LB	40000.000
110297	PORK HAM WATERAD RDU SOD FRZ PKG-12/3 LB	36000.000
100891	PORK HAM WATERAD SLC FRZ PKG-20/2 LB	40000.000
100187	PORK HAM WATERAD SLC FRZ PKG-8/5 LB	40000.000
110296	PORK HAM WTRAD RDUSOD SLC FRZ PKG-8/5 LB	40000.000
100188	PORK HAM WTRADCBEDFRZ PKG-4/10 OR 8/5 LB	40000.000
100143	PORK LINK 1-OZ CKD PKG-4/10 LB	40000.000
100890	PORK PATTY 2 OZ CKD PKG-4/10 LB	38000.000
100149	PORK PATTY BRD CKD PKG-4/10 LB	40000.000
100193	PORK PICNIC BNLS FRZ CTN-60 LB	40020.000
100173	PORK ROAST LEG FRZ CTN-32-40 LB	40000.000
100146	PORK SEASND PATTY 1.2 OZ CKD PKG-4/10 LB	38000.000
100145	PORK SEASND PATTY 2.7 OZ CKD PKG-4/10 LB	38000.000
100148	PORK SLOPPY JOE MIX CKD PKG-4/10 LB	40000.000
100147	PORK TACO FILLING CKD PKG-10/4 LB	40000.000
100150	PORK TACO FILLING CKD PKG-4/10 LB	40000.000
100199	SALMON CND-4 LB	35880.000
100198	SALMON PINK CAN-24/14.75 OZ	35400.000
100194	TUNA CHUNK LIGHT CAN-24/12 OZ	32400.000
100195	TUNA CHUNK LIGHT CAN-6/66.5 OZ	35910.000
100196	TUNA CHUNK LIGHT POUCH-8/43 OZ	36120.000
	POULTRY	
100044	EGG MIX DRIED PKG-48/6 OZ	36000.000
100045	EGGS WHOLE FRZ CTN-30 LB	39600.000
100046	EGGS WHOLE FRZ CTN-6/5 LB	40020.000
100047	EGGS WHOLE LIQ BULK -TANK	48000.000
100094	CHICKEN BONED CAN-48/12.5 OZ	37500.000
100098	CHICKEN CUT-UP FRZ CTN-40 LB	40000.000
100100	CHICKEN SMALL CHILLED -BULK	36000.000

100101	CHICKEN DICED CTN-40 LB	40000.000
100103	CHICKEN LARGE CHILLED -BULK	36000.000
100105	CHICKEN LEG QTR CTN-40 LB	40000.000
100113	CHICKEN LEGS CHILLED -BULK	36000.000
100114	CHICKEN THIGHS CHILLED -BULK	36000.000
100115	CHICKEN DRUMSTICKS CHILLED -BULK	36000.000
100117	CHICKEN FAJITA STRIPS CTN-30 LB	39000.000
100119	TURKEY TACO FILLING CTN-30 LB	39000.000
100121	TURKEY BREAST DELI FRZ CTN-40 LB	40000.000
100122	TURKEY BREAST SMKD DELI FRZ CTN-40 LB	40000.000
100123	TURKEY CONSUMER PACK WHOLE CTN-30-60 LB	38000.000
100124	TURKEY CHILLED -BULK	36000.000
100125	TURKEY ROASTS FRZ CTN-32-48 LB	40000.000
100126	TURKEY HAMS SMKD FRZ CTN-40 LB	40000.000
100877	CHICKEN BONED CAN-12/50 OZ	37500.000
100880	CHICKEN WHOLE BAGGED FRZ CTN-36-43 LB	39600.000
100883	TURKEY THIGHS BNLS SKNLS CHILLED-BULK	36000.000
100936	EGGS 15 DOZEN	33750.000
110052	K CHICKEN CUT-UP FRZ CTN-40 LB	40000.000
110080	CHICKEN OVEN ROASTED FRZ 8 PC CTN-30 LB	36000.000
110154	CHICKEN CONSUMER SPLIT BREAST PKG-6/5 LB	39000.000
110245	TURKEY BREAST COOKED CTN-12/3.25 LB	40014.000
110302	CHICKEN BONED CAN-24/16OZ	38400.000
110412	CHICKEN BONED CAN-12/15 OZ	36000.000

NOTE: Please contact an AMS Commodity Procurement Staff to check on the current purchasing plan and status for any of the products listed above